Rajinikanth Reddy

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**PROFESSIONAL PROFILE**

* Overall experience of 4+ years in IT industry.
* 3.5 years’ experience in MS Dynamics CRM, Customizations and Configurations
* Hands on experience in designing and developing entities and configurations in D365.
* Expert in workflows and custom workflow activities and web service.
* Good exposure to Client-side scripting and custom workflows.
* Developing custom workflows using C#.
* Experience with Microsoft Dynamics CRM customizations and configuration Sitemap, Writing JScript’s, registering plug-ins, workflows, SDK, importing data and CRM Deployment.
* Good Experience in development of Business process Flow and Approval Flow.
* Hands on experience on CRM security roles and it’s configurations.
* Strong application development, debugging and problem-solving skills.
* Expertise in Dynamics 365 customization using JavaScript, Plug-in, Workflow, Dialog, Web Resources, Business Rules.

**TECHNICAL SKILLS**

* Programming Languages : C#.NET
* Microsoft Dynamics : MS Dynamics CRM 2016 & D365
* Web Technologies : HTML, XML and JScript’s.
* Scripting : Java Script
* Development IDES : Visual Studio 2012/2013/2015.

**Work Experience**

* [Currently working As a Technical Consultant in **GMS Solutions Pvt Ltd** from **January 2018** to till date.](http://www.frontier.in/index.php/contact)

**PROJECT DETAILS**

**Project #1:**

**Name: E-Auction Management System**

**Role:** Technical Consultant– MS CRM

**Environment:** MS Dynamics 365

**Description:**

Managing the bids (E-Auctions) in Microsoft Dynamics CRM in our organization. We can get bids from our Sales team. Whenever a bid comes-in, it needs the involvement of many people in the organization in terms of approving the bid, price discussion, resource management, related technologies, email notifications to the people who are working on the bid.

# Roles and Responsibilities:

* Understanding the new requirements and developing the solutions
* To create Custom Entities, Entity Relationship, Entity Design, Designing Dialog Process, Custom Workflows, Data Management, Escalation Rules, and Dashboard.
* Managing Forms, Views, and Charts for AMS
* Managing Users & Teams and Security for a secure process in the organization.
* Configuration of Field Security Profiles to control the access rights of users to specific data.
* Implementation a Microsoft Dynamics CRM Solution for backup and transport their customizations.

Tools Used: Plug in Registration Tool, Ribbon Workbench, Rest Builder

# Project #2:

**Name:** SES Telecommunications

**Role:** Associate Developer

**Environment:** MS Dynamics 365, JavaScript, C#.NET, Visual Studio

**Description:**

SES Telecommunications is a Luxembourgish satellite and terrestrial telecommunications network provider supplying video and data connectivity worldwide to broadcasters, content and internet service providers, mobile and fixed network operations governments, and institutions. Which mainly deals with Sales Module.

# Roles and Responsibilities:

* Involved in development using Basic MS CRM customizations, Web services.
* development of Business process Flow.
* Develop process improvements for increased efficiency and cost effectiveness.
* Provide accurate, timely and relevant information to the project team.
* Configuring business rules for server-side validations.
* Creating Business process flows and calling Workflows.
* Creating actions and used in plugin development.
* Involved in ribbon customization and sitemap

Tools Used: Plug in Registration Tool, Ribbon Workbench, Rest Builder

# Project #3:

**Name:** Sales Pipeline.

**Role:** Associate Developer

**Environment:** MS Dynamics 2016, JavaScript, C#, Visual Studio

# Description:

This project is implemented in Sales module for NTT Communications. Pipeline management refers to the organization sales cycle starting from creation of lead to successful completion of project implementation. Maintaining the past, present, and future sales of the entire organization under a single roof to help management to plan for tracking sales.

# Roles and Responsibilities:

* Involved in development using Basic MS CRM customizations, Web services.
* development of Business process Flow and Approval Flow.
* Handling Issues/faults raised by application users.
* Configuring business rules for server-side validations.
* Creating Business process flows and calling Workflows.
* Creating actions and used in plugin development.
* Involved in ribbon customization and sitemap.
* Worked on the Roll up fields and calculated fields.
* Develop process improvements for increased efficiency and cost effectiveness.
* Provide accurate, timely and relevant information to the project team.

Tools Used: Plug in Registration Tool, Ribbon Workbench, Rest Builder

Place:

Date:

(Rajinikanth Reddy)