

Name: T Manusha
Phone: 8074266404
Email: manushathatikonda0212@gmail.com

Objective: To pursue a challenging career and be a part of progressive organization that gives a scope to enhance my knowledge and skills. Willing to work as a key player in challenging & creative environment.

Professional Summary:

- Having 2 years of experience in Salesforce.com CRM platform as Admin and Developer.
- Had Experience in configuration of product, product options, product Features, Configuration Attributes, Configuration Rules, Price books, Product Schedules.
- Had Experience in configuring Discount Schedules, Quote Terms, Contracted Pricing, Guided Selling.
- Experience in configuring Summary Variables, Price Rules, Product Rules, Price Action, Price Condition, Lookup Query, Error Condition.
- Good Knowledge in designing Quote Templates to generate document on Quote.
- Good Knowledge in configuring Advanced Approval for Quote and set up email template for Approval process.
- Experience in Development and Configuration of Salesforce CRM based on Apex language and leveraging Force.com Platform.
- Strong Knowledge of SFDC standard Data structures and familiarity with designing Custom Objects.
- Experience in understanding business requirement to design the required entities like custom objects and creating the relationships between the objects.
- Developed Apex classes using other platform-based technologies like Visualforce.
- Proficient knowledge of Governor limits. Experience in optimization of existing code in accordance to the governor limits.
- Experience in creating various Reports (summary reports, matrix reports, pie charts and dashboards) and Report Folders.
- Experience in using Data Loader for insert, update and bulk import or export of data from Salesforce.com Objects.
- Experience in using declarative features like validation rules, workflows, approval process, process builder for satisfying complex business process automations.
- Experience in implementing security and sharing rules at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permission based on the organizational hierarchy.
- Basic Knowledge on building Lightning Components using Aura Component model.
- A team player with strong work ethic, a positive attitude and ability to make the best use of individual resources. Committed to excellence, and a prudent developer with strong problem-solving, analytical skills and communication skills.

Certifications:

- Salesforce Certified Administrator.
- Salesforce Certified CPQ Specialist.
- Salesforce Certified Platform App Builder.
- Salesforce Certified Platform Developer-I.
- Salesforce Certified Sales Cloud Consultant.

Professional Experience:

Accenture Solutions Private Ltd – Application Development Analyst (Nov 2017 - Present)

Project Summary:

Project: Thryv

Nov/ 2017 – Present

Location: Hyderabad, India.

Role: Salesforce.com Developer/Admin.

Thryv is a Print and Digital marketing company which provides local businesses a host of marketing Products to drive Customers to Client sites. It has fostered partnerships with many of the key players in the marketing industry, combining advertising with local knowledge to provide a suite of technology, products, and tools

Responsibilities:

- Worked as Salesforce CPQ admin support governing user Quote creation, personal information setup, Roles and profile creation.
- Configured bundled products as per the business requirement.
- Configured Products, Product Options, Configuration Attributes, Configuration rules and product schedule object.
- Had good knowledge on Discount schedules, Quote terms, Contracted Pricing, Field sets, Guided selling, Price book.
- Customized buttons in Quote line editor page using custom action.
- Involved in End to End Testing and configuration enhancement for the CPQ and even supported major production issues.
- Worked on major release changes in CPQ regarding Permission set license.
- Worked on Advanced Approvals, Price rules and product rule.
- Set up Approval process on Quote using Advanced Approvals.
- Customized Quote Template to generate document on Quote.
- Developed apex class for the Quote, Order Objects to meet business requirement.
- Performed detailed analysis of business analysis and technical requirements and
- Modified different Apex classes, Lightning components to meet business requirements.

- Good Expertise in Rest based Webservices.
- Worked on batch class and scheduled classes as per business Requirements.
- Involved in setting up field level access for custom objects created based on the user's role within the organization.
- Created and assigned Permission set to create Orders for specific Solution Center Users.
- Converted all the process builders on Quote line object to price rule in order to avoid 101 SOQL issue.
- Developed trigger to prevent Users from deleting Quote records if it has any order is associated to it.
- Involved in customizing custom objects, tabs, fields, page layout as per the business need.
- Developed and configured various Reports for different user profiles based on the need in organization.
- Created workflow rules with outbound message action for integration with ESB.
- Data importing from external systems to sales force and vice versa using Data Loader.
- Extensively worked on Unit Testing using Test methods.
- Good Experience in Version control GIT.
- Good Experience in SFDX deployment projects in salesforce.
- Participated in the training sessions provided by the salesforce Team.

Educational Profile:

- Bachelor of Engineering in Mechanical from MVSR Engineering college.
- Intermediate in M.P.C from Sri Chaitanya Junior College.
- SSC from Millennium High School.

DECLARATION

I hereby declare that all the information provided above in the resume is true, complete and correct to the best of my knowledge and belief.

Place: Hyderabad

(Manusha T)