



## CONTACT

## CAREER GOALS

## EXPERIENCE

## SKILLS

## OTHER SKILLS

## EDUCATION

# SHAIK FARROK

### EMAIL

shaik.farrok7@gmail.com

### PHONE

8919264756 , 7730070237

### LINKEDIN PROFILE

<https://www.linkedin.com/in/farrok-shaik-598565159/>

- Extremely motivated to constantly develop my skills and grow professionally and To work in a team-oriented environment and maximize my learning.

### WORKING IN A MIRACLE SOFTWARE SYSTEMS AS A BUSINESS DEVELOPMENT EXECUTIVE

JANUARY 2018-PRESENT

- Work with both technical and C-level people to support sales and generate revenue to the organization.
- Creating long-term relationships that deliver long-term benefits to the business.
- Generating new leads for the company by making cold calls over the telephone.
- Creating and maintaining a list/database of prospect clients.
- Manage accounts and meet or exceed targets relating to revenue growth.

### CERTIFIED IN DIGITAL MARKETING AT DIGITAL PRABHU MARKETING AGENCY

JANUARY 2021 - MAY 2021

- Google Ads
- Social Media Marketing
- Content Marketing
- Exceptional communication and networking skills
- Successful working in a team environment, as well as independently
- The ability to work under pressure and multi-task.
- MOZ
- Powtoon
- Canva
- Ms Excel
- Powerpoint
- Keyword Planner

### NSRIT COLLEGE

- Masters in Business Administration 2019 - 2021  
Stream : Marketing  
University: JNTU University
- Qualified Bachelor of Science Bsc2014 - 2017 (A Grade)  
Institute: Aditya Degree College Visakhapatnam  
University: Andhra University
- Completed Intermediate (2011-2013) (A Grade)  
College: NRI Junior College  
Board: Board of Intermediate
- Completed Matriculation (2010 - 2011) (B Grade)  
School: V.T. High School  
Board: Secondary School Certificate (SSC)