M.Venakata Naresh Salesforce Admin & Developer

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HYD India

| Professional Summary |

* Having 3+ years of experience in Salesforce Technology field.
* Development experience in APEX, Triggers,Visual Force.
* Experience on implementing Apex classes, Visual Force Pages, Apex Controllers, Triggers, and working with Force.com.
* Worked on Batch Apex, Schedule Apex, Schema programming and sending Emails.
* Worked on Migration tools Force.com and have knowledge of Change Set migration code and configuration from the sandbox to Production.
* Have good experience in Test Methods, and writing SOQL and SOSL queries.
* Used data migration tools such as Apex Data Loader, workbench etc.
* Expertise at administrative tasks such as User management, creating Profiles, Roles and Permission Sets, Workflow, Tasks and Events, Email notification and templates, Reports and Dashboard.
* Hands on experience on creating custom Objects and Tabs, designing Custom Fields, assigning Validation Rules and Field-Level Dependencies, Approval Processes.
* Worked on Force.com sites and developed many Custom Applications using force.com platform.
* Worked effectively on creating Custom Report Types and Dashboards.
* Strong knowledge in Salesforce Administration and Customization, Sales, Marketing and support development team.
* Excellent time management, communication, decision-making, leadership, and planning skills with the ability to learn quickly in environment.
* Having good knowledge on lightning Components(Aura & LWC).

| Education|

## Bachelor of Degree (BSc at MVN JS & RVR College of Science,Malikipuram AP 2014.

* Salesforce Certified Platform Developer (401).

| Career Experience |

* Currently working as Developer and Administrator in **RIGHTEOUS TECHNOLOGIES PVT LTD,**Hyderabad from February-2019 to till date.

| Technical Skills |

* **Salesforce Technologies:** Salesforce CRM, Apex Triggers, Batch Apex, Schedule Apex, SOQL, Apex Classes/Controllers , Visualforce pages , Flows ,Process Builder.
* **Salesforce Tools:** Force.com IDE, Mavens mate, Jitter bit, Force.com Data Loader Tool, and Workbench.
* **Office Tools:** Excel, Power Point, and Word.
* **Other Languages:** JavaScript, HTML, CSS.

| Projects Summary |

**Project #1:**

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| Sales & service |
| Project: | Edmunds Services <http://www.edmunds.com> |
| Client: | Edmunds Inc. |
| Role: | Developer |
| Duration: | Sept 2020 to Till Date |
| **Description:**Edmunds Inc. is an online resource for automotive information for the purpose of publishing new and used automotive pricing guides to assist auto mobile buyers. This project is to be designed to maintain Dealers information along with Service Contracts, Invoice info etc. in sales force which is primarily used for all its CRM related functions.**Responsibilities :*** Involved in various activities of the project, like development meeting, requirement gathering, and analyzing requirements, documenting the functional and nonfunctional requirements.
* Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
* Developing Apex classes and Visual force pages.
* Developing Apex triggers as per the requirement.
* Developing Batch Apex and Schedule Apex.
* Developing Visualforce components to reuse in many pages.
* Writing Test Classes and increasing existing test coverage.
* Involved in creating custom approval process using apex and apex sharing rules.
* Made extensive use of Workflows, Custom Objects.
* Managed Page Layouts, Record Types, Fields
* Involved in development of Communities.
* Inserted/Updated records using data Loader.
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**Project #2:**

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| **Insurance**  |
| Project:  | Health Care <https://www.sharp.com> |
| Client: | SHARP  |
| Role: | Admin & support |
| Duration: | November 2019 to August 2020 |
| **Description:**  This Application will provide customer to apply for Insurance Policies. This application supports single policy with multiple coverage parts, designed to fulfill the insurance needs of new customer. In this module we provide the users with all types of operations like endorsements, renewals, holds, automatic renewals, cancellations etc. In this Customer can send any query regarding policies. Customer can pay amount online by debit card and credit card.**Responsibilities :** * Involved in Understanding and analyzing the requirements, Customizing Custom Objects, fields, record types, forms and layouts, custom tabs and applications.
* Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
* Resolving Issues of End users.
* Solved Tickets generated by using HPSM Tool.
* Maintain user roles, security, profiles, workflow rules, etc.
* Identify usage problems and craft technical / communication plans to remedy.
* Participate in cross-functional teams that address strategic business issues involving CRM, marketing, and sales operations.
* Involved in creating record types, workflows and Validations.
* Worked on creating OWD, Sharing Rules and Permission set.
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**Note:** References and Personal details will be provided as per the requirement.

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 (M.V.Naresh)