S K Rao

## Contact Me at:

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## Expertise:

## **Solution Architect Business Analyst Domain Expert etc.**

## **SAP & Infor Ln (Baan) ERP etc.**

## Specialization:

Above 20 Years of experience in Implementation of different types of ERP system for any industry as well as entire IT team handling.

Solution Architect in any technology

Business system analyst.

**Domain Expert** : Payroll (HRMS), Finance & Accounts, Supply Chain Management system (Purchase, Sales Order Management, Inventory Management, Gate Entry & Transportation etc.), Production, Planning, Manufacturing, Project Controlling, Fixed Assets Management, CRM etc, Modules.

Team Management & Development skills.

Construction, Real Estate & Manufacturing Industries Business Process Expert.

SAP ECC 6.0, SAP Hana (Techno Functional Solution Architect for new enhancements)

Infor ERP LN FP7, 10.4, 10.5, 10.7 (Techno Function Solution Architect) Infor LN TP (Projects) Consultant.

Solution Architect for Data Center / DCDR System implementation.

Expert in Third-party applications / patches integration with SAP / Infor Ln (Baan).

Document Management system implementation.

Well-versed with managing entire IT team.

## Achievements:

1. Implemented ERP System in Nagarjuna Construction Company Ltd., Hyderabad
2. ERP Solution Architected and Implemented successfully in IVRCL Limited, Hyderabad.
3. SAP ECC 6.0 successfully Implemented at Hindustan Dorr Oliver Ltd., (Sister Company of IVRCL Limited).
4. Document Management System implemented at IVRCL Limited.
5. Functioned Head of the Department (Techno function) in Arcadia Info Solutions Pvt. Ltd., Hyderabad and delivered ERP solution in Java frontend with SQL / DB2 / My-SQL Data base.
6. Implemented Infor LN 10.4 (Baan) ERP system in KMV Projects Ltd., Hyderabad.
7. Construction Micro Vertical Solution Architected and successful implemented on ERP LN Engine at KMV Project Pvt. Ltd., Hyderabad.
8. In house product build in ERP Next Version 7.0 with Frappe framework and named as SNAP ERP at Piersoft Technologies Pvt. Ltd., Hyderabad.
9. Functioned Head of the Department (Techno Function) in Piersoft Technologies Pvt. Ltd., Hyderabad for SAP and Infor Ln (Baan) team and successfully delivered implementation / Support to clients.
10. Implemented ERP LN 10.5 in Godrej & Boyce through Godrej Info Tech.
11. Stream Lined ERP LN (Baan) FP7 at Right Tight Fasteners Pvt. Ltd., Nasik through Right Techno Force Pvt. Ltd.
12. EDI Concepts implemented at Right Tight Fasteners Pvt. Ltd.
13. DCDR System Implemented at Right Tight Fasteners Pvt. Ltd. By using VMware.
14. N-Computing System Implemented at Right Tight Fasteners Pvt. Ltd.
15. Industry 4.1 system Implemented at Right Tight Fasteners Pvt. Ltd.

# Professional Synopsis:

Nearly 20 years of rich experience in delivering ERP & IT Projects. Handling project management activities involving project estimation, scope definition, process rationalization, monitoring, tracking & delivery. Proficiency in handling the complete SDLC and flair for adopting & keeping abreast the latest IT trends/ technologies. Domain Experience in Purchase & Inventory, Project Monitoring (BOQ / Estimation), Billing, Payroll, Fixed Assets and Accounts Modules as per Infrastructure / Real Estate / Manufacturing Industry requirements. An effective communicator with exceptional relationship management skills and able to relate to people at any level of business and management and significant experience working with steering committees and other project managers.

## Skill Set

Program / Project Co-ordination

* Case / system / Process Study
* Expert in Team management
* Project planning, scoping, estimation, tracking
* Implementation of project plans within pre-set budgets and deadlines.
* Delivery Management for technical deliverables of concurrent projects.
* Team monitoring, deployment, monitoring and development.
* Define best practices for project support and documentation.
* Actively involved in Solution Design Phase for the clients’ requirements.
* Identify business core / critical system / processes and priorities.
* Resolve support/operational issues in liaison with project managers & business group.
* Develop, implement & provide all kinds of support for business application software for clients.
* Achieve customer satisfaction by ensuring service quality norms and building the brand image by exceeding customer expectations.
* Handle testing phase of the project. Ensure all necessary data and matrix are generated and maintained.

EDP Management

* Maintain an Asset database for the customers and update at regular intervals.
* Tracking asset movements and ensuring software and hardware assets are within control.
* Plan and execute restoration drills and media rotation schemes to ensure physical reliability of the backup media.

## Career track :

From Feb’19 to Till Date:

Working as Freelancer Consultant.

Present Working Clients: ESDS Software Solutions Pvt. Ltd., Hindustan Fasteners Pvt. Ltd., Precision Forging and Stamping Pvt. Ltd., Nashik.

Responsible leads at ESDS Software Solutions Pvt. Ltd.:

Solution Architect – ERP

Assisting the company in the following activities:

* Implementation of Infor ERP Ln 10.7
* Implementation of Infor CRM
* Architecture of ERP and CRM
* Solution for integration with 3rd party system
* Mobile app for CRM
* Develop customized workflows to suit processes
* Developing new team of trainees for implementation
* Handholding with Sales, Procurement, Finance, Stores and defining processes
* Operational support for ERP and CRM
* Handle Testing team of ERP and CRM
* Providing functional & Technical gap solutions to Infor development team Project planning, tracking and monitoring
* Architecture of iPAS and any other mission-mode project and its Operational support
* Define best practices across RnD for successful project execution
* Supporting to SAP team as Solution Architect

**Responsible leads at Hindustan Fasteners Pvt. Ltd. & Precision Forging and Stamping Pvt. Ltd.,:**

Implementing Roadmap ERP product which is developed in Oracle and based on my domain & technical experience leading the following activities:

* Payroll (HRMS)
* Finance & Accounts
* Supply Chain Management *(*Purchase, Sales Order Management, Inventory

Management, Gate Entry & Transportation etc.)

* Production, Planning & Manufacturing.
* Fixed Asset Management
* Project Controlling
* CRM
* Machines Integration with ERP
* Mobile Alerting
* Job costing monitoring reporting system for management
* Based on Rolls & Responsibilities to define the work flows for execute ERP

system smoothly Organization.

* Hardware Infrastructure Architect.

From Nov’17 to FEB’19:

Right Techno Force Pvt. Ltd., Nasik.  
(Sister Company of Right Tight Fasteners Pvt. Ltd., Nasik)

Functioned as **IT Head** (For 5 Plants) – Responsible for all ERP implementation, support and IT Infrastructure activities as a head of the Company.

Achievements:

* Re Implementation of LN FP7 and completed the functional gaps.
* Developed team of 3 ERP & 8 IT Hardware support executives. (Plant wise)
* EDI (Electronic Data Integration) process completed through FP7 to different applications.
* N-Computing system implemented.
* DCDR system implemented in Data Center by suing VMware
* New Infor Ln environment created and successfully implemented at RTF on premises.
* Inbuilt Secured Data Centre Implemented.
* Industry 4.1 system implemented for critical machinery.

From Apr’17 to Sep’17**:**

Godrej Infotech Limited, Mumbai.  
(Sister Company of Godrej & Boyce, Mumbai)

Functioned as **Chief Manager** and provided assistance with TP, Logistics & Manufacturing Module implementation activities (Version 10.5) for Godrej & Boyce, Mumbai.

Worked as TP, Logistics and Manufacturing Module consultant as well as solution architect for one of the clients of Allmolam from Saudi Arabia.

Achievements**:**

* Godrej & Boyce ERP system Go-Live started.
* Allmolam Project TP Module, Manufacture and Logistics ASIS document delivered.

From Feb’16 to Apr’17**:**

Piersoft Technologies Pvt. Ltd., Hyderabad   
(Sister Company of KMV Projects Ltd., Hyderabad)

Notable Accomplishments;

* Functioned as Manager (Domain Expert) and looking below activities as a head of the department for implementation / Support of Infor Ln (Baan) and SAP ERP system.
* Handled team of 27 support executives.
* New Infor Ln (Infor Ln 10.5, Infor OS, ION, BI reporting tool, Mingle, ODM etc.) setup architected and Implemented at KMV projects.
* Implementation of Infor Ln application in KMV Projects Limited through Piersoft.
* Filling functional gaps in Finance & Accounts, Purchase & Inventory, and Project Modules etc. in ERP Infor Ln (Baan) as per user’s requirement.
* Providing functional & Technical gap solutions to Infor Ln development team for incorporate in existing Infor Ln ERP application.
* Preparation of Report formats and explains to developers as per Client requirement.
* Testing the ERP application before delivery.
* Execution of SAP Support projects.
* In house product build in ERP Next Version 7.0 with Frappe framework and named as SNAP ERP.

Achievements:

In Infor LN 10.5 “Cloud Suit Construction “ The following functional flows newly developed and implemented in TP Module at KMV Projects Limited, Hyderabad.

1. TP Module – Standard Rate Analysis
2. TP Module – Estimation
3. TP Module – BOQ & Activity Scheduling
4. TP Module – Measurement Book & RA Bill
5. TP Module – Daily Progress
6. TP Module – Dash Boards - Budget Vs Actuals, Budget Vs Planned Vs Actuals etc.
7. TP Module – Smoot integration Between M.S Project Vs Infor Ln
8. Job Costing reports

From Jan’12 to JAN’16:

Arcadia Info Solutions Pvt. Ltd., Hyderabad.  
Now Name changed as Destino IT Solutions Pvt. Ltd., Hyderabad

Notable Accomplishments;

* Functioned as one of the **Director (Technical)** in Company.
* Looking all activities like gathering the domain information from Clients and explain to development teams, Design of the Data base and coding Architectures as per client requirement, creation of the planning schedules as per client requirement and distribution to the development teams for complete the project within client schedule time etc.

Some of the major Products Developed under ME:

* MD Conference finder: This is one of the US Product for fixing the doctor appointments just like Facebook.
* AMPLE ERP: This ERP System developed in Java with back end data base SQL / My-Sql / DB2 as per client requirement. We can use this ERP system for any industry. AMPLE ERP is online system that is compatible with ANDROID and IOS, so we can use this ERP system in Mobiles, iPOD, iPHONE ..etc.

Modules in AMPLE ERP:

* Administrative Services
* Common Services
* Account Management
* Payroll Management
* Inventory Management
* Purchase Management – Stores
* Purchase Management – Materials
* Sales Management – Stores
* Sales Management - Materials
* Project Management – Planning
* Project Management – Activity Billing
* Contract Management – Labor
* Contract management – Work
* Contract management – Machine
* Production Management
* Maintenance Management
* Job work Management
* Job Processing Management
* Weighment Integration

From Dec’04 Jan’12

IVRCL Infrastructures & Projects Limited as Dy. Manager (IT)

Notable Accomplishments;

* Distinction of being a key member for Development & implementation of online & off line software.
* Developed the following:
  + Web enable module of Inventory & Purchase, Project Monitoring (JOB Cost), and Fixed Assets linked with Accounts as per Infrastructure Industry requirements.
  + In-house ERP module of Accounts, Inventory & Purchase and fixed assets module with inter link to Account’s module
  + Manufacturing ERP system implemented at IVRCL TLT Factory, Nagapur.
  + SAP ECC 6.0 successfully Implemented at Hindustan Dorr Oliver Ltd., (Sister Company of IVRCL Limited).
* Handled the EDP team and imparted training for site connected / Regional office connected people.
* Pivotal in handling all sites in IVRCL around (500 sites) concerned to EDP related people around 450 Sr. Asst. (EDP) / Officers (EDP) ETC and in Head Office
* Efficiently maintained the software development team of 8 people.
* DMS (Document Management System) Implemented.

From Feb’95 to Nov’04:

Nagarjuna Construction Company Limited as Officer (EDP)

Notable Accomplishments;

* Functioned as an **EDP in charge** in number of sites i.e., NPCL Kaiga, Essar
* Jamnagar, Reliance Jamnagar, BMP Road Project, Bangalore, Police Quarters – Shiggon, G.H., Chennai, Seabird Project, Karwar, Saint Gobin Site, Chennai, Bangalore & Chennai Regional Office etc.
* Monitoring of all modules of Inventory, Project Monitoring, Billing, Fixed Assets, Payroll linked with Accounts for Infrastructure Industry in site.
* Preparation of Monthly MIS reports and sending to Head Office.
* Gained Full domain experience regarding how to develop the infrastructure modules of Accounts, Purchase & Inventory, Fixed assets, Billing and Estimation (Job cost) modules link with accounts.

## Qualification

2000 3 Years Diploma in Computer Applications from IIET with “A” Grade  
 2000 Advanced Java Programme (VER2.0) from Software Technology Group  
 International (STG), Bangalore.  
 1994 Bachelor of Science (M.P.CS) from Sri Venkateswara University with First  
 Division.  
 1994 Diploma in Computer Applications from NICE with “A” Grade  
 1989 Board of Secondary Education, A.P., and Pass with First Class 82% marks.  
 1989 Diploma in Composing, Printing & Book Binding from State Board of Technical  
 Education, AP

## IT Skills

Operating System : Windows 95/98/NT, XP, Vista, MS-DOS VMware,

Windows Server 2012, Windows Server 2016 etc.  
Languages : C, C++.  
Web Technologies : Java, ASP. Net, VB.Net, ADO. Net.  
Data Base : SQL, Oracle, My SQL, M.S. Access, FoxPro, Visual FoxPro  
Application : Infor LN FP7, LN 10.4, LN 10.5, LN 10.7,

Infor Factory Tracking SAP ECC, 6.0, SAP Hana

## Personal Details

Date of Birth : 15th April 1974  
Languages Known : Telugu, English, Hindi and Kannada  
Marital Status : Married  
Current Earning : 25 Lakhs P.A

Date of Joining : 15-30 Days