



ANIMESH KUMAR

PROFILE

An accomplished professional with 10+ years of expertise in Business Consulting, Business Analysis, Digital Transformation, Business Process Re-engineering, Process Enhancement, Robotic Process Automation, Project Management, Product Development

EDUCATION

PGDM - Management Development Institute, Gurgaon
IM & Marketing (2016-2017) CGPA 6.96/10

Exchange Program - École Supérieure De Commerce De Paris (ESCP Europe), Paris

B.Tech. – Kalinga Institute Of Industrial Technology, BBSR
Electronics and Electrical Engineering (2005-2009)
CGPA 8.56/10

CORE COMPETENCIES

Product Development & Management | Business Analysis
IT & Business Consulting | Process Automation &
Digitization | Solution Design | UX/CX Design | Cross
Functional Co-ordination | Client Relationship
Management

TECHNICAL SKILLS

JIRA | MS Visio | ARIS | RPA/UiPath | SQL | Python |
MS Office

CERTIFICATIONS

CSM certified by **Scrum Alliance**
Business Analyst on RPA certified by **UiPath**
Lean Six Sigma Green Belt certified by **KPMG**

CONTACT

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WORK EXPERIENCE

Tech Mahindra Ltd., Bangalore
Assoc. Business Consultant

April 2018 – Present

- **Business Analysis:** Involved in **end-to-end design, development and country launches** of SIP based products across **Europe** and **South Asia** for a telecom client comprising **OSS/BSS** components. Participated in **RFP, Vendor comparison**.
- **Design Thinking Consulting:** Designed an end-to-end technology service aimed at improving the customer experience with a significant **decrease in the 'time to market'** for a telecom client.
- **Digital Transformation / Product Management:** Spearheaded end-to-end **Product management** activities inclusive of **planning, designing, defining scope, estimation, delivery and global launch of cloud based Cyber Security product** for a tier-1 client.
 - Responsible for creating and accepting user stories, CX design, prioritizing backlogs.
 - Led a cross functional team comprised of internal client employees and external vendor.
 - Gathered business requirements from various departments.
- **Automation Consulting:** Analysed the processes, identified automation opportunities (**RPA/AI**), and defined the value proposition for telecom giant in Canada.
 - Calculated **automation % and FTE benefit** and build effort estimates and presented summary of findings to the client and walk them through to-be design of the automated process.
 - Identified **35+ automation opportunities** within Supply Chain department. The engagement benefited the client with an overall yearly savings of **3500+ man hours/month**.

Tata Consultancy Services Ltd., Mumbai, South Africa, Pune
Assistant Consultant

Feb 2010 – Mar 2018

- **Business Analysis / Digital Transformation:** Worked as **Business Analyst, Consultant and SPOC** for Digital Transformation by Business Process Re-engineering for the launch of **Aadhaar based e-KYC** verification for Indian telecom giant across **23 circles pan India**.
 - Worked as a **liaison** among multiple stakeholders comprising **UIDAI, COAI, TRAI** and multiple supporting vendors for the smooth transition of paper-based KYC to Aadhaar based e-KYC.
 - Achieved e-KYC transactions of more than **6 lakhs per day** across 23 circles pan India.
- **Automation Consulting:** Worked as Business Consultant analysing business processes, identify automation opportunities, define RPA value proposition, reengineer process to improve automation potential and recommend RPA approach/strategy for **Revenue Assurance Dept.** of Telecom giant in **South Africa**. Assisted RPA projects to **POC** levels.
- **Process Consulting:** Merit of working as Business Analyst and Process Consultant on the **merger of two Telecom companies** in Johannesburg, South Africa involving analysis of COTS products for Billing.
- **Product Specialist:** Played pivotal role in the end to end product lifecycle during the **launch** of new products by the client. Participated and helped the clients in **many legal disputes** and received **appreciations in winning the court cases**.

Accomplishments

- Steered efforts in initiating organizing **Agile and Scrum training sessions** for team members to augment knowledgeable and productive resources.
- Conferred with :
 - **Pat On The Back** award for successful delivery and launch of cyber security based product at **Global** scale.
 - **Appreciation** from **CEO of Indian telecom giant** for the successful launch of Aadhaar based e-KYC verification
 - **Best Team Award** for taking initiatives and generating revenues above INR 20 crores for Tier-1 telecom client.