**Sankeerth Minukuri  **

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**Sr. Salesforce Developer**

**Career Snapshot:**

* **Having 9+ years of IT Experience including 5+ years of sales force full life cycle (SDLC) implementation experience as Sales force Developer and Sales force administrator.** Have good working knowledge in querying salesforce.com **database using SOQL & SOSL queries** using Force.com Explorer.
* Strong experience working with **Apex classes, Triggers, Controllers and Controller Extensions**.
* Experience in implementing **Sales Force Custom objects**, Custom fields, Junction objects, Master-Detail relationships and Look-Up relationships. Worked on **SOAP API and REST API integrations.**
* Involved in **Data Integration and Migration by using Force.com** data loaders, web-based import wizards and Informatics cloud and Jitter bit.
* Personally, exploring **Sales force Lightning app** builder which enhances UI and drag and drop app building and good knowledge in **Aura Application**.
* Streamlined healthcare product logistic data management and processes on Einstein Analytics
* Experience in Data Migration using Data Loader Import Wizard and schedule the batch using Jitter Bit.
* **Strong Experience in Code Migration using Force.com IDE, Change sets and using ANT also.**
* Expert in **SFDC Administrative** skills like creating Profiles, Roles, OWD, Users, Relationships, Page Layouts, Email Services, Approvals, Workflows, Reports, Dashboards, Tasks and Events.
* Extensive experience of using declarative features like **Validation rules,** for satisfying complex business process automations.
* Experience in design of Dashboards, data binding and various other components as per the client and application requirements and awareness of the governor limits for a multi-tenant environment. Developed interactive dashboards, lenses and comparable tables of products, order and inventory management on Einstein Analytics to manage supply chain KPIs
* Performed location analysis such as nearest neighbor and heat maps showing patient base for different divisions, transformed standard Geojson to the format by Python to create custom map of sales on Einstein analytics
* Designed dataflow and data recipe to join and transform data, create custom fields and datasets from Salesforce objects and existing datasets on Einstein Analytics for sales and customer service function teams
* Built interactive **wizard-like and Custom GUI** using Visualforce page and also coded server-side apex scripts (Controllers, helper classes and triggers) implementing complex business rules for multiple users and profiles provided with documentation.
* Sound Knowledge on **Agent console & customizable layouts, Analytics snapshots, Asset management & product tracking, Auto-suggested solutions.**
* Experience with **Case auto-assignment, Case email auto-response, Case escalation rules & queues**, Case management and history tracking, Case team collaboration and **Console Customization.**
* Implemented security and sharing rules at object, field, and record level for different users at different levels of organization.
* Patients can login to **the Health Cloud** Application and send the Vitals sign of their own and this way it would be more helpful to the Home Nurse’s, Clinician’s, Physician’s and the Doctors to keep track of their Patients. FMC deal mostly with the three major Applications, which are Ecube Financial, Ecube Clinicals **and Health Cloud** Applications.
* Expert in Query language using **SOQL and SOSL statements**.

**Technical Skills:**

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| --- | --- |
| **CRM Tools** | Salesforce.com |
| **Sales Force Technologies** | Sales Force CRM ,salesforce admin Apex, Triggers, Apex Classes/ Controllers, Visual force, jQuery, Angular , Health Cloud JS Pages/Components, S-Controls, Workflow & Approvals, Case Management Custom Objects, Dashboards, Reports, SOQL and SOSL. |
| **Sales force API Tools** | Apex Explorer, Offline Edition, App Exchange, Data Loader, Connect Offline, Salesforce |
| **Integration Tools** | Apex Data Loader |
| **CRM Tools** | Siebel |
| **Siebel Technologies** | Siebel UCM, Siebel Configuration, Script, Workflows, Siebel EAI |
| **Languages** | Apex, C, C++, Java, SQL, HTML, XML |
| **Operating Systems** | Windows NT / 2000 / XP Pro / Vista/windows 7 |

**Professional Summary:**

**Stericycle, Lake Forest, IL Dec 2019 – Present**

**Sr. Salesforce Lightning Developer**

**Responsibilities:**

* **Created multiple Lightning Components, added CSS and Design Parameters that makes the lightning component look and feel better**.
* **Developed Visualforce Pages to include extra functionality and wrote Apex Classes to provide functionality to the visual pages.**
* Worked on Data Loading activities for loading and archiving data using Salesforce Import Wizard, Data Loader and Workbench.
* Involved in migrating data from oracle db. to Salesforce application using Apex Data Loader.
* **Wrote SOQL and SOSL statements** **within custom controllers, extensions and triggers by following the Governor limits in Salesforce.**
* Installed, integrated and configured **Marketo App and NewVoiceMedia App from Salesforce AppExchange**.
* Identify Process Improvements, working on enhancements and giving demo to business.
* Proficiently used Agile Scrum methodology to reach out to business team goal by gathering day-to-day. requirements and converting them to technical design and built using Force.com platform.
* Migration of changes via **Copado (CI/CD DevOps)** following Agile methodology.
* Involved in developing the Process Builders, Lightning flows and login flows.
* **Implemented Salesforce Lightning Components for small set of users for customizing reports and dashboards**.
* Worked on various Salesforce Standard & Custom Objects, Triggers, Classes, Pages, Report Types, Reports and **Dashboards & Lightning Application in Sales Cloud and Service Cloud**.
* On the Sales Cloud Designed, Developed and Deployed Custom Objects, Page Layouts, Custom Tabs, Components, Visualforce Pages, Lightning Application to suit to the needs of the application.
* **Managed API integrations and web services.**
* Developed **Web Services to integrate with external system to generate Opportunities in Salesforce**.
* Worked closely with Business POC's and independently perform Development, Testing, Implementation and Documentation.
* Implemented Best Practices Coding Standards for existing Apex, Visualforce, Salesforce Integration, Security Integration.
* **Created Aura Lightning Components and Lightning Web Components for different UI needs.**
* Created **Lightning Apps** using Lightning Design System, Lightning App Builder and Lightning Component features to incorporate Salesforce1 platform for mobile apps.
* **Developed Visualforce Pages to include extra functionality and wrote Apex Classes to provide functionality to the visual pages.**
* Worked on Data Loading activities for loading and archiving data using Salesforce Import Wizard, Data Loader and Workbench.
* Involved in migrating data from oracle db to Salesforce application using Apex Data Loader.
* **Wrote SOQL and SOSL statements** **within custom controllers, extensions and triggers by following the Governor limits in Salesforce.**
* Installed, integrated and configured **Marketo App and NewVoiceMedia App from Salesforce AppExchange**.
* Identify Process Improvements, working on enhancements and giving demo to business.
* Proficiently used Agile Scrum methodology to reach out to business team goal by gathering day-to-day. requirements and converting them to technical design and built using Force.com platform.
* Migration of changes via **Copado (CI/CD DevOps)** following Agile methodology.
* Involved in developing the Process Builders, Lightning flows and login flows.
* **Implemented Salesforce Lightning Components for small set of users for customizing reports and dashboards**.
* Developed Workflows and Process Builder.
* Based on requirements build Advanced Formula and Salesforce Validation Rules.
* **Created multiple Lightning Components, added CSS and Design Parameters that makes the lightning component look and feel better**.
* Worked as a Looker Developer, worked with Dynamics **CRM Solutions, Data Integration, ETL, Service Oriented Architecture (SOA), Enterprise Service Bus (ESB), and Enterprise Application Integration (EAI), SSIS, and SSRS**
* Configuration, troubleshooting, and supporting the hosted PIM instance, creating a PIM instance and setting up Informatica PIM instance with user access
* Utilized Azure services, Databricks and automation tools including Azure Resource Manager, Puppet, Chef, Ansible to implement cloud operating model to enable Environment-as-a-Service and DevOps
* **Worked with Automation Tools Chef and Puppet, Azure Services Compute, ECS, EC2, ECR, Lambda, VPC, S3, and IoT.**
* Experience with **HTTP, REST, JSON and IP technologies** Networking, Storage, and Public Cloud platform.
* Hands-on experience supporting, automating, and optimizing mission critical deployments in AWS, leveraging configuration management, CI/CD, and DevOps
* DevOps experience in large Healthcare/Retail environment containing PHI/PII data sets Created **Lightning Apps** using Lightning Design System, Lightning App Builder and Lightning Component features to incorporate Salesforce1 platform for mobile apps.
* Developed Workflows and Process Builder.
* Based on requirements build Advanced Formula and Salesforce Validation Rules.
* **Created multiple Lightning Components, added CSS and Design Parameters that makes the lightning component look and feel better**.

**Environment:** Apex, Visualforce, Visual Studio, Amazon Git, Apex Classes, SOQL, Lightning Components, Lightning Web Components, Apex triggers, Lightning, SalesForce.com sandbox, Salesforce DX, Heroku CLI, GitHub, production Support.

**Capricorn Pharma Inc., Frederick, MD Nov 2018 – Dec 2019**

**Sr. Salesforce Developer**

**Responsibilities:**

* Developed web applications using **Java, Bootstrap, Angular JS, React JS, Kendo UI, JavaScript, HTML5, CSS, XHTML using JSF tags.**
* Implemented Single Page Application (SPA) Pattern and used Angular JS MVC to build a cross-browser application.
* Worked on **Salesforce Lightning Process Builde**r, Lightning UI/UX, app builder and creating Visual Workflows, Salesforce Support, communities and Chatter groups.
* **Registered to events like listeners to handle Lightning events** and Developed Events to interact with Salesforce1Application.
* **Used libraries like SLDS and leaflet in Lightning components** and Experienced in writing events for the Communication between components.
* Created a user interface in Lightning **using Aura components**, CSS, Bootstrap for a user to enter case details and submit in to Salesforce.
* **Used Salesforce Lightning Inspector to** debug the lightning components during the development process.
* Created **Apex methods for the lightning controller** and helper methods to perform DML operations.
* Used **Salesforce1 simulator** to test if the lightning components works properly on the mobile device.
* Worked with **various salesforce.com Standard objects like** Accounts, Contacts, Leads, Cases, Reports, and Dashboards.
* **Created Workflow Rules to automate Tasks, Email Alerts, time-dependent actions and Outbound API Messages.**
* Created Reports and Dashboards to track Opportunity pipeline/Stages for Management visibility.
* Designed **Visualforce pages with XML, HTML** along with custom controllers and controller extensions.
* Written Apex Classes,Controller, ExtensionControllers and Triggers in the application for various
* Business/functional requirements.
* **Worked with SFChatter**, which helps the users to communicate with the organization easily and quickly.
* **Worked with Integration and web services**. **Integrated Salesforce with legacy systems using Apex Web services** and outbound messaging.
* **Configured Single Sign-on using SAML and Worked on Mass imports and exports of data.**
* Implemented Salesforce web services like SOAP and REST API, Java, XML.
* **Implemented SKUID** for building user friendly interface (UI) for both standard and custom objects and to add custom functionalities in Force.com,
* Created various charts using Lightning component.
* Created profiles and implemented Object and field level security to hide critical information on the profile users.
* Customized Page layouts for Standard/Custom objects and assigned Record Types.
* **Involved in developing Salesforce Lightning applications** using Lightning Components, Controllers and Events and used custom CSS in the components.
* Developed Lightning Component Framework and built Lightning component using aura framework.
* **Built reusable UI/UX components with Lightning component framework**.
* Integrated ActiveMQ and spring JMS API to send and receive message for the application’s **restfulAPI.**
* Used Amazon Web Services (**AWS**) data store for storing the records, prescriptions, bills etc. and accessed them using AWS SDK for Java utilizing **NoSQL queries.**
* Handle Performance, Scalability and Flexibility issues for the robust application.
* Used Spring Framework as middle tier application framework, persistence strategy using spring support for Hibernate for integrating with database.
* Used Mongoose API in order to access the **Mongo DB from Node JS.**
* Analyzed the requirements and designed class diagrams, sequence diagrams using **UML and prepared high level technical documents.**

**Environment:** Salesforce.com, Apex, Visualforce (Pages, Component & Controllers), Lightning (components and controllers), Communities, REST/SOAP API Web Services.,

**Citizens Bank, Columbus, OH Aug 2017 – Nov 2018**

**Sr. Salesforce Developer**

**Responsibilities:**

* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Using **Java application integrated Salesforce by using SOAP, WSDL and BULK API** to retrieve data for different objects, get record count, and generate queries.
* **Developed Lightning components and Lightning pages using JavaScript and Aura framework.**
* Involved in authoring Business Requirement Documents **(BRD)** into System Requirement Specifications (SRS) and identifying interface and business process specifications.
* Implemented the Salesforce.com applications using **Agile SCRUM Methodology** that involves the iterative development.
* Developed Apex classes, Utility classes to use them for multiple functionalities.
* **Designed, developed, test and deployed custom Salesforce applications software using APEX.**
* Classes, Controller Classes, Batch APEX and APEX Triggers for various functional needs in the application.
* **Used SOQL and SOSL** for data manipulation needs of the application using platform database objects
* Setting up & customizing **Service cloud console**.
* **Developing custom console components and integrating with console.**
* Development &consumed **SOAP and REST based web services.**
* **Involved in integration of Live Agent API and custom Email Services**
* **SFDC Integration using Web service and Apex programming, Salesforce Service Cloud enterprise**.
* Experience using version control system - **SVN** for managing source code.
* Worked on data migration of objects like Account, contact, lead, attachments and custom objects from **source SFDC to Target SFDC**, used data loader and file exporter tools.
* Worked on integrating the existing system with external systems using WSDL, SOAP, and REST API.
* Integrating SFDC with applications like **AS400, Oracle, FTP, BOX.Com, Mule soft, AWS.**
* Implemented Salesforce web services like **SOAP and REST API, Java, XML.**
* Worked with **Integration and web services**. Integrated Salesforce with legacy systems **using Apex Web** services and outbound messaging.
* Integrated web services by generating the necessary stubs from the **WSDL files** for extracting the data from the other systems.
* Used third party tool - **File exporter** for migrating Documents, Attachments objects.
* **Developed various Batch Apex classes** and scheduled those using Apex Schedulable classes on hourly basis.
* Developed **Apex Test Classes** with assurance of **maximum code coverage.**
* **Involved in Lightning Sync Outlook Integration** with Salesforce in order to Sync Contacts and Events from Outlook.
* Development of **Python APIs** to dump the array structures in the Processor at the failure point for debugging.
* Worked on **upgrading Salesforce classic application into Lightning application**.
* Deployed the Metadata from the Dev Sandbox to the test Sandbox with **ANT** migration tool.
* **Designed Custom Formula Fields**, **Field Dependencies, Validation Rules, Work Flows**, and Approval Processes for automated alerts, field updates, and Email generation according to application requirements.

**Environment:** Saleforce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, Workbench, HTML, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, SQL Developer, SQL Plus, Microsoft SQL Server management Studio, Windows.

**Grande Communications, Houston, TX Dec 2016 – July 2017**

**Sr. Salesforce Developer /Admin**

**Responsibilities:**

* Worked on **Unit testing,** for the customizations and developments done during the project.
* Worked on various standard objects like accounts, contacts, leads, opportunities, activities, dashboards.
* **Developed classes and triggers using Force.com IDE** and Developer Console.
* Implemented **field level tracking and audit trail setup**.
* Implemented Anonymous **Apex, Batch and Scheduled Apex.**
* Developed different Visual Force Pages, Triggers, Components and Controllers to suit to the needs of the application using different Visual force components.
* Perform detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like VisualForce, Force.com IDE.
* **Supported data migration activities** for migrating data from various business centers and business center users with the support of Saleforce.com.
* Have implemented an CTI integration with using salesforce application with CISCO calling and also Live agent with using the LDAP Technology.
* Implemented **Web-to-lead to track and solve leads from the website**.
* Designed, Implemented and deployed Custom objects, Page layouts, Custom tabs, and **S Control** to suit to application needs.
* Developed Visual Force Pages and Visual Force Custom Controllers. Proficiency in **Anonymous Apex.**
* Developed various Custom Objects, **Formula fields, Master-Detail, Lookup relationships**, Tabs, validation rules.
* **Followed/Participated / Conducted Code Review Sessions**.
* Created various Profiles, Roles, Page Layouts and configured the permissions based on the organization hierarchy
* Created detailed data mapping document for integrating various systems with Salesforce.com.
* Worked on **Live Agent** for enabling the interaction between the User and the Agent in the organization.

**Environment**: Saleforce.com platform, Eclipse IDE Plug-in, SQL Developer, SQL Plus, Microsoft SQL Server management Studio, Windows.

**Scotia Bank, Toronto, ON March 2016 – Dec 2016**

**Sr. Salesforce Consultant**

**Responsibilities:**

* Created objects, fields, Validation Rules, workflow rules, time triggered tasks, email alerts, filed updates to implement business logic.
* **Used Data Loader** for insert, update, and bulk import or export of data from Salesforce.com objects. Used it to read, extract and load data from comma separated values (CSV) files.
* Worked on various AppExchange products **DRAWLOOP, DEMANDTOOLS, APPTUS** according to the needs of the organization.
* Extensively **developed SFDC custom objects and workflow business rules, fields, views.**
* Created Permission sets on a button to mass update of the cases through the list view so that many cases can be updated at once.
* Also Implemented Health Cloud data model by using Schema Builder. Schema Builder provides details, such as the field values, required fields, and how objects are related, by displaying lookup and master-detail relationships.
* **Enabled the case’s classification field** update when an article is attached to the case even if the portal content is blank so that there will be complete classification information on each case.
* Developed and supported Extraction, Transformation and Load process (ETL) using Informatica.
* Supported the **data migration activities** for migrating the data from various business sources with the support of Salesforce CRM.
* Worked on Dimensional modeling, Data cleansing and Data Staging of operational sources using ETL processes.
* Involved in Data mapping specifications to create and execute detailed system test plans.
* Involved in **Salesforce.com application setup activities** and customized the apps to match the functional needs of the organization.
* Developed page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages
* Responsible for working with developers’ team to create Visual force pages and Apex code development
* **Gather business requirements and translate them into user stories**
* **Making changes and Automate Territory Management**
* Developing and overseeing the development of the requirements
* Design test scripts and execute functional testing
* Work with business users to plan and execute user acceptance testing
* Trained and deployed SFDC solutions.
* Implemented Contract Management with better Approvals and Renewals.

**Environment:**  Saleforce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows.

**Adira Technologies, Ahmedabad, India Sep 2013 - Dec 2015**

**Sr. Salesforce Developer**

**Responsibilities:**

* Developed Apex Triggers, Apex Classes, Controllers and Test Classes within Governor Limits.
* Developed various **Batch Apex Classes and scheduled those using Apex Schedulable Classes**.
* Designed Visual force pages using Visual force Components, Style Sheets, JavaScript and JQuery.
* **Created SFDC** sites to provide public access to visual force pages.
* Implemented various **Apex classes, Triggers, Batch & Schedulable classes** and the Future method for handling huge data transactions or Bulk operations.
* Developed a **Visual Force Email Template** which notifies the clients once it satisfies the business logic and when criteria are met. This also involved generating Client Logo and attaching to the template.
* Involved in client-based meetings to fulfill the end requirement **using BMC Remedy** Force increasing the sales process.
* Used custom tools like **Apex data loader & Jitter Bit** for the handling the data for insertion, update & deletion.
* Also worked and developed various Portal based requirements for the end clients to view the data.
* Created various **Test Classes and deployed into Production which satisfies the code coverage**.
* Proficient in administering, configuring User Profiles, Roles, Permissions, Validation Rules, Security Controls, Public Groups, Permission Sets, Workflow Rules, Approval Processes.
* **Worked on Leads, Accounts, Contacts, Opportunities and Opportunity Price books.**
* Created page layouts to organize fields, custom links, related lists, and Custom Buttons.
* Created Many-to-Many, Master-detail, Look up and Formula Fields to satisfy business needs.
* Migrated **bulk data from Legacy Systems to Salesforce**.

**Environment:** Saleforce.com platform, Visual Force (Pages, Component & Controllers), Visual Workflows, Apex Language, Data Loader, Sandbox data loading, Eclipse IDE Plug-in.

**Nyccos Software Solutions, Hyderabad, India June 2011 - Sep 2013**

**System Analyst**

**Responsibilities:**

* Worked with internal and external business partners to **identify, analyze, document, and implement requirement** to develop new features needed for the unify team, as well as to modify existing application to satisfy business needs and opportunities.
* **Worked with system developers, testing teams, project managers, offshore teams and end users** to ensure proposed solution is delivered according to scheduled time frame and with the specified functionality.
* Conducted **requirement gathering session** with product owner. Attended sprint planning meeting by prioritizing sprint task and backlog. Created and tracked issues, user stories, and task in Jira, silk central and share point and took necessary actions to resolve bugs/tasks.
* **Followed SDLC standards by using MS office** to document functional and non-functional requirements, technical specifications/requirements, test plans and test cases.
* Created and tracked issues **in Jira, silk central and SharePoint** and took necessary actions.
* **Validated stage, development, and test** envy both in **IBIS and Test client** after deployment and Build. Used different browser like electron chrome 51, electron chrome 44, Firefox and chrome for each programs and applications. Tracked service now incident and worked with concerned teams to get it resolved.
* Participated and actively involved in many meetings on day-to-day basis to meet the project target/deadlines, to fix issues and to update project status. Attended **daily scrum stand up meeting**.
* Worked on **oracle Sql** for updating and uploading the package document or an item in the database.
* Proficient in **User acceptance testing, unit testing, stress testing and functional testing.**

**Environment:** JIRA, MS Office (MS Word, MS Excel, MS PowerPoint), web services, MS excel, XML, HTML, Jira, SharePoint, Silk central, power designer, Jaws 17 and 18, Braille viewer, Oracle sql developer.