## YUGESH KAVADIA

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| PROFESSIONAL STRENGTHS |
| * Over 7 years’ experience in Salesforce technology with extensive implementation exposure across business domains.
* A well-diversified Salesforce experience including coding, requirement gathering, solutioning.
* Selected as a trailblazer mentor by Salesforce
* Excellent communication skills coupled with being a team player working with global teams
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| SKILLS |
| CRM, Salesfoce.com, Business analysis, Requirement gathering, Analytics, Data migration, Sales Cloud, Service Cloud, SOQL, UAT, User training, Solution design |
| ACHIEVEMENTS |
| * Member of the ‘Salesforce implementation team’ that won the ‘best team of the year award’ at the ‘JLT annual Value awards’ – 2014
* Member of the Corporate ‘Values’ team that stood second at the annual JLT awards – 2014
* Nominated for ‘Young Talent Program’ at Kalpataru Ltd – 2017
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| CERTIFICATIONS |
| * Salesforce Sales Cloud Consultant
* Salesforce Service Cloud Consultant
* Salesforce Admin 201
* Salesforce App builder
* Salesforce Community Cloud consultant
* Salesforce advanced admin
* ITIL foundation
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| EXPERIENCE |
| Capgemini (Sept 2019 - till date)Senior Business analyst, Digital SolutionsCapgemini is a French multinational corporation that provides consulting, technology, professional, and outsourcing servicesRoles and Responsibilities:* Working as a Business analyst for the client Abbott
* Involved in Design calls with multiple teams for overall architecture and integrations
* Preparation of Business requirement documents
* Working with Developers for giving them clear requirement understanding
* Creating Solution Design document
* Review and approval of test cases
* Leading defect triage calls

Edelweiss Financial Services (August 2017 - Sept 2019)Business analyst, Credit & Fixed IncomeThe Edelweiss Group is one of India's leading diversified financial services conglomerates providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individualsRoles and Responsibilities:* Developed & executed CRM project strategy, scope, approach and timeframe
* Involved in end to end implementation of CRM for Real Estate division
* Extensively captured user requirements, preparation of BRD’s for Credit & Fixed Income vertical
* Created data flow diagrams and process flow diagrams to facilitate better system understanding
* Conducted meetings and facilitated collaborative discussions for requirement gathering and new functionality needs
* Performed & lead user acceptance testing
* Led integration discussions and ensured its timely delivery
* Designed different reports & dashboards for various user roles based on their business functionalities
* Conduct regular training sessions
* Downloaded and installed AppExchange packages

Kalpataru Ltd (August’16 – August’2017)Business analyst, ITKalpataru Ltd is one the leading real estate companies in Mumbai. Kalpataru is recognized for creating many landmark and innovative developments over last 43 years particularly in Mumbai.Roles and Responsibilities:* Creation of & adherence to Governance model for SFDC
* Managing Change requests
* Configuration of users, workflows & validation rules
* Providing training and support to end users of Sfdc
* Performed rigorous cycles of UAT in implementation
* Visited the project sites for better support and better adoption

Jardine Lloyd Thompson India Private Limited (May’13 – July’16)Software Engineer, IT Support and DevelopmentJLT India Pvt. Ltd. is a wholly owned subsidiary of Jardine Lloyd Thompson Group, one of world’s leading global insurance broking, employee benefits and consultancy firms. JLT India was set up as the Global Shared Services Centre for the JLT Group in May 2007, and has positioned itself to become a knowledge hub for the group.Roles and Responsibilities:* On boarded operating companies & migrated their data into Salesforce
* Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Opportunities, Activities, Dashboards and Reports
* Developed the ‘Defect’ tool which is now used by the QA team to input bugs/defects in the system
* Developed the ‘Change Management App’ which is used to capture change requests by the Business users
* Created Reports and Dashboards as per the customer requirements
* Worked on Record Types, Validation Rules, Triggers and Page Layouts
* Created Profiles, Roles based on Organization role hierarchy and implemented Record-Level and Field-Level security and configured their sharing settings
* Responsible for creating ‘Sharing’ rules among the users
* Created Workflow Rules, Page Layouts, Approval Process, Tasks, Email Alerts, Field Updates to manage the Workflow & Approvals
* Created new custom objects, assigned fields, custom tabs, components, custom reports& report types
* Involved in Accounts Merging, maintaining Public Groups
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| EDUCATION |
| * B.E(Computer Engineering), Mumbai University, First Class, 2008-12
* HSC , R.D National College, Mumbai University , Distinction, 2006-08
* SSC , St Anthony’s High School , Mumbai University , Distinction, 2006
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