



Varsha Bangade

Certified Salesforce Administrator & Developer
Trailhead Ranger with 136+ Badges & 3X Super-Badges
& 21 Trails.



Super Badges: Sales Cloud Specialist, Business Administration Specialist, Security Specialist

bangadevarsha@gmail.com

+91-7506848823 / +971-506843687

DOB: 06 Dec 1995

Passport No: T4735049

Current: Mumbai, Maharashtra, India.

Experience & Expertise: 2 years into Salesforce Administration and 6 months in Development

- ➔ Expertise in Salesforce configuration and customization
- ➔ Creating custom objects field and customizing standard objects, user's management, permission sets, profiles and security.
- ➔ Custom Formula Fields, Validation Rules, Field Dependencies, Workflows, Approval Processes, Page layouts.
- ➔ SFDC development using Apex Classes and Triggers, Batch Classes.
- ➔ Knowledge of Lightning Web Components, Lightning Flow Builder, REST & SOAP API, Test Classes, SOQL & SOSL Queries, Lightning Process Builder.
- ➔ Command over HTML, CSS & Java-Script and Lightning Web Components.

CERTIFICATIONS

Copado Salesforce DevOps - Administrator Certification

Issued July 2020.

Credential Id - 006753

Salesforce Certified Sales Cloud Consultant

Issued March 2020.

Credential Id - 21014485

Salesforce Certified Administrator

Issued March 2020.

Credential Id - 21004592

QUALIFICATION

PDGM - Information Technology Management

Welinkar Institute of Management Development & Research, Mumbai, Maharashtra

Since 2020

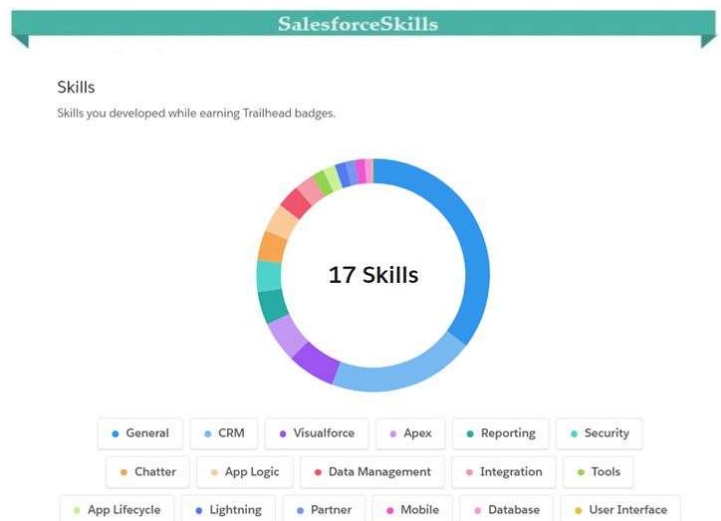
Information Technology Management - Pursuing

B.COM - IT

Sydenham College of Commerce & Economics, Mumbai, Maharashtra

2013 to 2016

Bachelor Of Commerce - Information Technology



EXPERIENCE

Salesforce Administrator

STREIT SECURITY VEHICLES FZE - RAK - SEPTEMBER 2019 – MARCH 2020 DUBAI - UNITED ARAB EMIRATES



STREIT GROUP
WWW.ARMORED-CARS.COM

- *Creating Workflow rule, Approval process, Validation Rule, Formula Field for customize business process.*
- *Responsible to manage data imports, database debugging and database cleanup for data accuracy.*
- *Support the sales team to develop and effectively co-ordinate with Salesforce.*
- *Support Marketing team with creating Email templates, Letterhead for marketing campaigns.*
- *Updates and maintenance of dashboard and reports with total International sales count for Management (Start & End of the week).*
- *Testing and Installation of Business Card Reader and Call Tracker Application for International Sales Team.*
- *Create / Modify Validation Rules, Page Layouts, Custom Object/Field Creation, Security Settings, User Management, and Permission Sets.*
- *Salesforce User Setup, Reports & Dashboards, Sharing Rules.*
- *Worked on Apex Classes, Triggers, Object Creation, Field Creation, Lightning Apps, Batch Classes.*
- *Outlook, G-mail, SAP & Data Loader and other application Integration with Salesforce*
- *Automation of reports and dashboards & Email Alerts of creation of Leads, Accounts and Opportunity.*
- *Work with and train end users to create reports and dashboards to meet individual needs per business unit.*

INTERPRODUCTEC VIRTUAL LABS PVT. LTD. - FEBRUARY 2019 – AUGUST 2019 MUMBAI – INDIA

interproductec
Virtual Labs Private Limited

- *Checked processes and assessed communications within CRM systems for efficiency.*
- *Coordinated with Business Operation Head to identify and support business process requirements and development needs.*
- *Support the sales team to develop and effectively co-ordinate with Salesforce*
- *Support Marketing team with creating Email templates, Letterhead for Email Marketing & other uses.*
- *Expert in Salesforce administration on Lightning UI & Salesforce Classic.*
- *Experienced in Sales Cloud and Service Cloud platforms.*
- *Acts as an Administrator of the Salesforce database, including the creation and maintenance of workflows, custom fields, Reports, dashboard development, and data flow management.*
- *Develops and maintains user roles, profiles, security settings, access levels, hierarchies, etc.*
- *Responsible to manage data imports, database debugging and database cleanup for data accuracy.*
- *Responsible for user set up and maintenance & Ability to process data loads through data loader.*
- *Outlook, Gmail, SAP & Data Loader and other application Integration with Salesforce.*
- *Work with and train end users to create reports and dashboards to meet individual needs per business unit.*

RAMESHWAR METAL INDIA. - FEBRUARY 2018 – JANUARY 2019 MUMBAI - INDIA



- *Tasks as data entry, list uploading, list cleansing, reports etc*
- *Creating and modifying reports and dashboards.*
- *Consolidate SFDC objects, fields, workflows, validation rules and profiles*
- *Delivering SFDC training to staff as required*
- *Handling specific Salesforce duties as assigned by senior managers*
- *Creating Workflow rule, Approval process, Validation Rule, Formula Field for customize business process.*
- *Develops and maintains user roles, profiles, security settings, access levels, role hierarchies, etc.*
- *Set up and controlled user profiles and access levels for each database segment.*

Business Development Executive

ACCELY CONSULTING INDIA PVT. LTD. - OCTOBER 2016 – JANUARY 2018

MUMBAI – INDIA

- Handling Domestic as well as International Projects (India, Kuwait, Saudi Arabia, UAE, Qatar, Oman, Dubai, Abu Dhabi, Sharjah)
- Leads Generation for B2B Verticals
- Scheduling the meet with the prospects
- Making Proposals with understanding of requirements
- Follow up with existing clients for new business opportunities
- Expertise in Lead Generation including all the activities like -
Email Campaign
Scheduling Webinars
Search Leads from Social Networking like LinkedIn & Facebook
- Market Research & Useful Database Generation to target right audience & Convert them into Strong Clients
- Data Management in Sugar CRM & Salesforce CRM
- Delivering Salesforce & Sugar CRM training to staff as required
- Carrying out Salesforce administrative work such as data entry, list uploading, list cleansing, reports, etc
- Customizing the Salesforce platform to meet the company's needs
- Creating and modifying reports and dashboards
- Maintaining clear lines of contact with all colleagues
- Managing SAP Portal (Deal Registration & Certification)
- Order Upload in SAP Portal
- Handling 1st level of Company Introductory Meet with the Prospect
- Building & Maintaining relations with Clients



TECHNICAL SKILLS

SFDC skills: Visualforce, Lightning Process Builder, Lightning Flow Builder, Aura-Component, Lightning Web Components, Salesforce Web Service- REST API, Kanban View, Upgrade Classic to Lightning Application.

Salesforce Tools: Developer Console, Salesforce Extension for VS Code, Salesforce CLI, Scratch Orgs.

Languages: HTML, CSS, JavaScript, Apex, Lightning Framework, Java.

Tools: Notepad++, Notepad, Sublime Editor, Visual Studio Code.

For more details, check out my profile at –

LinkedIn: <https://www.linkedin.com/in/varsha-bangade-%E2%98%81-1a6382128/>

Trailhead: <https://trailblazer.me/id/vbangade>