FAWAD HAMEEDI

*Project Manager, Scrum Master, Senior Business Analyst*

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# EDUCATION

M.D.

Medicine

### American University of Antigua College of Medicine

2007 - 2011

St. Johns, Antigua & Barbuda

# SKILLS

Professional Scrum Master I Certiﬁed Scrum Professional SAFe

Agile Frameworks - Scrum, Kanban, XP

Jira, Confluence, Azure Devops

Waterfall & Agile Development and Best Practices

SQL

Data Visualization: Tableau, Excel, Google Sheets, Matplotlib

Clinical Research, Database Management - VEEVA CRM, Healthcare Consulting

Business Acumen - Ability to grasp and understand business concepts and issues

Salesforce (SFDC) Veeva CRM

Language Skills Fluent in English Fluent in Urdu/Hindi Elementary Spanish

# WORK EXPERIENCE

# Scrum Master

### Orion180 Insurance Services

 Jan 2022 - current  Melbourne, FL

* Led cross-functional teams in the implementation of Agile methodologies and Scrum practices to ensure successful project delivery.
* Conducted daily stand-up meetings, sprint planning, review, and retrospectives to keep the team focused and motivated.
* Worked closely with product owners and stakeholders to ensure alignment of project goals and expectations.
* Mentored and trained team members on Agile methodologies and Scrum practices to improve their skills and understanding.
* Tracked project progress and identified areas for improvement, and implemented strategies to remove obstacles and enhance team performance.

## Project Manager / Scrum Master

### DOCS Medical Group, INC

 2017 - 2022  East Haven, CT

Acted as a leader and coach for cross-functional teams, implementing Agile/Scrum practices & ensuring the eﬀective use and practice of the Agile framework in developing and launching successful telemedicine platforms, EMR integrations, medical billing platforms.

Drive business expansion and revenue growth on a year-over-year basis by (45%) expanding company footprint from 7 locations to 22 locations in under 5 years. Expanding from brick-and-mortar physical locations to operate full spectrum telemedicine platform while integrating cloud solutions

Served as consultant for clients surrounding training, product evolution, and updated scope and requirements for company products, pipeline and services oﬀered.

Led cross-functional team to meet client requirements and implementing all parts of product lifecycle, serving as the lead between clients and team to ensure alignment with goals.

Collaborated with C-level suite and key stakeholders to improve methodologies and operations across 300 employees.

Facilitated discussion, decision making, and conﬂict resolution across 4 cross-functional teams.

Overhauled 15+ complex projects, speciﬁcally telemedicine integration and sourcing

Managed 100% of the Scrum process from initiation to management to delivery.

Ensured user stories were 100% ordered, deﬁned, and ready to be worked on by the team

## Senior Business Analyst

### DOCS Medical Group, INC

 2017 - 2020  Milford, CT

Built automatic reporting around key ﬁnancial metrics for earnings for company's EMR management system, saving 65 hours of manual work each quarter

Assisted in developing KPIs, and tracked KPI progress, presenting reports and insights to C-level suite and stakeholders, decreasing expenses

Owned ﬁnancial analyses, evaluating year to year and quarter to quarter reports to advise smarter resource allocation, which decreased costs by 17% in 2020

Worked with 3 analysts to institute a new modeling technique that saved 60 quarterly hours in customer comparisons

Participated in 100+ hours of in-house workshops and state-wide conferences to improve industry knowledge

Contributed to presentation preparations, and oﬀered discussion in client and stakeholder meetings

Documented all business processes and operating procedures for a growing medical enterprise

Continuously monitored and evaluated processes to ﬁnd areas of improvement, signiﬁcantly improving the client experience by 32% by advising resource allocation to one-on-one health monitoring

Interchanged between IT and business contacts to manage project lifecycle, and ensured team achieved 96% of deadlines by communicating realistic expectations

Researched and presented to stakeholders, obtaining approvals for requirements and changes

Increased revenue by $16M through analysis of data surrounding customer behaviors, vendor relationships, stakeholder goals, and workﬂows

Discovered an additional $3M in savings after compiling data and identifying industry trends

## Data & Risk Analyst - Healthcare

### UrgentMed Consulting, Inc

 2015 - 2017  New York, NY

Engaged in data analysis practices, while serving as a healthcare risk management and data informatics consultant for small-medium sized healthcare entities in an eﬃcient and eﬀective manner

- Analyze and interpret all aspects of client company operations data to develop and implement optimal strategies for eﬃciency, while improving practice operations, reducing exposure, increasing revenue, and implementing optimal marketing strategies

Operate as a main contributor for managing client engagements via multiple acquisitions, day-to-day operations protocol development, and development of Good Clinical Practices in alignment with CMS, CLIA, and state regulations

Perform data analysis by utilizing EHR data, along with visualizing and interpreting data through using SQL, Python, SAP, MACRA, and R, while delivering data analysis and presentations regarding claims analysis

Establish rapport with and train client staﬀ on multiple Electronic Medical Record (EMR) systems to increase eﬃciency

## Clinical Research Fellow / Data Analyst - Division of Cardiothoracic Surgery

### NY Presbyterian Hospital - Weill Cornell Medical Center

 2015 - 2017  New York, NY

Actively bridged the gap between Clinical and Academic Research with Data & Biostatistical Analysis, while assisting in the development of a TAVR program site and multiple commercial device trials

Led multiple Investigator initiated trials, leading to multiple publications relating to Novel Devices, Management of Various In-House Cardiac & Thoracic Surgery Outcomes Databases, and Outcomes & Data Analysis of PostOperative Aneurysm Repair patients, while steering publications and poster presentations at National and Regional Conferences. Highly proﬁcient in VEEVA CRM

## Clinical Research Fellow / Data Analyst - Division of Cardiovascular Medicine

### Northwell Health - LIJH Medical Center

 2013 - 2015  New Hyde Park, NY

Coordinated and Cultivated Data for Departmental Clinical Trials within Invasive / Interventional / Structural Heart Division including Investigator Initiated Trials, Commercial Device Trials, and successful completion of PROTECT II Impella Trial for ABIOMED Successfully establish early REDCAP database for ABIOMED IMPELLA 2.5, resulting in clinical site to gain ﬂagship status. Highly proﬁcient in VEEVA CRM