

# JUNED KHAN

SALES AND  
MARKETING EXPERT

## EDUCATION

**RKDF University, Bhopal**

2014 – 2017  
BBA | GRADUATION

**Bonnie Foi School, Bhopal**

2014  
MPBSE | 12TH BOARDS

**St. Xavier's School, Bhopal**

2012  
CBSE | 10TH BOARDS

## CONTACT

118 Ashok Vihar, Ashoka Garden,  
Bhopal, M.P.- 462023  
Contact: +91 8269048843  
Email: junedkhan.39@gmail.com  
Date of birth: 11 November 1995

## ABOUT ME

I'm a Sales and Marketing Expert who has always shown outstanding performance in revenue production and customer satisfaction. Adept at identifying opportunities, negotiating deals and introducing complex information to any audience.

## EXPERIENCE

**EXCEL PROCESS PVT LTD, BHOPAL**

Customer Relation Manager

7 th July 2018 – 7 th January 2021

**KOCHARTECH, GURUGRAM**

Sr. Sales Executive

July 2017 – January 2018

## SUMMARY OF DUTIES

- Responsible for identifying new sales opportunities, setting appointments, and generating revenue.
- Often called on to help maintain several of the firm's larger clients.
- Responsible for keeping an active sales funnel and providing monthly progress reports to management.
- Responsible for generating a list of prospects and then creating revenue based on that list.
- Part of several small teams that were asked to go do large presentations to significant prospects.

## CORE QUALIFICATIONS

- Holds 3 top performance awards for sales from the organizations
- Strong ability to network with key decision-makers
- Exceptional communication and presentation skills
- Able to work independently or as part of a team
- Extremely organized when it comes to client information
- Able to work any size territory and meet all sales goals