

RESUME

G.S.N.K.VIJAYA TULASI

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OBJECTIVE:

Aim to associate with a progressive organization that gives me scope to update my knowledge and skills in accordance with that latest trends and be a part of team that dynamically works towards growth of organization and gives satisfaction thereof.

TECHNICAL SKILLS :

PACKAGES : Ms – office 2003/2007

OPERATING SYSTEMS : Windows 9X/200/XP , Power point presentation and visualization skills.

PROGRAMING SKILLS : Good knowledge of C , C++ and basics of JAVA and good knowledge of AWS & minimum knowledge of PYTHON & HTML,SQL, Digital marketing skills, Email tracing, Data recovery, Data management, Accounts, SAP, Business accounting, SEO, DV360, DCM ad tracking, Google ads, Google analytics.

EXPERIENCE:

- I have 6 years of experience in selling IT services or managing the lead generation team for customers based out of the AU / UK and USA market - Mandatory requirement. Strong Outreach experience with a proven track record of managing a team size of a minimum of 7 BDRs and achieving aggressive targets ,To develop a deep understanding of the IT service Industry processes and the Client Profile. Especially in Digital Marketing (SEO SEM) , Web Design / Development, Email Development/ Email Marketing services. I have an experience of cold calling and have to manage 6 - 7 members of team. (This all experience is part time there is no need of experience certificate) company name is **ECOBHOOM SOLUTIONS.**

- I have 8 months of experience in **ICICI BANK** as a **PB** from **(06/2021 – 12/2021)**. I have to deal with **INDIAN & NRI** clients.

SUMMARY:

- Possess strong interpersonal and problem solving skills,
- Positive attitude with excellent time management and analytical skills,
- Ability to handle multiple tasks and meet deadlines,
- Good communication and ability to managing events.

EDUCATIONAL QUALIFICATIONS:

- **SSC:** From Z.P.H.SCHOOL, pithapuram with **87%**(2011-2012)
- **IPE: (M.P.C.)** Aditya junior college , Kakinada with **85.6%**(2012-2014)
- **B.SC: (M.P.S.)** From Andhra university, vizag with **75.6%**(2014-2017)
- **MBA: FINANCE** From chaitanya institute of engineering and technology affiliated with JNTU UNIVERSITY KAKINADA (2021-2023).

HOBBIES:

Reading books, playing games like shuttle, table tennis, chess, carom board etc..

Cooking, singing, watching movies.

PERSONAL PROFILE:

DOB : 06/07/1997

FATHER'S NAME : L.Y.V.R.Sree Rama Raju

MOTHER'S NAME : L. Uma Rani

GENDER : Female

MARITAL STATUS : Married

HUSBAND'S NAME : G.V.S. Raju

NATIONALITY : Indian

LANGUAGES KNOWN : Telugu, Hindi, English

ADDRESS : Visakhapatnam(vizag) , gajuwaka 530044, Andhrapradesh, India.

PERMANENT ADDRESS:

G.V.S.Raju

D.NO: 25-01-401/52, 4th FLOOR

Splendor block

sardarnest,

Gajuwaka, Visakhapattanam-530026

Andhra Pradesh , INDIA.

DECLARATION:

I here by declare that the above particulars are true of my best of my knowledge and belief.

PLACE:

Visakhapattanam, Andhra Pradesh, India.

G.S.N.K.Vijaya Tulasi