# Divya Theepireddy



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**Salesforce CPQ Specialist**

**PROFESSIONAL SUMMARY**

* **Overall 5+ years** of **Salesforce**  Experience and also involved on development tasks.
* Hands on experience in **Salesforce.com** development by developing the business logic in the **Apex Programming** by creating/using the **Classes** and **Triggers**..
* **Having good experience on development of Apex and Salesforce CPQ.**
* Experience on developing Triggers, classes, Workflows, Approval process, email Handler, Process builder, flow builder and validation rules.
* **Having experience in Salesforce CPQ package, with product configuration including price rule and product rules**.
* Having development experience on batch apex, scheduled ApexProficiency in **SFDC** **Admin** tasks like creating **Profiles, Roles, Users, Page** **Layouts**, **Email Services**, **Approvals, Lightning flows, Reports, Dashboards, Tasks and Events**.
* Involved in writing **Test classes and Test Coverage** for all the apex classes designed.
* Knowledge on **Agile Methodology** Development.
* Experience as the technical developer on projects focused on Salesforce – **Commerce Cloud, Sales Cloud**, **Service Cloud**, **CPQ** and the Force.com platform.

# Experience with REST Integration with other Systems. Ex: .Net,Asp.net,C#.net

* **Extensive experience in Service Could, FSL(Field Service Lighting) and E - commerce domains.**

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| **Technical Expertise** | |
| Salesforce Technologies | **Salesforce CRM, Apex, Apex Triggers, SOQL, SOSL, Apex Classes/Controllers, Visualforce Pages/ Lightning Components, Apex Web Services, Workflow &** Approvals, Case Management, Custom Objects, Dashboards |
| Salesforce Tools | Force.com IDE, Force.com API tools (Data Loader), Force.com Explorer,Force.com Migration Tool,  Force.com Excel Connector., |
| Domain Experience | **E commerce & Public Sector, FSL,CPQ** |

**Trainings & Certifications:**

**Salesforce.com Certified Force.com Developer –PD1 Certified Salesforce Admin**

**Certified Service Cloud Consultant & Trailhead Ranger with 60000 Points**

**Career Profile**:

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| --- | --- | --- |
| **Organization** | **Role** | **Duration** |
| 1. Capillary Technologies | Software Development Engineer-1 | Dec-2015 to May-2018 |
| 2. Incapsulate | Software Engineer | Sep-2018 to Dec- 2020 |
| 3. Relevance lab pvt ltd | Senior Software Engineer | Dec- 2020 to Aug- 2021 |
| 4. Concentrix India Pvt  Ltd | Associate lead Consultant | Aug 2021 to Till Date |

# PROJECT PROFILE

**Project #1**

**Project Name : SBA loan Application**

Environment : **Salesforce Sales cloud**

Role : Salesforce Developer

**Tools&technologiesUsed** : **CPQ , Apex, Triggers,Configurations**

# Description:

**SBA application deals with consumer loans, which is developed on salesforce sales cloud . Where an lead will be generated , will convert the lead into opportunity then we will login as a SBA user , will start creating the SBA Application & processing it.**

**Responsibilities :**

* **Creation of Bundles, Quotes, Quote Lines, Products, Orders, Subscriptions, Contracts (Amend/Renew).**
* **Adding new Price rules, Product rules, Summary Variables to full fill the business requirements.**
* **Developed workflow rules, Flows for various business requirements.**
* Used data loader and scheduling tools to automate bulk data loading to keep systems in synch with

legacy systems

* Designed and developed salesforce.com Standard Objects, Custom Objects, Apex Classes to support

Lightning development.

* Created Custom objects, fields according to the requirements of business which are useful in

the validation of entitlements.

* Implemented Formula fields, Validation Rules, Workflow Rules, and Workflow Approvals.
* Developed Reports and Dashboards, validation rules, formula fields for the application

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# Project #2

**PROJECT PROFILE**

**Project Name : Inspection and Licensing**

Environment : **Salesforce Service cloud**

Role : **Senior**  **Consultant**

**Tools&technologiesUsed** : **Apex, Triggers,Flows and FSL**

# Description:

Inspection Capsule is an **salesforce application** that allows you to carry out Inspections effectively. The Inspection Capsule works seamlessly with **Field Service Lightning(FSL).**

Inspection Capsule consists of:

->Configuration part

-> Work Orders, Finding & cap Console

-> Inspector Console

# Responsibilities :

* + Interacted with team members to gather requirements and documented the requirements.
  + Developed business logic flow and user interface solutions.
  + Developed and configured custom reports and report folders for different user groups and configured the analytics snapshot for the sales performance and lead generation statistics.
  + Gained extensive experience leading the successful implementation of several Sales and **Service Cloud** modules in the enterprise.
  + Successfully implemented Non-profit success pack and performed Data Migration Project for a non-profit organisation and also integrated salesforce Org with third party applications for payments.
  + Worked on Sales and service clouds implementation.
  + Developed Lightning Component Framework and built Lightning component using aura framework.
  + Knowledge on **Salesforce Lightning Process Builder**, **Lightning UI/UX**, app builder and creating Visual Workflows, salesforce support communities and Chatter groups.

Project # 4

* Project Name : OMS(Order Management System)
* Role : Developer
* Organization : Capillary Technologies

# Tools&technologiesUsed : .Net

# Description:

OMS includes Single Page Checkout which helps end user to place order by giving address, selecting shipping mode and delivery slots and then connecting to payment gateway. Single page checkout features for all merchants can be handled through Control Panel. Includes Post Order Process by selecting shipping provider and then customer returns and then RTO returns.

# Roles & Responsibilities:

* Participate in requirements analysis.
* Collaborate with internal teams to produce software design and architecture.
* Write clean, scalable code using .NET programming languages.
* Test and deploy applications and systems.
* Revise, update, refactor and debug code.
* Improve existing software.
* Worked on Pre and Post deployment.