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| **LinkedIn:** [***www.linkedin.com/in/shiwamsagar***](http://www.linkedin.com/in/shiwamsagar)  **Trailhead:**[***https://trailblazer.me/id/ssagar2***](https://trailblazer.me/id/ssagar2) |  |



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| **PROFILE SUMMARY** | | | | | | | | | | | |
| * 6 years of software industry experience in area of Information Technology. * Certified Oracle CPQ Implementation Specialist. * Certified Salesforce CPQ Specialist. * Certified Scrum Master Jun-2020 and have one project experience too in this profile. * Technology driven, highly motivated, self-driven and always eager to learn new technologies. * Presented 4 Ideas and implemented the same; which in-turn generated revenue by selling the solution to one of our clients. * Develop upsell/cross-sell solution using Machine Learning and hosted in AWS EC2 environment. * Working knowledge Of Implementation and Application Maintenance Support using CPP, PRO \*C, Makefile, ASP.NET, PERL, SOAP/REST. * Possess Expertise in core modules of CPQ including Business Resiliency, Issues Management and Risk Management etc. and configuring various types of ODA (On Demand Applications) and Assessments depending upon the requirements. * Expertise in Integration with various system i.e. SFDC Classic & Lightning, Sales Cloud, ICS/OIC, Inventory Management, Certify Tax, SOA Instance, Docu-Sign, Adobe Sign, SSO, Service Contracts, Subscription Management, EBS Order Management, Siebel. * Active member of the core Team responsible for growth of Oracle CPQ practice in Organization (includes giving training and preparing for them certification). * Possess Expertise in RFP, Demo’s and end-to-end Architectural flow diagram. * Core member of Project Review Team (comprise of 6 members across the globe) which is responsible for reviewing every project and making sure that best practices are followed, and optimal solution has been delivered. * Possess Implementation experience in Partner Organization, Multi-Language Document, BOM, ABO, FTP and External Configuration Integration. * Possess Implementation experience of core modules of Salesforce CPQ and Salesforce like Product Configuration, Advance Approvals, Quote Stages, Quote Templates, Pricing, Apex, Triggers, Process flow, Workflow and LWC. | | | | | | | | | | | |
| **SKILL SET** | | | | | | | | | | | |
| **Technical** | | **Tools** | | | Oracle CPQ Cloud, Salesforce CPQ, Salesforce | | | | | | |
| **Languages** | | | **Programming Languages Scripting Languages Other Languages** | | | | CPP, PRO \*C  BML, JavaScript, SHELL, PERL. HTML, Makefile, Query  Optimization | | |
| **DBMS** | | | Oracle 10g, Oracle 11g, Oracle 12c, DB2 | | | | | | |
| **Operating Systems** | | | Windows XP/7/10 | | | | | | |
| **Functional** | | * Financial, Manufacturing, Automobile & Telecommunication Service Domain – Application Implementation & Maintenance | | | | | | | | | |
| **Process/ Patterns/Methodology** | | * Software Development Life Cycle (Requirement Gathering, Designing, Coding, Testing, Documentation, Maintenance). * Waterfall, AGILE, HYBRID AGILE Framework. | | | | | | | | | |
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| **DETAILED PROJECT PROFILE** | | | | | | | | | | | |
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| **Period** | Mar’20 – Present | | Project | **Compressors**  **Offerings – Sales & Management** | | | Role | Salesforce & Salesforce CPQ – Senior Consultant | | Location | Hyderabad, India |
| **Description** | An application in Manufacturing Industry where client can sell, rent their products and its services to its customer’s  seamlessly. The application facilitates the customer to generate their document in native language spanned across multiple countries. | | | | | | | | | | |
| **Environment** | Salesforce CPQ Spring’20 and Salesforce | | | | | | | | | | |
| **Company** | Deloitte | | | | | | | | | | |
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| **Period** | Nov’19 – Jun’20 | | Project | **Compressors**  **Offerings – Sales & Management** | | Role | | Oracle CPQ Technical Lead | | Location | Hyderabad, India |
| **Description** | An application in Manufacturing Industry where client can sell, rent their products and its services to its customer’s  seamlessly. The application facilitates the customer to generate their document in native language spanned across multiple countries. | | | | | | | | | | |
| **Technologies** | Oracle CPQ 19C, 19D, Salesforce, Dell Boomi, Java Application, Inventory Management, EBS, Partner Organization, Docu-Sign, FTP. | | | | | | | | | | |
| **Company** | Deloitte | | | | | | | | | | |
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| **Period** | May’19 – Oct-19 | | Project | **Compressors Offerings – Sales & Management** | | | Role | Oracle CPQ Technical Lead | | Location | Hyderabad, India |
| **Description** | An application in Manufacturing Industry where client can sell, rent their products and its services to its customer’s  seamlessly. The application facilitates the customer to generate their document in native language spanned across multiple countries. | | | | | | | | | | |
| **Environment** | Oracle CPQ 18D, Salesforce, SOA Instance, Certify Tax, Inventory Management, EBS, Partner Organization, EBS External Configuration, Adobe Sign, FTP, Siebel. | | | | | | | | | | |
| **Company** | Deloitte | | | | | | | | | | |
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| **Period** | Jul’18 – Apr’19 | | Project | **Telecommunication Offerings – Service Offerings** | | | Role | Oracle CPQ Technical Consultant | | Location | Hyderabad, India |
| **Description** | Application provides a solution in Telecommunication/Manufacturing industry where client can sell and provides direct or third-party services to their customers. It also includes the generation of service contracts and renewal of their services.  Worked on multiple projects during the duration Feb’19 – Apr’19. | | | | | | | | | | |
| **Environment** | Oracle CPQ 18A, 18B, 18C, 18D, 19A Salesforce, DocuSign, Service Contracts, EBS, SOA. | | | | | | | | | | |
| **Company** | Deloitte | | | | | | | | | | |
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| **Period** | Aug’17 – Jun’18 | | Project | **Automobile**  **Offerings – Sales &**  **Management** | | | Role | Oracle CPQ  Implementation Engineer | | Location | Hyderabad, India |
| **Description** | Application provides automotive retail solutions across the globe. The application facilitates the customer to generate their document in native language spanned across multiple countries. | | | | | | | | | | |
| **Environment** | Oracle CPQ 2016 R4 Update 4, 17D, 18A, 18B, Salesforce, EBS. | | | | | | | | | | |
| **Company** | Pramati Technologies | | | | | | | | | | |
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| **Period** | Apr’16 – Jul’17 | | Project | **Financial Offerings**  **- Sales & Management** | | | Role | Oracle CPQ  Implementation Engineer | | Location | Pune, India |
| **Description** | BFS application where in customer’s used to manage their funds i.e. mutual fund, bonds etc. Application offers client to configure their own funds along with vendor’s recommendation which will help in their growth. | | | | | | | | | | |
| **Environment** | Oracle CPQ 2016 R2 Update 2, 2016 R2 Update 4, 2016 R4, Seibel, Mainframe. | | | | | | | | | | |
| **Company** | TCS | | | | | | | | | | |
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| **Period** | Aug’15 – Mar’16 | | Project | **Turnover Verification Application** | | | Role | Developer | | Location | Pune, India |
| **Description** | Turnover verification application is designed and developed to create a GUI application that help developers in addition of columns and tables in all database environments. | | | | | | | | | | |
| **Environment** | Application Server: Linux; Database: DB2  Tools/Language Used: PERL, CGI, HTML, CSS | | | | | | | | | | |
| **Company** | TCS | | | | | | | | | | |

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| **Period** | Jan’15 – Jul’15 | Project | **Database Info Application** | Role | Developer | Location | Pune, India |
| **Description** | Database info application is designed and developed to create a GUI that will help end-user like MD, ED, VP etc. of an organization to monitor, check health and information of the database. | | | | | | |
| **Technologies** | Application Server: Linux; Database: DB2  Tools/Language Used: PERL, CGI, HTML, CSS | | |  |  | |  |
| **Company** | TCS | | | | | | |

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| **ACHIEVEMENTS** |
| * Rewarded with Applause award for building solution better than Product Offering (Oracle CPQ). * Rewarded with Applause award for TDR design and plus contributing to another project while working primarily for one. * Rewarded with Spot Person for contributing in Management Activity. * Rewarded with Star Team Award of the year for team Outstanding Performance. * Rewarded with Spot Person for contributing during outage. * Rewarded Start of the Learners Group Award throughout training. * Completed Certificate Course in C and C++ from SEED Infotech, Pune. * Completed Certificate Course in ASP.Net from SEED Infotech, Pune. |