Gnanavi Nelli

Application Developer

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Profile

**Competent and versatile software engineer with overall experience of 3.7 years and 3 years’ experience In Salesforce CRM as Salesforce.com Application Developer.**

Salesforce:

* Experience in designing Custom Objects, Tabs, Fields, Custom Formulas Fields, Validation Rules and Field Dependencies.
* Extensive knowledge in creating Workflows Actions and Alerts Approval processes.
* Implemented Master-Detail, Look-Up and Many-Many Ability to learn and adapt quickly to the emerging new technologies. relationships.
* Worked on Security and Sharing rules at object, field, and record level for different users at different levels of organization.
* Designed various Page Layouts, Record Types based on Profile as per requirement in Application.
* Experienced in Force.com Apex Triggers, Batch classes, Future methods, Force.com API.
* Performed Application customization using Apex classes and Created attractive visual force pages using visual force and other scripting languages in developer console.
* SOQL and SOSL queries were used to work with, for data extractions in Salesforce.
* Strong knowledge on Governor Limits and has experience in optimizing the existing code in according to governor limits.
* Experience in Data Integration and Migration with the existing Legacy systems using Data Loader.

**Callidus CPQ:**

* Proficiency to create new products with complete product configurations including pricing, discounts, workflows, approvals, integration with CRM and other systems.
* Experience in writing iron python scripts for the customized functionalities.
* Worked on User and Customer Management, SFDC-CPQ CRM integration, Parent Child product Relationships.

Education

**B.E - Andhra University, Visakhapatnam – 80.4%**

**12th Class – Sri Chaitanya – 88.8%**

**10th Class – Timpani School(CBSE) – 72.8%**

Skills

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| --- | --- |
| **CRM** | Salesforce CRM, Force.com Platform |
| **Web Technologies** | Visual Force, HTML, CSS |
| **Force.com** | Apex Class, Visual Force, Apex Trigger, Test Classes, SOQL, SOSL |
| **IDE Environments** | Apex Data Loader, Eclipse IDE with Force.com |
| **Database Servers** | SQL Server |
| **Operating Systems** | WINDOWS 7/XP. |
| **Others** | Callidus CPQ, Salesforce CPQ, Salesforce CPQ CRM Integration. |

Professional Experience

**Accenture, Hyderabad, India**

**From 3rd June 2015 till date.**

**Competent and versatile software engineer of overall experience of 3.7 Years’ experience as an Application Developer.**

**Project Profile:**

**Project Name: Cincinnati Bell**

**Client Location: United States of America.**

**SFDC:**

Salesforce will be used to manage the quote process flow from Lead creation to Opportunity Closed Won/Lost. The integration to Callidus CPQ happens through CRM integration and the quote creation happens in CPQ. At last all the Quote pricing and configuration and approval information will be sent to opportunity and opportunity product. This information along with the contract document will then be sent to another system Quorum which is an order management system.

**RESPONSIBILITIES:**

* Created new User**s**and assigned**Profiles**as per their**role**in role hierarchy
* Designed the **Custom objects**, **Components**, **Visual Force Pages** to suit to the needs of the application**.**
* Created Related **Data Validation rules and Formulas**as per business requirement**.**
* Maintained processes of .csv import file updates for customer records into Accounts, Contacts using **Data Loader** and Import Wizard
* Developed **Apex Classes and Triggers** to implement business logic in the Salesforce platform with code coverage**.**
* Designed and developed **Batch Classes** to handle bulk logic and invoked the batch Class from Trigger Context asynchronously
* Developed **Scheduler Classes** for nightly batch processes
* Created data sets using **Custom Settings** and **Custom labels** to parameterize the validation rules and to avoid hard coding in APEX**.**
* Involved in creating **Action components** based on client requirements**.**
* Used **SOQL** with consideration to Salesforce Governor Limits for DML statements
* Working as an active team member and contributed to the project as developer.

**Callidus CPQ:**

CPQ stands for Configure Price Quote it is the product from Callidus Cloud. It is used to configure quotes which include product attributes, pricing, discounts, approvals and generating contracts. For each product, it provides information about the technical architecture, legal reviews, feasibility tracking and contracts delivering to the customers. CPQ is tightly coupled with Salesforce. CPQ gets the opportunity information from Salesforce and after configuring the quote in CPQ, it updates the Opportunity data in Salesforce with Quote attributes and line items.

**RESPONSIBILITIES:**

* To implement configuration, workflow and approval changes, writing in iron python scripts for the customized functionalities.
* Creating custom fields, cart level aggregates, quote item custom fields.
* Handling parent child relationship.
* Worked on User and Custom Management.
* SFDC – CPQ CRM integration and management.

Personal Traits

* Good Written and Oral Communication.
* Committed to work as part of team.
* Adapted and flexible.
* Accept Responsibility.

I hereby declare that the information furnished above is true to my knowledge and record.

**Gnanavi N.**