**VAMSHI GURUJUTI**

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**Professional Summary:**

* 8+ years of experience, 6+ years of experience on salesforce.com and CRM and 2+ years of experience on Java/J2EE. Which involves me on configuration, customization and integration in Salesforce.com
* Worked on Lightning Process builder flows, Connect API, Chatter, Quick Action and AURA Framework, handlers.
* Hands on experience with APPTUS functionalities.
* Expert Level understanding on Configure, Price and Quote(CPQ)
* Experience in Object Oriented Analysis/Design/Development/Testing and Implementation, Client/Server Architecture.
* Expert Level understanding of Salesforce.com CRM and its Development Life Cycle.
* Extensive experience in Salesforce.com development, including Visualforce Page, Component, Apex Class, Apex Trigger, Unit Test, Batch Apex, Schedule Apex, etc
* Excellent knowledge of Salesforce.com’s SOQL, SOSL, Web Services, Security Model, Data Loader, Profiles, Roles, Custom Object/Fields, Email Templates/Handling, etc
* Expertise in the deployment of Salesforce using tools like Force.com Migration Tool, Change Set and Eclipse Force.com IDE.
* Experience in SFDC Configurations/Customizations - as Administrator and Developer.
* Experience in developing User Interface, Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules, Triggers, etc.
* Experience on Salesforce CRM platform Worked on different environment of SFDC such as Sales and Service Clouds.
* Worked on service max for customer service and Management
* Experienced in Data transfer UNI,BY-Directional.
* Hands on experience on creating custom Objects and Tabs, designing Custom Fields, assigning Validation Rules and Field-Level Dependencies, Approval Processes.
* Expertise at administrative tasks such as User management, creating Profiles, Roles and Permission Sets, Workflow, Tasks and Events, Email notification and templates, Reports and Dashboard.
* Worked on Force.com sites and developed many Custom Applications using force.com platform.
* Used data migration tools such as Apex Data Loader, Salesforce Import and Export Wizard, and InformaticaCloud and have knowledge of integrating Legacy system with Salesforce.
* Experience on implementing Apex classes, Visual Force Pages, Apex Components and Controllers, Triggers, and working with Force.com IDE.
* Have exposure in Customer Portal and Self -Service Portal.
* Have good experience in Trigger, Test Methods, and writing SOQL and SOSL queries.
* Worked on Migration tools Force.com IDE, Eclipse and have knowledge of Changeset migration code and configuration from the Dev sandbox to Production.
* Meeting demanding deadlines and delivering critical solutions on various levels for Client/Server.
* Experience in working with clients to map out their existing Business Processes and providing system-based solutions that increase efficiency and reduce operating costs.
* Experienced in analyzing Business requirements, technical specifications, Use Cases, and creating Requirements Traceability Matrix (RTM), Test Plans based on defined standards
* Experienced in tools like CPQ,APTTUS

**PROFESSIONAL CERTIFICATIONS**

* SALESFORCE.COM CERTIFIED SERVICE CLOUD CONSULTANT
* SALESFORCE.COM CERTIFIED ADMINISTRATOR (ADM 201)
* SALESFORCE.COM CERTIFIED PLATFORM APP BUILDER (DEV 401)

**TECHNICAL SKILLS:**

SFDC Technology:Apex classes, controllers and extensions, Apex Triggers,Visual Force Pages, SOQL, SOSL, APPTUS.

SFDC Tools:Apex Data Loader, InformaticaCloud, Connect offline,

 Connect Outlook,Force.com IDE (Eclipse), DupCatcher.

 Languages**:**Apex, Java, PHP with MySQL database.

 Operating System: Windows XP, Windows Vista, and Window 7

**EDUCATION:**

* B.Tech, Jawaharlal Nehru Technological University, India - 2012
* Master from Computer Science in Northwestern University - 2016

**PROJECTS:**

**CISCO, San jose, CA June 2018 – Till Date**

**Role: Salesforce Lead Developer/Admin**

**Responsibilities**:

* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
* Build complete sales cycle from scratch using APPTUS(CPQ) for sales reps.
* Working with clients to map out their existing Business Processes and providing system-based solutions that increase efficiency and reduce operating costs.
* Interacted with various Business team members to gather the requirements and documented the requirements
* Reviewed Business Requirements and Technical Specification Documents.
* Analyzed the scope of requirements, and managed requirements.
* In charge of conducting the UAT with the Business Users, and gathering feedback.
* Actively interacted with Team Members, Business Analysts and Project Management team to analyze the business process and requirements.
* Performed the roles of Salesforce.com Developer, Administrator and Salesforce CRM in the organization
* Designed multiple Visualforce for the communities.
* Responsible for design and functionality of various Email templates in communities.
* Developed Controllers for Visualforce pages in communities based on the requirement.
* Responsible for writing multiple triggers, apex classes, workflow rules to keep track of the users in the community.
* Create Entailment’s process, adding time trigger’s, actions and automate them.
* Worked on enhancing a customer portal, that has been developed for the portal users.
* Design and development of prototypes of Visualforce pages for Foundation Connect.
* Configuring and creating applications for foundation connect.
* Worked in configuration of a marketing tool, Constant contact for sending bulk emails to the users.
* Worked on integrating an external tool with Salesforce.
* Responsible for data clean up and maintain unique records in both the marketing tool and salesforce.
* Creating custom reports on campaigns to generate reports on a single click.
* Responsible for data model for deduping the data using Cloudingo.
* Worked on large amount of data for cleaning and deploying it into production environment.
* Responsible for maintaining data consistency post deployment.
* Responsible for migration of data from an external tool into Salesforce.
* Involved in multiple cycles of testing and fixing the defects that are logged in by the testing team.
* Responsible for maintaining the security by creating various sharing rules and permission sets and writing scripts for Field Level Security.
* Responsible for creating and configuration of various homepage components in the communities.
* Working knowledge of Salesforce 1 Simulator.
* Integrating an external tool with salesforce using Sync apps.

**Tools & Technologies:** Saleforce.com platform, VisualForce (Pages, Component & Controllers), Apex Language, DML statements, SOQL, SOSL, JavaScript, Data Loader, HTML, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, S-controls, Sandbox data loading, Custom Fields, Triggers, Workflows Rules, Validation Rules, Cazoomi, Constant contacts, Cazoomi Marketing List.

**EQUINIX, Palo Alto, CA June 2017 – June 2018**

**Role: Salesforce Developer/Admin**

**Responsibilities**:

* Responsible for full system development lifecycle in Salesforce cloud from the first day on till couple of major deployments.
* Designed and implemented various Email templates for Auto-Response to customers.
* Experience with efficient way of performing development work and have developed good judgments regarding when to Not use codes
* Created Campaigns to send thousands of emails at a time using just an email alert workflow and a trigger
* Good knowledge in service max.
* Proficient in using market products for automation, consumer engagement and marketing management
* Coordinated off-shore team of 8 members
* Developed many requirements using metadata and changeset.
* Developed Apex Classes, Apex triggers, Batch apex classes, scheduled apex classes to define more automation process.
* Developed many applications using service max to automate operational planning.
* Deployed many applications on sales cloud, service cloud which includes the call center and marketing applications.
* Involving in doing unit testing by writing test classes and working with SIT and UAT.
* working with writing SOQL and SOSL queries.
* Developed complex formulas to calculate response times and show flags reminding customer service reps to respond to customer queries in due time.
* Worked on developing customer portal for Developed an Application for portal users
* Prepared reports and dashboards and analytical snapshots for executive levels as well as manager levels
* Worked with Setup Audit Trail to gather information about client usage and then Migrated Accounts, Leads, Contacts, Opportunities and sales data from external systems into Salesforce.com instance using Data Loader.
* Hands on experience on service max for customer service and scheduling
* Created custom VisualForce page as well as few extensions to standard page, Apex classes and test methods in accordance to the requirements that the standard page would not suffice.
* Deployed all the classes, Pages, Triggers etc. to production environment using changesets.
* Designed Dynamic approval process with records to be routed based on lookup fields on the record and in accordance to the approval matrix.
* Designed and modified Approval processes and created Approval steps which used email alerts and field updates.

**Tools & Technologies:** Saleforce.com platform, VisualForce (Pages, Component & Controllers), Apex Language, DML statements, SOQL, SOSL, JavaScript, Data Loader, HTML, Workflow & Approvals, Reports, Custom Objects, Custom Tabs,S-controls, Sandbox data loading, Eclipse IDE Plug-in, Windows, Custom Fields, Triggers, Workflows Rules, Validation Rules.

**PAYPAl, San jose, CA Jan 2016 – June 2017**

**Role: Salesforce Developer/Admin**

**Responsibilities:**

* Involved in Administration, Development and Deployment of Salesforce.com
* Worked on Apex Data Loader for doing various activities.
* Worked on Configuration like creation Objects, Page Layouts, Record validation Rules, Workflows and Approval Process.
* Involved in creating Custom Settings
* Responsible for writing Visual force Pages for building the wizard
* Involved in writing Apex Triggers.
* Worked on migrating meta data from one Sandbox to another sandbox.
* Worked on Data.com to get the correct data for Lead by using REST API.
* Worked on Geo Coding for getting Latitude and Longitude of a given address by using REST API.
* Worked on Schedule Apex and Batch Apex.
* World on Salesforce1 mobile Administration
* Worked on generating PDF Files by using AppExchange applications.
* Worked on Custom Settings, Field Sets.
* Implemented advanced search functionality by using visualforce pages.
* Worked on writing Test Classes for Triggers and Controller Classes.
* Worked on Dupe Blocker Application to restrict the duplicates.
* Worked in View Account Hierarchy and Account Look up functionality for restricting the duplicates.
* Worked on Configuration workbook.

**APP Shark, Hyderabad, India June 2012 – Nov 2014**

**Role: Java Developer.**

**Responsibilities:**

* Developed many JSP pages, used JavaScript for client side validation.
* MVC framework for developing J2EE based web application.
* Involved in all the phases of SDLC including Requirements Collection, Design & Analysis of the Customer specifications, Development and Customization of the Application.
* Developed the User Interface Screens for presentation using Ajax, JSP and HTML.
* Created and maintained mapping files and transaction control in Hibernate.
* Eclipse used as Java IDE tool for creating JSPs, Servlets, EJBs, and XML.
* Design and develop Servlets, Session and Entity Beans to implement business logic and deploy them on the Web Logic Application Server.
* Written and debugged the ANT Scripts for building the entire web application.
* Used XML to transfer the application data between client and server.
* XSLT style sheets for the XML data transformations that included both mid-layer transformations (XML to XML) and final transformations (XML to HTML).
* Developed web services in Java and Experienced with SOAP, WSDL.
* Perform purification of the application database entries using Oracle 10g.
* Participate in client side and server side data validations using the JavaScript.

**Tools & Technologies:** Java Beans, Java Servlets, Java 1.3, SQL, PL/SQL, , Apache Tomcat, BEA WebLogic, XML, CSS, AJAX, Windows XP, Linux.