

William W. Martin

Parrish, FL. 34219 | 941-243-4509 | bill1960@gmail.com

Information Technology Infrastructure Project Manager

A results-oriented Project Manager with many years of experience in manufacturing, banking, automotive, commercial, and service industries. With a solid record of managing projects from scope definition through requirements gathering, cost/benefit analysis, project planning and workflow, and final delivery. Able to communicate technical knowledge to deployment teams, suppliers, and contractors as well as non-technical clients and stakeholders. A proven history of overcoming significant issues and solving problems to deliver assignments on time and within guidelines, as well as achieving productivity improvements and cost savings.

Areas of Expertise & Technical Skills

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|----------------------------------|------------------------------|-------------------------------------|
| ▪ Large Scale Project Management | ▪ Full Life Cycle Management | ▪ Human Resource Development |
| ▪ Vendor Relations/Management | ▪ Budgeting & Cost Reduction | ▪ Software Implementation |
| ▪ Program Management | ▪ Stakeholder Communication | ▪ Hands-on Team Leadership |
| ▪ Cross-Functional Collaboration | ▪ Process Improvements | ▪ Product Deployment & Support |
| ▪ Quality Assurance | ▪ Data Migration | ▪ Infrastructure/Hardware Solutions |

Technical Expertise: Cisco Voice/Data, Avaya IP Office, CUCM Voice/Data, Servers, Switches, Wireless Aps, LAN/MAN/WAN, Wired/Wireless Networks, Load-Balancing Networks, Content Management Networks, Perimeter Networks, Firewalls, VLANs, GTM/LTM, DMZ, SONET, ATM, Frame Relay, Token Ring, MPLS, DWDM, Optical Network/Optical Multiplexers, B2B Gateways, Data Circuit Upturn/Downturn, VoIP, SDWAN, Blue Beam Cad Software

Professional Experience

GLOBAL DATA INC., Bradenton, FL

2010 - Present

Project Owner/Manager/IT systems architect /Senior Systems Design Engineer

Day-to-day management of all aspects of the company, including hiring, employee, business management, and business development

KEY PROJECTS: This listing of voice/data installations below represents larger, more complex and longer-term projects that were awarded to Global Data Inc. from 2010 to the present. This does not represent all of the installations made by Global Data Inc. during the years, 2010-2018

SiteReady, 10/2018--2/2019 ((Contracted by Global Data Inc.))

Infrastructure Architect for large north eastern banking group.

- Designed low voltage wiring installations for Voice/Data systems, for large northeast bank group.
- Oversaw vendor selection, RFP completion, equipment procurement, post-testing, and system certification
- Conducted pre/post on-site survey's, and comprehensive analysis of existing customer's in place cabling systems fiber/copper, MDF/IDF, and rack requirements, for recommendations to adhere to bank standards

Windstream Communications, 6/2012 – 8/2018 (Contracted by Global Data Inc.)

Budget: \$5M • Team Size: 10 Staff & 6 Contractors • Technology: Wireless Data, VoIP, Data Cores, Tele-video conferencing, high speed voice/data circuits, call centers.

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William Martin

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- Delivered cost savings by designing the installation of Avaya/Cisco VoIP equipment via on-site surveys.
- Project Managed over 300 installations of large enterprise sites in the US and Canada.
- Oversaw vendor selection, RFP completion, equipment procurement, post-testing, and system certification. Installed video conferencing systems that delivered \$3M in annual travel cost savings for the customer. Installed optical fiber backbone cables, and Cisco optical switches at these sites

Good Shepherd Medical Systems, 2/15/2015-12/30/2016 (Contracted To by Global Data Inc.)

Budget: \$2.5M • Team Size: 8 Staff & 4 Contractors • Technology: IP Phones, Data Core Equipment

- Delivered \$250K cost savings by redesigning the installation of Avaya VoIP equipment via on-site surveys.
- Installed Avaya VoIP system at 25 sites, including 5,700 phones and core data equipment.
- Managed vendors, authored SOW, performed systems test and commissioning, completed post-install quality assurance in compliance within guidelines per customer.

Mitsubishi Motors, 4/20/2008- 6/30/2009 (Contracted To by Global Data Inc.)

Budget: \$1.75M • Team Size: 6 Staff & 4 Contractors • Technology: LAN, computers, Cisco routers

- Designed and oversaw the installation of Local Area Networks and over 2,500 computers for 150+ dealerships, as well as digital communications host system at the Detroit location.
- Installed LAN/T1 connections utilizing Cisco routers to process dealership accounting, order entry, inventory control, and service warranty applications.

Dow Chemical (Port of New Orleans), 6/20/2006- 11/30/2007 (Contracted To by Global Data Inc.)

Budget: \$1.8M • Team Size: 6 Staff & 2 Contractors • Technology: Custom Communication Stations

- Developed and installed an OSHA-compliant site-wide communications system including 1200 stations in a 188-acre hazardous environment.

PIOR EXPERIENCE;

- **Business Computers, Inc.**, National Project Engineer Telecommunications
- **ITT**, Midwest Service Director - Data/Communications Engineer
- **United States Air Force**, Aircraft Avionics/Electronics
- **Bachelor of Science, Electronics/Business Administration**
- University of South Florida, Tampa, Florida

WILLIAM MARTIN

- Bradenton, FL, USA

Contact Information

- gdata7@gmail.com (Preferred)
- 9412434509 (Preferred)

Work History

Total Work Experience: 47 years

- **Project Manager Low Voltage System Architech | GLOBAL DATA INC**
Jan 01, 2001 - No End Date
- **Midwest Service Manager / Data/Communications Engineer | US Air Force**
Jan 01, 1974 - Jan 01, 1980
- **Project Manager**
No Dates Provided

Education

- **Pre-Bachelors**, No Dates Provided | USF

Skills

- **consulting** | 15yrs | 2019
- **engineering** | 15yrs | 2019
- **infrastructure** | 15yrs | 2019
- **service management** | 15yrs | 2019
- **systems engineering** | 15yrs | 2019
- **vendor development** | 15yrs | 2019
- **data transmission** | 15yrs | 2019

- **project costing** | 15yrs | 2019
- **operations** | 10yrs | 2019
- **pbx** | 10yrs | 2019
- **project engineering** | 10yrs | 2019
- **project management** | 10yrs | 2019
- **telecommunications** | 10yrs | 2019
- **voip** | 10yrs | 2019
- **budget** | 10yrs | 2019
- **computer** | 10yrs | 2019
- **eds** | 10yrs | 2019
- **installation** | 10yrs | 2019
- **network** | 10yrs | 2019
- **sprint** | 10yrs | 2019
- **costing**
- **transmission**

Work Preferences

- Likely to Switch: Possibly
- Willing to Relocate: No
- Travel Preference: Up to 50%
- Work Authorization:
 - US
- Work Documents:
 - US Citizenship
- Security Clearance: No
- Third Party: Yes
- Employment Type:
 - Full-time

Profile Sources

- LinkedIn: <http://www.linkedin.com/in/william-bill-martin-85674255>
- Dice: <https://www.dice.com/employer/talent/profile/04c8a3e1e3db7b44e2f706ea1f3f8b60f81cb21b>