

KINTALI AKASH

OBJECTIVE

I seek challenging opportunities where I can fully use my skills for the success of the organization.

EXPERIENCE

- **Federation of Indian chambers of commerce and Industry (client location TPSODL- Join venture of Tata Power and Odisha government))**
6/7/2019 - Till now
Financial consultant
 - 1) Examining the feasibility of a project and Preparation of a plan of action based on financial analysis.
 - 2) Analysis of current and past financial data
 - 3) Analysis of financial information and summarising financial status (T&D loss, liquidity position)
 - 4) Supporting the finance manager and executives with projects and tasks when required.
 - 5) Supporting the DSM cell of DISCOM for carrying day to day activities as per the requirement.
 - 6) Assisting in preparation of balance sheets.
 - 7) Consulting with auditors to determine needed support activities.
 - 8) Analysis of investment plans.
 - 9) Successfully trained 84 no of lower & middle level executives about Demand side management and it's funding systems.
 - 10) Participated in load survey of 2100 no (industrial, commercial and domestic consumers) of consumer for technical analysis.
 - 11) Collected and analysed the purchase , sales and consumption data.
 - 12) Participated in monthly/yearly audits.

CONTACT

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📍 1st boggula street near gate bazar
city hospital road, Berhampur-
760001
Ganjam district, Odisha

SKILLS

- Team building
- Problem solving
- Decision making
- Email system

INTERESTS

- Trading
- Coin collection

REFERENCE

- **MN Girish - "FICCI"**
Director
mn.girish@ficci.com
98100 82612
- **Renjith Raj R - "FICCI"**
Technical consultant
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90200 90594

LANGUAGE

- Read- English,Hindi, Telugu Speak - English,Hindi, Telugu, Odiya Write- English,Hindi, Telugu

- **Getapoyo solutions Pvt Ltd**

1/6/2016 - 30/6/2019

Team leader operations

- 1) Forecasting and formulating business budgets on a monthly /annual basis and instituting internal checks to ensure that the expenses are within budgets.
- 2)Heading operations related to business planning & Analysis for assessment of revenue potential in business opportunities.
- 3) Establishing business strategies for achievement of topline & bottom line targets
- 4) Analysing latest marketing trends & tracking competitors activities for developing business strategies.
- 5) Formulating strategies and reaching out to the unexplored market's segments for business expansion.
- 6) Reviewing the market response / requirements and communicating the same to the operational teams for accomplishment of the business goals.

EDUCATION

- **Vignan institute of technology and management(BPUT)**

2016

MBA

7.5

- **Berhampur University**

2014

B.com

55%

PROJECTS

- **Ratio Analysis (At-SOUTHCO Utility)**

I have done internship project on Ratio analysis at SOUTHCO Utility.Ratio Analysis compares line term data from a company's financial statements to reveal insights regarding profitability, liquidity, operational efficiency, and solvency.

By using different formulas I have calculated profitability, liquidity, operational efficiency, and solvency of the SOUTHCO Utility.like

- 1) The ability of the SOUTHCO Utility to meet its current obligation
- 2) The extent to which the SOUTHCO Utility has used it's long term solvency by borrowing funds.

- **Demand side management (Tata Power-DISCOM)**

The Bureau of Energy Efficiency (BEE) has launched a programme for capacity building of DISCOMs. based on the dialogue with Forum of Regulators (FOR). BEE has entrusted FICCI to support DISCOMs in carrying out the various activities for DSM . The aim is also to implement DSM programmes in respective states for reducing peak electricity demand so that utilities can delay building further capacity. In fact, by reducing the overall load on an electricity network, DSM has various beneficial effects, including mitigating electrical system emergencies, reducing the number of blackouts and increasing system reliability. Possible benefits can also include reducing dependency on expensive imports of fuel, reducing energy prices, and reducing harmful emissions to the environment. Finally, DSM has a major role to play in deferring high investments in generation, transmission and distribution networks. Thus DSM applied to electricity systems provides significant economic, reliability and environmental benefits.

ADDITIONAL INFORMATION

- 1) I won 1 st prize in Buzz Quize competition in MBA
- 2) My team won 1st prize in on the job training program (TATA Docomo)

ADDITIONAL SKILLS

- **Procurement to payment.**
I have bit knowledge about P to P process.
- **Advance excel**
I have done certified advance excel course online, organised by TATA group
- **DCA**
I have completed Diploma in computer application which includes Ms office, HTML, Oracle etc.