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| **Career Overview** |

Btech Graduate Trained as salesforce Admin.

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| **Professional Summary** |

* Performed Salesforce.com Administrative activities - Creating Users, Roles, Profiles, Record Types, Page Layouts, Custom Settings, Custom Labels, Custom Metadata, Email Alerts, Validation rules.
* Technical competencies include Visual Force, Sales cloud, Salesforce Lightning.
* Trained in Salesforce Admin Automation like Workflow rules, Approval process, Process Builder, Flow Builders.
* A good team worker interested in learning and improving myself. I really enjoy discussing with business about requirement definition.
* I can understand, analyze and solve abstract problems, as well as capacity of decision making and logical thinking. I am responsible and professional.
* Extensive experience in designing, configuring and customizing sales force applications and committed towards facilitating improved business performance through cloud computing.

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| **Academic Credentials** |

* BTECH (CSE) from JNTU Hyderabad.

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| **Technical Skills** |

CRM : Sales force CRM.

SFDC Technologies : Lightning.Visualforce.

Sales Force Tools : Data Loader,process Builder.

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| **Project Exposure:** |
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**Project Details:**

I worked on my own project in Salesforce Developer edition to explore my capabilities.

Application: **Farm Store**

**Description**: Customer Relationship Management (CRM) tool to manage entire farm activities day to day operations and tasks. Generating reports every day to analyze customer 360 view.

**Roles & Responsibilities:**

* Configuring lightning apps and design UI as per the requirement.
* Created objects, fields, tabs, page layouts, workflow rules, validation rules.
* Developed Visualforce Pages, Classes for various business requirements.
* Defined security at object, field and at record levels.
* Worked on Security settings for objects at Profile, Role and Organization level.
* Configured in Workflow Rules and Approval Process.
* Created VF pages as per the business requirement.

Created Profiles, Roles and Permission Sets for all the users in the organization Created Profiles, Roles and Permission Sets for all the users in the organization.

Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.

Configured on Lightning, creating Lightning Components.

Created application Farm sales in salesforce to automate the entire process of onboarding customers and set up automatic process based on requirement.