CURRICULUM VITAE

Ajit Shinde

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Professional Summary:

* Highly seasoned and accomplished Siebel and Salesforce Developer with a strong record of client satisfaction. Adept at explaining highly complex data systems to a wide variety of audiences. Proven multitasker independent worker and team player.
* 9 years of development, implementation and maintenance experience in the IT industry with nearly 6.11 years of experience in the Salesforce as Analyst and Developer in that 2.5 years Salesforce lightning experience and 2.5 years of experience as Siebel Developer.
* Worked on Salesforce Einstein Analytics and Einstein NBA.
* Worked in all stages of Software Development Life Cycle (SDLC), Requirement Gathering, Design, Development, Testing and Implementation.
* Responsible for the development of the entire project from requirement gathering, architecture development, implementation and training the end users.
* Extensive experience in activities related to Saleforce.com setup, Configuration, customization, Administration, Data Migration, system integration activities to meet the functional requirements of the organization.
* Proficient in creating and refreshing sandbox and deploy data between sandbox and production environment.
* Create user setup, various profile, roles, setting up OWD and configure the permission by designing security and sharing rules at object, field and record level for different users at different levels of organizations and setting up access network, login and IP range access to the users.
* Create custom reports, Dashboards, business cases and business processes report types advanced search functionality, tabs, tags, page layout customization and create custom links based on user requirement.
* Good working knowledge in querying Salesforce.com database using SOQL & SOSL queries using Force.com Explorer & Workbench.
* Experience in realizing the business requirements to design on salesforce.com platform by designing the required entities like custom objects, creating the relationships/ junction objects like Master-Child, lookups, Entity Relationship data model, Pages, Classes, Interfaces, Workflows & Workflow rules, triggers, Email alerts and

Technical Skill:

**Force.com** : Apex Classes, Apex triggers, SOQL, SOSL, Force.com IDE (Eclipse), Apex Data Loader, Apex Explorer, Connect offline, Workbench, WSDL, SOAP API, Integration, VisualForce Pages, Lightning,Salesforce Einstein Analytics,Einstein NBA, App Exchange product development

**Tools** :Force.com IDE, Eclipse, Data Loader,Git,SVN.

**Languages** :Apex

**Web**  :HTML, XML, CSS

**Database** :IBM DB2, ORACLE 11g, PLSQL, SQL

**Platforms** :Windows 98/2000/XP/2003/vista, Windows 2007/08

Certifications /Trainings:

Salesforce Administrator

Salesforce App builder

Salesforce Platform Developer 1

Salesforce Platform Developer 2

Salesforce Sales Cloud Consultant

Salesforce Service Cloud Consultant

Salesforce integration architecture designer

Salesforce data management and data architecture designer

Salesforce Einstein Analytics and Discovery Consultant

Siebel Consultant

Domain Knowledge

Siebel CRM

Force.com

Work Experience:

**Project # 1:**

**Company: NICE System**

**Project: InContact Salesforce Einstein Product Develpoment**

**Role – Specialist Software Engineer**

**Team size -4**

**Role and Responsibility:**

* New App exchange product development.
* working on Salesforce Einstein Analytics to create dashboards,Einstein Stories,Dataset,Dataflow,Lences,predictions,Insights.
* Create App exchange package for security review to Salesforce product team.
* Discussing the requirements with client, analyzing and providing solution, Development, unit Testing, Deployment, handling Team, Estimation, Technical documents preparation and New Salesforce project solution designing.

**Project # 2:**

**Company: Capgemini**

**Project: Toll**

**Role – Sr. Consultant**

**Team size -7**

**Role and Responsibility:**

* Sales cloud,Service cloud,APEX ,lightning and Visualforce development in Sales Cloud And service cloud.
* Worked on Triggers, Apex Classes, VF pages, Test Class, Community, Chatter, Data loading, Batch Class, Process Builder, Salesforce offline, lightning, Workflow, Configurations.
* Discussing the requirements with client, analyzing and providing solution, Development, unit Testing, Deployment, handling Team, Estimation ,Technical documents preparation and New Salesforce project solution designing.

**Project # 3:**

**Company: Accenture, India**

**Project: COMCAST**

**Role – Sr. Developer**

**Team size -9**

**Role and Responsibility:**

* Discussing the requirements with client, analyzing and providing solution, Development, unit Testing and Deployment.
* Sales cloud, APEX and Visualforce development in Sales Cloud.
* Worked on Triggers, Apex Classes, VF pages, Test Class, Community, Chatter, Data loading, Batch Class, Process Builder, Salesforce offline, lightning, Workflow, Configurations.

**Project # 4:**

**Company: Accenture, India**

**Project: Vodafone UK**

**Role – Sr Developer**

**Team size -8**

**Role and Responsibility:**

* Discussing the requirements with client, analyzing and providing solution, Development, unit Testing and Deployment.
* Worked on Triggers, Apex Classes, VF pages, Test Class, Community, Chatter, Data loading, Batch Class, Process Builder, Salesforce offline, Workflow, Configurations

**Project # 5:**

**Company: Accenture, India**

**Project: Vodafone New CO**

**Role – Sr Developer**

**Team size -11**

NewCo is a journey Vodafone UK is leading in order to replace it's legacy IT stack, with an end to end Oracle solution. The goal is to consolidate the various systems previously within the UK IT stack, in order to deliver a consistent customer journey through all channels. This will also allow UK IT to deliver change quickly and consistently to support the overall business needs.

**Role and Responsibility:**

* Siebel Order management
* Siebel EAI Development,Configuration,Scripting and Wrokflow.
* Customized BIP Report
* Customized and Configured Siebel Call Center Application using Siebel Tools.

**Project # 6:**

**Project: NSDL(Central Recordkeeping Agency (CRA))**

**Role – Developer**

**Team size -6**

CRA will monitor Subscriber contributions and instructions and transmit the information to the relevant Pension Funds and schemes as per the guidelines laid down by PFRDA. CRA will provide annual consolidated Statement of Transactions to each Subscriber and discharge such other duties and functions as may be determined by the guidelines, directions and regulations issued by the PFRDA from time to time

**Role and Responsibility:**

* Discussing the requirements with client, analyzing and providing solution, Development, unit Testing and Deployment.
* Worked on Triggers, Apex Classes, VF pages, Test Class, Community, Chatter, Data loading, Batch Class, Process Builder, Salesforce offline, Workflow, Configurations

**Project # 7:**

**Project: Tata Technology(Telematics)**

**Role – Developer**

**Team size -6**

**Role and Responsibility:**

* Customized using Siebel Tools testing on business objects, business components, views, screens and applets.
* Study, analyze and understand business process and business functionalities.
* Identify and Report any functional gaps in existing applications and suggest business process improvements. To perform independent Verification and validation of Siebel implementation in order to provide a unified platform for the Sales and Marketing Team to focus more on selling.
* Siebel EAI Development,Configuration,Scripting and Wrokflow.

**Project # 8:**

**Project: Tata Motors CRM DMS**

**Role – Developer**

**Team size -8**

The Tata Motors Siebel CRM DMS Project is an integrated approach that helps identify, acquire and retain customer, by managing coordinating customer interaction across multiple dealer location and departments. The application is centrally hosted on sever on which entire centric transaction will be conducted.

**Role and Responsibility:**

* Experienced in configuring the Siebel Sales, Siebel Service Application using Siebel tools.
* Understanding Business Process and mapping the requirements to CRM process and plan to fill them.
* Siebel EAI Development,Configuration,Scripting and Wrokflow.
* Creating and Modifying Integration Objects
* Over 4 months of experienced in functional implementation of Siebel Application.

Education:

BE (Computer science), Mumbai University. 67 %

HSC, Mumbai University 60%

SSC, Mumbai University 74.80%

Details for Communication:

Father name: Mr. Kisan Shinde

Date of Birth: 15th July 1989.

Sex: Male

Nationality: Indian

Marital Status: Single

Languages Known: English, Hindi and Marathi

Address: 701,Punarvasu bldg,Narhe,Pune

PLACE: (Ajit Shinde)