



## Sandeep Ayar

Sr. Business Analyst

## ♥ EDUCATION

2010 - 2012

Bangalore, India

**Master 's of Business Administration**

*Bangalore University*

2007 - 2010

Belgaum, India

**Bachelor of Business Administration**

*Karnataka University*

## WORK EXPERIENCE

June 2016 – Present

Bangalore, India

**Zensar Technologies**



**Project** – New Product Integrention (NPI)/Cisco

- Tableau use case development for NPI team (on Smart Account migration & SI Adoption)
- Thoughtspot Usecase development using snowflake.
- Data Gathering and Analysis on exisiting and new product integrations to promote Smart Account Adoption.
- EOL (End of Life ) SKUs analysis and management.
- Product administrative functions including SKU management, order tracking, and sales reporting.
- Managing the documenation on software releases for new products and Smart Licensing implementation for Cisco Product.
- Good Understanding on Cisco Licensing and smart licensing implmentation for cisco products.

**Project** – Recurring Revenue Acceleration /Cisco

- Worked as a Asset Manager to perform MACD contract operations to consolidate and clean client Install base for Harwdware Assets
- Implement processes for managing Move, Add Change, and Delete (MACD) activities.
- Developed and lead execution of action plan to update Cisco databases with improved IB data
- Prepare IB data in advance of service contract renewal
- Interpret large raw data sets; conduct data analysis and audits

**Project** – Global Vendor Services (Customer Partner Service)/Cisco

- Lead the Data analysis of Agent certification metrics based on CSAT score, NSS score & Case Metrics from Sales-force reporting
- Developed Agent certification metrics Dashboard using Excel, Tableau and Power BI tools for the client.
- Responsible for Monthly/ quarterly reporting on SOX compliance by the vendor sites.
- Worked with SOX Auditors on SOX control reporting & sampling.
- Developed site Audit program, Process mapping and liaison with vendor managers for vendor site Audit.

Dec 2014 – May 2016

Bangalore, India

**Honeywell**

Sr. Operations Specialist



March 2013 – Dec 2014

Bangalore, India

**Thomson Reuters**

Sr. Analyst



THOMSON REUTERS

## CONTACT

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## INTERESTS

- ✓ Sports
- ✓ Music
- ✓ Cooking
- ✓ Reading Books

## LANGUAGES

Hindi

English

Marathi

## SKILLS

Excel

Word

Tableau

ThoughtSpot

Oracle SQL

Power Point

Data Analysis

Data base & Reporting

## DOMAIN

Software Asset Mgt & Licensing

Hardware Asset Management