Yogesh Patil (Salesforce Developer)

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Professional Summary

- B.E. in Computer Science with overall 5 Years of Salesforce experience.
- Presently associated with **Wipro** Pvt Ltd, Pune as a **Senior Software Developer.**
- Hands on experience on Salesforce.com platform and a good understanding of CRM and development life cycle.
- Hands on experience in custom development and implementation using Apex Classes, Controllers, Visual-force pages, Apex Triggers, Batch Apex, Web-service(REST) for various functional needs in the application.
- Good understanding of salesforce configuration like Objects, User/Profile setting, Security settings, Automation process, permission sets, Email templates etc.
- Hands on experience on working with Lightning.
- Good knowledge and working experience on Salesforce CPQ.
- Experience on carrying out deployment activities across multiple environments.
- Basic knowledge of nCino product.

Work – History

Company : Wipro Role: Developer Duration : May 2020 – Till	**Project : Engage** **Key Responsibilities :** • Interact and communicate closely with the business user from the client side in order to understand the business requirements distributed as part of scrum sprints. • Configured and established a setup for Live agent implementation using skill based routing of omni channel. • Designed and developed a REST API integration to establish a connection with salesforce and third party system to initiate communicate with live agent at salesforce side. • Designed and Developed a custom solution for case routing based on several criteria to assign cases to skilled agents. • Integrated Omni channel with CTI.
Company : Infosys Ltd Role: Developer Duration : Jun 2018 – Apr 2020	**Project** : **JCI-Titan** Johnson Controls, Inc. produces electronics and HVAC Equipment. The Company offers HVAC equipment, building automation, security, fire detection, batteries, and other related products, as well as building control systems, energy Management, and integrated facility management services. Johnson Controls serves customers worldwide. **Key Responsibilities:** • Interact and communicate with the business user from the client side in order to understand the business requirements distributed as part of scrum sprints. • Part of the PI event to discuss over the requirements and plan the sprint.

	- Mainly worked on Sales cloud, service cloud, community cloud REST web service and lightning components. - Configured CRM including validation rules, workflows, custom labels, custom settings, profiles and permissions. - Performed customization and development using Apex Class, Triggers, Batch Classes ,VF pages and aura component. - Designed a E-Commerce website using Community cloud, Visualforce page and REST webservices. - Also implemented Skill based routing for cases using Omni channel along with some customization as part of the requirement.
Company : Eternus Solutuions **Role:** **Developer** **Duration :** Apr 2017 – June 2018	**Project: Simplus Managed Services** Simplus Managed Services offers resource continuity, flexible capacity planning, and a diverse skill set for the entire Salesforce stack, including API-based and middleware integrations to other systems. Managed Services saves you the time, money, and worry of constantly hiring in-house admins and developers. **Key Responsibilities :** - Handled Multiple Account under **Simplus Managed Services**. - Worked closely with business to understand the requirement and implement accordingly. - Mainly worked on CPQ and Sales cloud for CRM configuration and custom development using Triggers,Batch Apex VF pages VF Components, Visual Flows, Email Templates for various requirement. - Worked on different CPQ Accounts to implement Product rules, Price rules, Custom Action button, Quote templates, Guided selling, Bundles, Opportunity and Contract . - Worked on designing and developing Custom tabs, Custom buttons, Custom Objects, validation rules, Approval Processes, process Builder, Workflow Rule. - Worked on integration development using REST web service. - Involved in Testing and deployment process.
Company : Eternus Solutuions **Role:** **Developer** **Duration :** Nov 2016 – Mar 2017	**Project: Salesforce QuickBooks Online Integration** Salesforce and Quickbook Online bidirectional integration by using DB Sync Tool mainly for opportunity as an invoice, Account as a Customer and payments. **Key Responsibilities:** - Interact and communicate with the client in order to understand the business requirements. - Mainly worked on Sales cloud, configuration and customization. - Implemented bi-directional REST API integration between Salesforce and QuickBooks. - Designed and developed REST web service classes, triggers, batch classes and test classed to implement custom business logic for variousfunctionality.

Company : Eternus Solutuions **Role: Developer** **Duration : Aug 2016 – Oct 2016**	**Project: Tour Guide** Tour Guide component is a generic component which can be used with any Visualforce page to experience the overview of the entire application. **Key Responsibilities:** • Mainly worked on Sales cloud, Configuration and customization. • Creating custom reusable visualforce page and component to achieve the desired output. • Designed and developed controller classes to implement custom business logic . • Created Package for all developed component.
Company : Eternus Solutuions **Role: Developer** **Duration : Feb 2016 – July 2016**	**Project: IPC – Laputa** Worked on development modules outsourced by Laputa mainly focused on Sales, Marketing and Contracting Modules Responsibilities. **Key Responsibilities :** • Mainly worked on sales cloud • Worked on designing robust visualforce pages forms in order to implement the custom User Interface requirement. • Designed and developed trigger, apex batch and controller classes to implement custom business logic for various functionalities. • Took a part in deployment across various sandboxes.

EDUCATIONAL DETAILS
• B.E. in Computer (Solapur University), 2014 pass out with First Class.

TECHNICAL SKILL

Programming Languages	Force.com , Apex, Triggers, Batches, Visualforce pages, HTML/ CSS, JavaScript, Salesforce CPQ, Lightning, LWC.
Certification	• Platform App Builder • Salesforce Platform Developer-1
Award/Reorganization	• Team Player of the Year • Infosys Insta Award for good performance