# **AUGUSTYA KARAVAT**

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15x Salesforce Certified | 3x Copado Certified | Application Architect | LWC | 8x Trailhead Ranger

## **EXPERIENCE**

## SALESFORCE TECHNICAL ARCHITECT, GLOBANT, PUNE

## 2022 MAY - PRESENT

- Leading a team of 10 associates for development and feature enhancement of an app exchange solution for Warranty Management.
- Involved in the design and solutioning of the product.
- Implementation involves development of custom user interfaces via aura and web components and.
- Involved in the growth and development of Salesforce Practice on organization level.

# **SALESFORCE TECHNICAL LEAD, GLOBANT, PUNE**

## 2021 FEB - 2022 APR

- Leading a team of 5 associates for development of two app exchange solutions for Smart Logistics / Smart Supply Chain Management solutions.
- Involved in the design and solutioning of the Smart Logistics product.
- Implementation involves development of custom user interfaces via web components and Google Vector Maps API, external libraries, Chart.js, FullCalender.io, integrating Salesforce with external systems.
- Development of a machine learning model on Amazon for image recognition and optical character recognition.
- Involved in the growth and development of Salesforce Practice on organization level.

## SENIOR SALESFORCE DEVELOPER, PTC SOFTWARE INDIA PVT. LTD., PUNE

## 2018 SEP - 2021 JAN

- Worked as Lead Salesforce Lighting Developer to enhance and develop aura and lightning web components.
- Worked on the Lighting migration of the business processes on Sales and Service cloud.
- Working on the implementation of new business process around Lead to Opportunity stack.
- Developed custom Lead Conversion functionality and TSA Process by leveraging LWC.
- Implemented Separation of Concerns approach for core Salesforce objects.
- Worked on the org merger, Kepware and Vuforia Salesforce Instances with PTC.
- Implemented Customer Community for Kepware and Vuforia stacks.
- Integrated ServiceNow, Eloqua and MS Azure with Salesforce.

- Leading team and cross functional collaboration for smooth and one-time delivery of requirements.
- Bug fixing and daily health check of the automated processes to maintain key system metrics and data integrity.

# SALESFORCE CONSULTANT, PWC INDIA, PUNE

## 2016 OCT - 2018 JUL

- Worked on Salesforce Implementations around manufacturing, pharma, healthcare and education domains,
  - Delivered green field implementation on Sales and Community cloud, end-to-end Lead to Order Management and Partner Management.
  - Delivered green field implementation on Service and Community cloud, end-toend Case to Patient Management.
  - Worked on Salesforce Marketing Cloud to build customized journeys for the students by leveraging email studio, journey builder and automation studio.
  - Worked on enhancements on the existing Salesforce implementations.
  - o Integrated Salesforce with Slack, SAP HANA and FormulaHR via REST API.
  - o Integrated Salesforce with SAP using Dataloader CLI.
- Worked as a part of pre-sales and delivery team, prepared Salesforce demo, proposals, project timeline documents for the implementation.
- Worked on POC's around Field Service Lightning, Salesforce Pardot and Salesforce Social Studio.

## SALESFORCE DEVELOPER, TATA CONSULTANCY SERVICES, MUMBAI

## 2013 DEC - 2016 SEP

- Worked on Salesforce implementation around telecommunications domain.
- Worked on enhancements and development of new business processes,
  - Developed apex classes, apex triggers, visualforce components and visualforce pages.
- Worked on the code optimization for Account and Opportunity objects, one trigger for each object.
- Lead the org septation project, between TCL and NEOTEL.
- Integrated Salesforce with SAP.

## **EDUCATION**

# BACHELOR OF TECHNOLOGY, KIIT UNIVERSITY, BHUBANESWAR

2013 MAY

# **SKILLS**

- Salesforce Administration and Configuration
- Salesforce Automation Tools, Flows, Process Builder and Workflows
- Salesforce Data Loader and Workbench
- Lightning Reports and Dashboards
- Salesforce Lightning Sales Cloud
- Salesforce Lightning Service Cloud

- Salesforce Development, Apex Programming Visualforce Pages
- Salesforce AppExchange Product & Managed Package Development
- SOQL & SOSL
- Salesforce Integrations, REST & SOAP and Webservices

- Salesforce Lightning Community Cloud
- Salesforce Lightning B2B Commerce Cloud
- Salesforce NPSP & Education Cloud
- Salesforce Pardot
- Salesforce Manufacturing Cloud
- Agile Methodology, JIRA, Rally, VersionOne & Nimble
- Salesforce Lighting, Lighting Aura Framework
- Lightning Web Components, ES6, HTML5 & SLDS
- Salesforce CLI and Visual Studio Code
- CICD Tools, Copado, Change Sets
- VC Tools, GitHub, GitLab and Bitbucket