

SAI PRANAY POONA

saipranay7@gmail.com

91 8096163611, 8341683210

DOB : 28/04/1994

PROFESSIONAL SUMMARY:

- Having 3.6 years of experience in development of high-end, scalable applications for enterprises. Expertise in conceptualizing, designing and coding technical solutions using SFDC, Apex, Visualforce, Aura components, LWC components .
- Experienced in Agile methodologies and various phases of SDLC including requirements gathering, analysis, technical design, development, testing and delivery along with participating in business requirements
- Worked on developing technical requirements, designing solutions, conducting requirement analysis, code reviews & leading technical development across projects. Capable of deriving estimations, task allocation within the team & monitoring progress using tools like TFS, JIRA, Redbooth.
- Well versed with Salesforce.com configuration, customization and administration. Expertise in Force.com platform, Apex Programming, Visual force pages, Triggers and Workflows.
- Created and used the Validation Rules, Approval Process, workflows, formula fields and Email alerts for functional needs in Force.com out of the box functionality.
- In-depth exposure to designing Rich interfaces, Single Page Application, Salesforce1 Applications and Event Driven Applications Using Salesforce Lightning Design System (SLDS) framework. Experienced in designing portals, websites and communities.
- Experienced in Data Migration using Data loader.
- Experienced in Salesforce Web-Services with SOAP and Rest API.
- Demonstrated methodical, detail-oriented and thorough approach to all projects. Team player with strong planning, communication, interpersonal, presentation, analytical and negotiation skills. Ability to prioritize and manage multiple assignments within tight deadlines along with surpassing delivery targets consistently.
- Strong Networking Skills having coordinated with multiple functional teams and ensuring on-time delivery always as per client requirements. Leveraged technical and business acumen to communicate effectively with client executives and their respective teams.
- Self-motivated to lead and deliver projects/assignments to meet business demands. High attention to detail, self-awareness, excellent judgment and flexibility.
- Quick learner, good listener and capable of handling projects by own.

Technical skills:

Cloud Computing Technologies: Salesforce-CRM (SFDC), Force.com

Programming Languages : APEX, Javascript

Web Technologies : Visualforce, HTML, SF Lightning

Editor Tools : Eclipse IDE with Force.com, Visual studio code.

Database Technologies : SOQL,SOSL

Other Technologies : SVN

Professional Experience:

- Working as a Salesforce developer in Appshark from May 2017 to till date.

Education:

- B.Tech in Computer Science and Engineering from VNR Vignana Jyothi Institute of Engineering and Technology, JNTU, Hyderabad.
- Diploma in Computer Science from TRR College of Polytechnic, JNTU, Meerpet.

Achievements:

- Certified Salesforce Platform Developer II.
- Certified Salesforce Platform Developer I.
- Certified Salesforce Administrator.

Projects:

Project I

Client : Hair Direct

Project : Hair Direct (JAN'20 - Till date)

Environment : Force.com,SF Lightning, Apex, Visualforce Pages, Triggers, Profiles, Roles, Data Loader Eclipse ID, JavaScript, jQuery.

Project Details:

Hair Direct is a hair replacement system where different types of hair orders (Custom. Retail, Repair) are placed in Salesforce. Payments are taken using authorize dot net gateway. It includes order returns, cancellation of order, and in process change of a system. It is integrated with Magento and GP.

Responsibilities:

- Implemented JavaScript buttons to create orders and Approval process.
- Implemented Batch Jobs and scheduled to send emails to customers regarding the credit card expiration, delay of order.
- Implemented over 50 user stories using Apex and declarative programming: defined custom objects, fields, workflows, validation rules, created profiles, dependent picklists, email alerts, custom reports and other items.
- Developed 10+ batch Apex classes to optimize data loading.
- Implemented Lightning Web components to migrate few Visualforce pages to

- lightning.
- Developed a set of unit tests to improve the code coverage from 65% to 90%.

Project II

Client : BiBerk

Project : BiBerk (SEPT'20 - OCT'20)

Environment : Salesforce, SF Lightning, apex

Project Details:

Biberk is part of the Berkshire Hathaway Insurance Group. All the company's major insurance subsidiaries are rated A++. biBerk is process of implementing sales cloud, service cloud and Communities to fulfil their business requirements

Responsibilities:

- Developed Apex classes, Triggers for custom business logic.
- Code coverage test classes to achieve the more than 90%
- Implemented communities for customer portal
- Knowledge setup for communities
- Setup of Live Agent and email to case..

Project III

Client : Sojern

Project : Sojern LWC (FEB'20 - APR'20)

Environment : Salesforce, Lightning web components, apex

Project Details:

Sojern has implemented Salesforce previously in classic and desired to use the existing functionality in LEx. built a custom component that overrides the CPQ standard button.

Responsibilities:

- Implemented lightning web component to accept quantity and calculate the amount dynamically.
- Implemented visualforce page to access web components in lightning.
- Implemented table that adds a row when click on a button using LWC to meet the business logic.
- Developed a set of unit tests to improve the code coverage from 65% to 90%.

Project IV

Client : ATA RiskStation

Project : ATA RiskStation (MAY'19 - AUG'19)

Environment : Salesforce

Project Details:

ATA RiskStation was developed by Aladdin, seeking to more effectively oversee his own third-party managed portfolio after selling his technology company. "Risk UtilitySM" model is a fully automated, structured yet highly customizable daily risk oversight process that always delivers current and actionable risk insights.

Responsibilities:

- Responsible for technical requirements, design and development.
- Responsible for implementing business logic across Salesforce.
- Implemented force.com sites using visualforce pages.
- Integrated third party website to store new Lead information.
- Implemented triggers to auto convert Lead based on criteria.
- Implemented visualforce and apex classes for on-boarding process through force.com sites.
- Creating Users, Roles, Profiles, OWD, Permission Sets and Sharing Rules.

Project V

Client : Nuvem

Project : DTN (NOV'19 - Mar-20)

Environment : Salesforce

Project Details:

DTN is the independent, trusted source of actionable insights for 2 million customers focused on feeding, fueling and protecting the world. Customer-centric and employee-driven, DTN focuses on empowering agriculture, oil and gas, trading, and weather-sensitive industries through continuous, leading-edge innovation. DTN is based in Minneapolis, with offices globally.

Responsibilities:

- Responsible for technical requirements, design and development.
- Responsible for implementing business logic across Salesforce.
- Implemented Lightning components that communicate between other objects.
- Implemented triggers and batch classes to handle data.
- Creating Users, Roles, Profiles, OWD, Permission Sets and Sharing Rules.
- Writing Apex classes, Rest classes and Schedule classes for Business logic.
- Customized custom fields, Page layouts, Record types, Workflows , Validation rules, Reports and Dashboards.

Project VI

Client : Nexgen

Project : Cap-Com (MAR'19 - APR'19)

Environment : Salesforce

Project Details:

Cap-Com is a data migration project where data created or updated in one salesforce organization is migrated to the other organization and vice-versa.

Responsibilities:

- Responsible for implementing business logic across Salesforce.
- Developed User Interface using SLDS.
- Lightning components that allow the user to create or edit Price change requests.
- Implementation of triggers and batch classes to handle data.
- Creating Users, Roles, Profiles, OWD, Permission sets and Sharing rules.
- Writing Apex classes, Visualforce pages, Schedule classes for business logic.
- Customized custom fields, Page layouts, Record types, Workflows and Approval process, Validation rules, Reports and Dashboards.

Project VII

Client : Anheuser Busch

Project : TPM PCR (AUG'18 - MAR'19)

Environment : Salesforce

Project Details:

Anheuser-Busch is a multinational beverage and brewing company. TPM PCR is a lightning application that allows sales representatives to create, edit, search and approve Price Change Requests.

Responsibilities:

- Responsible for implementing business logic across Salesforce.
- Developed User Interface using SLDS.
- Lightning components that allow the user to create or edit Price change requests.
- Implementation of triggers and batch classes to handle data.
- Creating Users, Roles, Profiles, OWD, Permission sets and Sharing rules.
- Writing Apex classes, Visualforce pages, Schedule classes for business logic.
- Customized custom fields, Page layouts, Record types, Workflows and Approval process, Validation rules, Reports and Dashboards.

Lightning Migration Projects:

Project VIII:

Client : Veruna

Project : Policy Force (FEB'18 - JUN'18)

Environment : Salesforce Lightning

Project details:

Policy Force/Veruna is changing the way independent insurance agencies do business with revolutionary approaches to agency management. Veruna has implemented Salesforce previously, and is in the process of using the existing functionality in LEx.

Responsibilities:

- Responsible for implementing business logic across Salesforce.
- Created Lightning components for javascript buttons.
- Created Lightning components for Visualforce pages.

Project IX:

Client : Sojern

Project : Sojern (NOV'17 - FEB'18)

Environment : Salesforce Lightning

Project details:

Sojern has implemented Salesforce previously in classic and desired to use the existing functionality in LEx. Aim is to convert javascript buttons and other unsupported components to lightning experience.

Responsibilities:

- Responsible for implementing business logic across Salesforce.
- Created Lightning components for javascript buttons.
- Created Lightning components for Visualforce pages.