



**Amit kumar**

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## Professional Summary (SalesForce And Lightning)

- Overall **8 Years** of experience and 4 years of experience in **Salesforce And Lightning**.
- Possess knowledge of CRM processes like **Sales, Marketing, Customer Service and Customer Support, Business processes** and recommended solutions to improve their processes using salesforce.com.
- Hands on Experience with **Lightning** components.
- Experience in SFDC development using **Apex classes and Triggers, VisualForce, SOQL, SOSL**.
- Worked on **Integration using REST API**.
- Proficiency in SFDC Administrative tasks like **creating Profiles, Roles, Users, Page Layouts, Email Services, Workflows, Validation rules, Reports, Dashboards, Tasks and actions**.
- Experience in data migration using **Import wizard, Data Loader**.
- Worked on **custom lightning components**.
- Developed SFDC **Customized Reports, Dashboards and Processes** to continuously monitor data quality and integrity.
- Having good experience on agile methodology and devops tools like JIRA, bitbucket, confluence.
- Having good working knowledge in querying databases such as **SOQL & SOSL** queries using Force.com Explorer..
- Excellent communication and interpersonal skills; accustomed to working in both large and small team environments.
- Skills PHP7,PHP5, MySQL, Ajax, jQuery, Javascript, HTML5, React Js.
- Client-side programming: JavaScript, AJAX, DHTML, DOM, jQuery.

## Work Experience

- **Company Name** : Junglee Games Gurgaon (Sr. Salesforce Developer / Lightning)
- **Experience** : OCT 2019 to till date
- **Experience** : Helios Solution Vadodara Sr. Salesforce Developer
- **Company Name** : Sep 2018 to OCT 2019
- **Company Name** : Appster LLP India Gurgaon Salesforce Developer
- **Experience** : Sep 2015 to Sep 2018
- **Company Name** : Kleward Consulting Pvt Ltd, Noida web developer
- **Experience** : OCT 2013 to Aug 2015
- **Company Name** : Attero Recycling Noida as PHP web developer
- **Experience** : Nov 2012 to OCT 2013

## Project Profile

### Project #

**Project Name** : Junglee Games

**Client** : Junglee Games

**Role** : Sr. Salesforce Developer / **Lightning**

**Team Size** : 4

**Project Description:** We have scaled the business through automation on the Salesforce platform, without compromising on customer experience. The extent of customisation that Salesforce offers is far greater than any other platform.

#### Responsibility:

- Understanding and analyzing the requirements, and mapping them to Salesforce functionality.
- Involved in Creating Custom Objects, fields, page layouts, record types, custom tabs and applications.
- Creating/adding and managing Users, Roles, Profiles and setting up sharing rules.
- Created Workflow rules, Validation Rules and Process Builder.
- Creating Apex Classes and Triggers, Visual force Pages, Controllers, Involved in writing Test Classes
- Creating Changeset and moving related components from Sandbox to Production and deploying.
- Developed Reports and Dashboards.
- Worked on Duplicate management functionality to avoid duplicates.
- Working on version Controlling and devops tools.

### Project #

**Project Name** : The Warranty Group

**Client** : The Warranty Group, USA

**Role** : Sr. Salesforce Developer

**Team Size** : 5

**Project Description:** The Warranty Group is one of the world's premier global providers of warranty solutions and related benefits, with operations in more than 35 countries and nearly 1,600 employees. With Virginia Surety Company and London General Insurance as our wholly-owned insurance companies, The Warranty Group is a single-source solution that provides underwriting, claims administration, and marketing expertise to some of the world's leading manufacturers, distributors, and retailers of consumer goods, as well as specialty insurance products and services for financial institutions. With more than 50 years of experience and over \$5 billion in assets.

**Responsibility:**

- Understanding and analyzing the requirements, and mapping them to Salesforce functionality.
- Involved in Creating Custom Objects, fields, page layouts, record types, custom tabs and applications.
- Creating/add and managing Users, Roles, Profiles and setting up sharing rules.
- Created Workflow rules, Validation Rules and Process Builder.
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- Developed Reports and Dashboards.
- Worked on Duplicate management functionality to avoid duplicates.
- Working on version Controlling and devops tools.

**Project #**

**Project Name** : Telenor Enterprise

**Client** : Telenor, Sweden

**Role** : Salesforce Developer

**Team Size** : 4

**Project Description:** The Telenor group is a leading international supplier of telephony- and data communication services with a total turnover of 102 billion around 34,000 employees. In the Nordics, they are also a leading supplier of TV-services over cable- and IP networks.

Telenor Sweden is a stand-alone subsidiary in the Telenor group and their business activities are organized into different business units, one of them being Broadband and TV services. This business unit is operating under four different market brands on the Swedish market; Bredbandsbolaget, Ownit, Canal Digital Kabel and Open Universe

**Responsibility:**

- Understanding and analyzing the requirements, and mapping them to Salesforce functionality.
- Involved in Creating Custom Objects, fields, page layouts, record types, custom tabs and applications.
- Creating/add and managing Users, Roles, Profiles and setting up sharing rules.
- Created Workflow rules, Validation Rules and Process Builder.
- Creating Apex Classes and Triggers, Visual force Pages, Controllers, Involved in writing Test Classes
- Creating Changeset and moving related components from Sandbox to Production and deploying.
- Developed Reports and Dashboards.
- Integrated Apps such as **Any Goal , FTP Attachment** and used the same.
- Worked on Duplicate management functionality to avoid duplicates.
- Worked on SSO Implementation.
- Worked on case management and case related activities like email to case, support setting and feed bases Item.

## Project #

**Project Name** : pacific Life, CA

**Role** : Salesforce Developer

**Team Size** : 4

**Project Description:** Pacific Life Insurance Company provides Auto, Home, Life, Business, Recreational and Financial Insurance services to customers. This project was developed to maintain Accounts, Contact, Lead, Opportunities, Case, Solutions, Products, opportunities and case management.

### Responsibilities:

- Involved in **Salesforce.com Application Setup activities** and **customized the apps** to match the functional needs of the organization.
- Involved in **Lead capturing based on Email marketing** and **qualifying the Lead** through **third party Marketo and Auto Lead Conversion**.
- Developed **visual force page with apex controller, batch apex, Triggers and Schedule apex**.
- Worked with various **salesforce.com** objects like **Accounts, Contacts, Leads, Opportunity, Campaigns, Reports and Dashboards**.
- Using **SOQL and SOSL** for fetching records.
- Used field level security along with page layout to manage the visibility and accessibility of fields for different profiles.
- Customizing Company Profile, Security Controls and Communication Templates of the organization as per the organization requirements

**Environment:** Apex, Visual force, Force.com IDE, Data loader.

## .Project #

**Project Name** : Gleneagles Kuala Lumpur

**Domain** : Healthcare

**Role** : Salesforce Developer

**Team Size** : 5

**Project Description:** Gleneagles Kuala Lumpur has become the preferred private healthcare facility in the country that is much favored by locals and foreigners alike. This project was developed to deliver quality Salesforce Consulting services quickly and cost-effectively, at minimal risk to our clients.

## Responsibilities:

- Developed **visualforce pages, Triggers, Batch apex, schedule apex.**
- Worked in two modules named as **Hospital management, Pharmacy** Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Leads, Reports and Dashboards.
- Experience in administration, configuration, Implementation, and Support of Salesforce CRM, and Salesforce SFA applications based on Apex Language and leveraging Force.com Platform.
- Good experience in designing of custom objects, custom fields, role based page layouts, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visualforce Pages, Snapshots, Dashboards, Apex Classes, Controllers & Triggers, and various other components as per the client and application requirements.
- Created Custom formula fields, Rollup summary to provide a better flow of information.
- Used Workflows, Validation Rules and Approval Processes to provide a better functionality to the Data Model.
- Dealt with providing Sharing and security to the Organization using OWD, Sharing Rules and Manual Sharing

**Environment:** Apex, Visual force, Force.com IDE, Data loader.

## Educational Qualification

**Master of Computer Application** in **2012** with a Computer **Science** stream from **Annamalai university** with an aggregate of **72 %**.

**Bachelor of Information Technology** in **2008** with a Computer **Science** stream from **Jamia Hamdard Delhi** with an aggregate of **63 %**.