MANNEPALLI

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PROFESSIONAL SUMMARY:

- Having **4 years** of Experience as a **Salesforce Developer** in IT industry with Salesforce.com platform
- Having experience in **configuration** and **Customization**.
- Exposure on **Lightning Design System**, **Lightning Components** and **Lightning Apps**.
- Experience in creating **Custom Objects, Custom Fields, Tabs, Apps, Page Layouts, Record Types, Fields Dependencies, Formula Fields, Custom Validation Rules** and **Relationships** as per the business requirements.
- Experience in configuring **Field History**, **Activities (Task and Event)**, **Search Layouts**, **Inline Editing** and **Enhanced List Views**.
- Good experience on configuring **security settings** by using **Profiles**, **Permission Sets**, **Roles**, **OWD**, **Sharing Rules**, **Manual Sharing**, **Apex Managed Sharing**
- Experience on Data migration activities using **Apex Data Loader**, **Import Wizard** .
- Worked on configuring **Workflow Rules** and **Process Builder** to automate specific actions as per the business requirements.
- Worked on creating **Public Groups** and **Queues** as per the requirements.
- Worked on configuring **Chatter Feed Tracking** and **Approval Process**.
- Worked on **Reports**, **Dashboards** and having Good exposure
- Involved in developing **Apex Triggers, Apex Classes to automate the functionalities when performing DML Operations on Database.**
- Worked on developing **Batch Apex (Asynchronous)**, **Future Methods** , **VisualForce Pages** with Standard/ Custom controllers/Extensions and **Visualforce Components**.
- Worked on all the areas of Visualforce which includes **(with standardSetController / Limit and Offset)**, **Wrapper classes**, **Ajax Functions** and **JavaScript**.
- Experience with **DML, SOQL, SOSL, Custom Labels, Custom Settings (List and**

Hierarchy) and **Custom Permissions**.

- Experience in developing **Test Classes** to cover the code for Apex Triggers and Apex Classes**.**

- Experience in Deployment activities using **Change Sets, Eclipse Force.com IDE**

- Exposure on **web services** (**SOAPAPI and REST API**) and involved in making **callouts** and exposing Salesforce functionality with both REST API and SOAP API.

- Involved in the Deployment activities using the **GitHub**.

Professional Experience:

❖ Currently working as a **Salesforce developer** in HCL Technologies from **august 2018 to till date.**

certifications

Salesforce developer (cert2585834) (pd1)

Education Details:

❖ Degree completed at Ss&n college Narasaraopet in 2013

Technical Skills

Salesforce Technologies	Apex Classes, Apex Triggers, VisualForce Pages, database operations (DML, SOQL), Workflows & Approvals, Reports & Dashboards, Custom and Standard Objects, Lightning Web Components.
Salesforce Tools	Force.com IDE Plug-in, Data Loader, Force.com Explorer. VS code, Workbench , GitHub.

Languages	Apex, Apex Triggers
OS	Windows family
Documentation Tools	MS Office 2016,2007

Work Experience:

Project #1
Title : Pharmacy Management.
Client : Apotex.
Role : Salesforce Administrator.
Environment : Batch Apex, trigger, apex and visual force, Apex class, Workflow, Approval Process, Report, Data loader, S-Objects.

Description:

Apotex is among the leading biotech companies, the company is the largest producer of generic drugs in Canada, with multiple products on the market and a promising development pipeline. Produce and market innovative solutions of high quality for unmet medical needs. It has implemented salesforce.com CRM application for Marketing. The MSP is an application that is developed for Marketing, Business Planning and Analysis Groups to manage their marketing spend process.

Responsibilities:

❖ Worked as enhancement team member and performed the roles of Salesforce.com Developer, and Administrator in the organization.

❖ Worked closely with sales team and business analysts and performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of SalesForce.com (SFDC) Implement Batch Apex, Trigger, Schedule Apex and Apex Classes.

❖ Designed, and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.

❖ Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards.

❖ Designed, and deployed the Custom objects, Custom tabs, Entity-Relationship data model, validation rules, Workflow Rules, Auto-Response Rules, Page layouts, Components, Visualforce pages to suit to the needs of the application.

❖ Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.

❖ Customized page layouts for Opportunity, Contacts, and Accounts depending upon user roles, and groups.

Project #2

Title : Insurance Policy Management.

Client : Sun life Financial.

Role : Salesforce Developer.

Environment : Apex class, Visual force, Workflow, Batch Apex, trigger. **Description:**

The Application will provide customer to apply for Insurance Policies. This application supports single policy with multiple coverage parts, designed to fulfill the insurance needs of new customer. In this module we provide the users with all types of operations like endorsements, renewals, holds, automatic renewals, cancellation sets. In this Customer can send any query regarding policies. Customer can pay amount online by debit card and credit card.

Responsibilities:

❖ Used Force.com for development for Visual force Pages, Apex classes, Triggers. ❖

Developed Apex Triggers in the application for various Business/functional requirements. ❖

Developed Batch Classes and Schedulable Classes.

❖ Developed Outbound Email services.

❖ Written SOQL query language necessary for the application in Apex Classes and Triggers.

❖ Developed UI Visual force along with Visual force components, CSS, HTML tags, and used JavaScript for front-end validation.

❖ Use various visual force components like Action Function, Page Block, Input Field, Action Support, Command Link, Command Button etc.

❖ Worked with Visual force Controllers.

❖ Implemented Batch Apex for mass update of records and Schedule apex jobs for mailing weekly and monthly reports

Project #3

Title : Quantum Fuel Systems
Client : Quantum Technologies, USA
 Role : Salesforce developer.

Description:
Quantum Technologies is using Salesforce.com CRM application for their sales reps it enables sales teams to provide higher levels of service to clients and improve overall productivity by managing leads and opportunities, and decreasing administrative task.

Responsibilities:
- ❖ Created and assigned users, Visualforce E-mail templates, HTML E-mail templates as part of Approval Workflow actions.
- ❖ Worked with the user group for requirement gathering throughout the planning and implementation

- ❖ Worked with various salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Reports, and Dashboards.

- ❖ Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow

- ❖ Developed Custom Objects, Custom Reports and configured the Analytic Snapshots to dump the data on regular basis for the sales performance and lead generation statistics

- ❖ Created and deployed Several Reports.