AJINKYA KALE

SALESFORCE CONSULTANT

PERSONAL DETAILS

7387725706

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Sr. No. 103, Gandhinagar,
Yerwada, Pune 411006

KEY SKILLS

Analytical thinking, planning

Strong communication

Tolerant and flexible

Organization and prioritization

Problem solving

Team leadership

LANGUAGE

English

Marathi

Hindi

HOBBIES

Cricket

Football

Swimming

Photography

CERTIFICATION

SALESFORCE CERTIFIED

Platform Developer I

PROFESSIONAL SUMMARY

- Enthusiastic Salesforce Developer and Administrator with 2+ years of Hands-On Experience of Salesforce Application Development and Configuration.
- Good Understanding of Salesforce's standard features and functionalities.
- Experience in Customization to meet client's requirements
- Worked on Cloudsense CPQ which stands among top 10 CPQ.
- Hands-On experience of SDocs and Functionalities of Cloudsense CPQ
- Experience in creating LWC and Aura Components.
- Worked extensively on Apex trigger, Apex Class, Batch Apex.
- Worked on Flows, Process Builder, Workflow rules.
- Handled Integration Process of projects
- Expertise in developing Low level Design for projects
- Involved in requirement gathering from business, solution designing, effort estimate and release planning.
- Experience in project testing and deployments.
- Experience in Importing data using Workbench, Data loader, Data Import Wizard.
- Experience in Implementing SLDS for making the customer branding and themes as per the requirements
- Involved in Interacting with clients on daily basis.
- Experience in Managing System Integration Testing (SIT) and User Acceptance Testing (UAT) demo sessions.

Organization: PWC
Location: Pune
Duration: September 2019 to present

Roles and Responsibility:

- Worked on Clouse Sense CPQ.
- Implemented Product Category, Product Definition, Attribute definition, Attributes, Actions, Predicts, Rules.
- Integrated external system with salesforce org.
- Designed and developed SDOCs templates according to Client requirements.
- Designed Orchestration flows to automate process.
- Designed and developed Visualforce pages and LWC components to overcome Cloud Sense limitations.
- Deployed 7 plus project individually.
- Worked on Apex trigger, Batch Apex to process huge amount of data.

Organization: Premium Learning Systems
Location: Pune
Duration: September 2018 to May

Roles and Responsibility:

- Involved in SFDC application setup and customization to match the functional needs of the company.
- Worked on Salesforce1 to ensure business can also use the lightning features from mobile app.
- Experience in building lightning Component, Lightning Application, Visual Force Custom Controllers/ Components, Custom Objects, Reports, Dashboards, Tabs, Tags and Components.
- Created custom objects, fields and established relationships between objects to best suit the requirement and examined the data model using schema builder.
- Expertise in Force.com technology stack: APEX, Visual Force, SOQL, SOSL.
- Extensive experience of using declarative features like validation rules, workflows, approval processes, sharing rules automation for satisfying complex business process automations.
- Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.

TECHNICAL SKILLS

- **Salesforce:**
  LWC, Apex, Aura Components, Flows, Process Builder, Workflow rules, Workbench, Data import Wizard, SDOCs.
- **Others:**
  Bootstrap, HTML, CSS, Angular, React.
- **Operating System:**
  Windows (XP, 7, 8, 10), Linux (Fedora, RedHat, Ubuntu).
- **Software known:**
  Data loader, Excel, PowerPoint, Photoshop, Premier Pro

ACADEMIC PROJECT

Project	Automated Human Queue Management
Description	It is an electromechanical systems controlled by software systems for organizing the banks and holy places queues automatically using boom bars and sensors.
Roles and Responsibility	Role: Java and Python Developer Responsibility: 1. Design and Development of program module 2. Creating UI
Team Size	4

ACADEMIC QUALIFICATION

Academic Qualification	Institute/ University	Specialization	Year of Passing	% or CGPA	Class
BE	Pune University	Comp Science	2018	71%	Distinction
HSC	Maharashtra Board	Science	2014	60.23%	First Class
SSC	Maharashtra Board	_	2012	80.73%	Distinction

ACHIEVEMENTS

- Completed 300+ Badges in Salesforce Trailhead.
- Completed 4 Super Badge in Salesforce Trailhead.
- Worked in R&D Cell During Academic
- Filed BE level project for patent
- Attended the Workshop on "Cloud Computing" conducted by D. Y. Patil lohegaon.
- Coordinated Aloha College Event.
- Winning Certificates of Ace News Reporter.