

# SANJAY VARMA V



Technical Lead Consultant



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## Summary

- Technical Lead Consultant Salesforce Developer with 7.5 years of IT experience, including 6 years as a Certified Salesforce.com Platform Developer.
- Experienced in development, customization, integration, administration of Salesforce, on Sales Cloud, Service Cloud (with FSL), and Experience Cloud (Community Cloud).
- Proficient in Apex, Visualforce, Lightning Components, and Lightning Web Components.

## Salesforce.com Skills

- Proficient in implementation of custom solutions on Sales Cloud, Service Cloud, and Experience (Community) Cloud.
- Expertise in Salesforce Classic-Lightning Data Migration, data model management, and platform event-based integration.
- Proficient in SF development- APEX classes, triggers, VF pages, DML, SOQL, and SOSL.
- Expertise in developing Lightning Components and Lightning Web Components for the Salesforce Lightning Experience UI.
- Proficient in Batch Apex and developing batch jobs for bulk data processing.
- Proficient in SFDC platform integration patterns and deployment planning with ANT Migration Tool and CI/CD pipeline implemented Deployments.
- Built Salesforce communities using Lightning Experience Builder and OOTB templates.
- Developed custom objects, role-based page layouts, custom tabs, custom reports, profiles, REST API integration, platform event integration, Post Code Anywhere managed packages, Conga Composer, JSON Parser, and various other components.
- Experienced in customizing Salesforce automation tools, including workflow rules, process builders, flows, and approval processes.
- Created test scenarios on sandbox and production environments and migrating code to deployment upon successful testing.
- Experienced in sandbox management, security policies, OWD, role hierarchy, profile management, and ORG health optimization
- Experienced working in Agile, Scrum model, Waterfall model, and test-driven development.

## Key Skills

- Force.com - Apex Classes, Lightning Components, Visual Force, Trigger, Test Classes, Migration, Debug, SOQL, SOSL, SLDS, Reports and Dashboards.
- Salesforce.com Tools - DataLoader.io, Workbench, Developer Console, ClickDeploy.io, ANT Migration tool, Force.com IDE.

- Salesforce Configuration - Process Builder, Approval Process, Workflow Rules, Lightning Flows, App Builder, Validation Rules, Custom settings.
- Project Tracking Tools – Azure Boards, Service Now, Jira, Google Sheets.



## Salesforce Technical Lead Skills

- Experience leading and mentoring a team of developers..
- Strong leadership skills with effective communication and problem-solving abilities
- Ability to analyze business requirements and create technical designs
- Experienced in project management and task prioritization
- Strong understanding of software development lifecycle methodologies
- Excellent communication and interpersonal skills

## Work Experience

NTT DATA- Bangalore	Technical Lead	Aug 2022 – Till Now
MST Solutions, Chennai	Sr. Software Engineer III	Mar 2021 – Feb 2022
Birla Soft Ltd., Bangalore	Sr. Software Engineer	Nov 2019 – Nov 2020
Amex GBT, Cloud Can Tech.	Software Engineer	Feb 2016 – Nov 2019
Keshav Software Solutions	Software Test Engineer	Oct 2014 – Nov 2015

## Education

B-Tech (CSIT) from Pragati Engineering & Technology (JNTUK).

## Project Experience

**Project:** MARS 2G Data Migration & Batch Processing

**Client:** VIATRIS (Mylan)

**Duration:** 9 Months (Aug 2022 – Till Now).

**Role:** Technical Lead

**Description:** MARS2G is a new system designed to enhance the return and recall claim process, replacing the legacy system through the Salesforce platform. The system consists of five phases: staging, automatic processing, manual processing, approval sets, and credit issuing. Raw data is received from various sources and inserted into Salesforce using an Informatica integration. The system employs Salesforce's batch apex capabilities and custom objects to process raw data and batches of claims. Users can review and reconcile claim data manually, and the approval sets phase manages the review and approval of claim records. The credit issuing phase indicates that a claim and related data are ready for further processing outside of Salesforce using various fields and statuses.

### Responsibilities:

- Designing and implementing custom objects, such as Staging Claim Header, Staging Claim Line, and Staging Claim Address, using Apex programming.
- Developing Apex classes, such as Batch Process and Batch Process Control, to manage the processing of raw data and batches of claims
- Working with the Informatica integration team to ensure the smooth integration of raw data into Salesforce
- Collaborating with other developers to implement the automatic processing phase, using Salesforce's batch apex capabilities to process raw staging data and create fully processed claim data

- Participating in the development and implementation of the manual processing phase, allowing MARS2G users to review and reconcile claim data manually
- Contributing to the development of the approval sets phase, which manages the review and approval of sets of claim records
- Leveraging the implementation of the credit issuing phase, which employs various fields and the statuses indicating the claim and related data are ready for further processing outside of Salesforce.



**Project: ROGERS CORP ORG Lightning Migration & Development**

**Client: ROGERS Corp.**

**Duration: 10 Months (Mar 2021 – Jan 2022).**

**Role: Sr. Salesforce Developer Lead**

**Description:** ROGERS CORP., pioneer in specialty engineered materials with its sales network built on Salesforce platform. The Aim of this project is to merge and integrate their multiple Salesforce Orgs together while migrating from Classic to Lightning. The scope required integration and development of resources in support to the Rogers Salesforce Org Merge requirements.

**Responsibilities:**

- Migrated Objects, Profiles, Apex Classes, and Triggers including data transfer and its validations.
- Migrated Custom Objects, Custom Metadata, Page Layouts, Validation Rules, Fields, Record Types, VF Pages, and Data Sets.
- Administration and Management of multiple Sandboxes and staging them for the Full copy sandbox Migration.
- Analyzing the Risks and formulating to the best practices for a secure and efficient data transfer.
- Implementation of Azure Pipelines for the CI/CD (Continuous Integration & Continuous Deployment) and creating a Change Management process.
- Involved in Development Work, Unit Testing, Deployment, Test Case Creation, and Test Case Execution.
- Documented the Best Practices for the Data Migration.

**Project: VEOLIA Co-Collection**

**Client: VEOLIA ESA.**

**Duration: 1 year (Nov 2019 – Nov 2020).**

**Role: Sr. Salesforce Developer**

**Description:** VEOLIA, the UK leader in environmental solutions, provides a comprehensive range of water, waste and energy management services designed to build the circular economy and preserve scarce raw materials. Our CRM Solution was designed to implement the Sales Cloud along with Integration (Salesforce to ECHO using Platform Event).

**Responsibilities:**

- Designed Lightning components compatible with Mobile (iOS & Android) & iPad devices.
- Developed Apex triggers, Apex classes, Workflows and Process Builder to automate requirements.
- Primarily responsible for handling the Deployments of multiple Sandboxes -Production using ANT and Click. Deploy Tools and successfully Trouble shooting the errors.
- Worked on Batch & Scheduler Classes for the data transformation and performed Integrations with other platforms like AWS and creation of connected apps.
- Efficient in writing Apex Test Classes – Execution and worked on auto-launched flows, screen-based flows for the CLM process.
- Creating Platform event trackers and worked on Contract Lifecycle Management (CLM), with the scenarios: New Business, Service Amendment, Business Take Over, Threat to Terminate, Returning Customer.

**Project: VEOLIA CHP Sales (VCHP) and Service Cloud along with FSL**

**Duration: 6 months (Mar 2020 - Sept 2020).**

**Role: SF Developer –Sales Cloud, Service Cloud-FSL Implementation**

**Responsibilities:**

- Responsible for implementation of data security.
- Responsible for data migration of VCHP data into salesforce org.
- Configured App Exchange Packages.
- Responsible for developing the test scripts for the developed functionalities.
- Involved in troubleshooting & fixing of issues while deployment to production.



**Project: VEOLIA Communities: White moss & Pfizer (Health Cloud)**

**Duration: 3 Months (Nov 2019 – Mar 2020).**

**URL: <https://www.whitemosslandfill.co.uk/s/documents>**

**Role: Salesforce Developer – SFDC - Community Cloud**

**Description:** VEOLIA, the UK leader in environmental solutions, provides a comprehensive range of water, waste and energy management services designed to build the circular economy and preserve scarce raw materials. Our CRM Solution was designed to implement the Sales Cloud along with Integration (Salesforce to ECHO using Platform Event).

**Responsibilities:**

- Responsible for building Community Pages using Community Builder and developing Lightning Components and Lightning Web Pages.
- Worked on Email Templates, Email Alerts for providing notifications to end users.
- Responsible to create Community pages, dashboards and page layouts for White Moss Community.
- Developed Reusable page components and created data analytic pages for the product catalogs and other listings with the existing organization's data.

**Project: PSBU India Sales Cloud KPIT (Client)**

**Duration: 1 Years 6 Months (Apr 2018 – Nov 2019).**

**Role: Salesforce Developer**

**Description:** CRM system for PSBU field sales team (CPG Domestic Business) with a powerful and easy to use tool to manage Hi-Pot Opportunities, Key Accounts, Activities, visit history and Notifications.

**Responsibilities:**

- Involved in the Creation of Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Associated in Designing, developing, and deploying the Custom objects, Page layouts, Permission Sets, Custom tabs, Components, Visual Force Pages, Apex
- Customized the Dashboards to the track productivity and performance of Business centers sales teams.
- Tested apps by appending multiple components to a Lightning Application and deploying applications from Sandbox to Production.

**Project: Amex GBT (Client)**

**Duration: 2 Years 3 Months (Feb 2016 – April 2018)**

**Role: Salesforce Developer/Admin**

**Description:** AMEXGBT is the renowned Business Travel Card issuer, the premium network for Business Travel card members, a processor of millions of transactions daily, and a partner that provides business-building services to a worldwide merchant base globally. Salesforce.com solution implemented for CRM to help the Client to track and support new and existing customers converting to Leads.

**Responsibilities:**

- Working with the user group for requirement gathering throughout the planning, implementation and Customized page layouts for Custom Object, Contacts and Accounts depending upon user roles and groups.
- Migrate the data in excel sheets into CRM using Import/Export Wizard, Data Loader.
- Assisted and supported in the development of the Custom objects, Custom tabs.
- Created Profiles, Roles, Security Controls and User Credential Management.
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com objects. Used it to read, extract and load data from (CSV) files.

