Muhammed Sesay

8252 Autumn Lake CT

Severn, MD United States 21144

Tel: 202-891-0302

Cell: 202-891-0302

MuhammedKamara97@gmail.com

Objective

Certified Lightening Senior Salesforce Developer with 5-6 years that plays a vital role in developing new features and workflows in any Salesforce Service and Sales Cloud. I develop any key Salesforce applications and working closely with any product manager.
With IT experience and salesforce Platform Developer and excellent experience as Salesforce Admin as well.
Extensive experience with the Salesforce.com development life cycle, application design patterns, integrationpatterns and deployment planning.
Experienced working in Cross - functional teams, identifying business requirements and supporting sales/marketing efforts.

Work Experience

|  |  |
| --- | --- |
| **NFuzionIT**, Arlington, Virginia United States*Sr Developer* | 05/2017 - 10/2020 |

* Using your technical expertise, design, develop (program), test, document, and deploy high-quality business solutions on the Force.com platform and third-party integrations with Salesforce.com
* Integrate third-party CMS, LMS and other systems with Salesforce.
* Lead development workstreams, from design through testing and deployment, often working with junior members of the team both offshore and onshore.
* With project leadership, assist in the estimation of work effort, determination of required resources, and set a realistic schedule for development.
* Be a liaison between technical consultants and business consultants.
* Analyze, Debug, understand managed package code and provide solutions based on Salesforce best practices.
* Complies with and helps to enforce design and coding standards, policies, and procedures.
* Deployment of customization using IDE or tools.
* Maintain effective client relations and rapport - delivering timely and relevant information with the ability to quickly identify and report project risks.
* Post-delivery - assists client teams in supporting the live application and perform handoff and knowledge transfer activities, positioning our clients for long term success
* Specialized in systems that collect user, consumer, and subscriber data as a CRM Developer.
* Used CRM Tools to Collaborate with plenty developers, business analysts, software architects and IT professionals to implement Microsoft Dynamics CRM solutions.
* Developed and maintain a platform roadmap.
* Developing and delivering numerous dashboards for various areas of Marketing as an einstein analytics developer.

|  |  |
| --- | --- |
| **Creative Systems and Consulting**, McLean, Virginia United States*Senior Salesforce Administrator* | 05/2015 - 08/2017 |

* Participate in complete application life cycle from technical design, architecture, development, testing and deployment
* Ability to work well with clients both individually as well as in a highly collaborative team
* Ability to lead client projects and internal teams.
* Engage in code reviews and ensure adherence to best practices
* Provide mentoring and technical leadership to other team members
* Used CRM Tools to store customer and prospect contact information, identify sales opportunities, record service issues, and manage marketing campaigns, all in one central location
* Used CRM Tools to make information about every customer interaction available to anyone at your company who might need it.
* Use Einstein analytic tools to Discover the cause of unexpected business outcomes with Einstein and analysis through the data whether it resides inside Salesforce or outside in third-party systems.
• Operationalize AI by adding it to every workflow or business process and producing world class dashboards and reporting in Einstein Platform.

Education

|  |  |
| --- | --- |
| **Anne Arundel Community College** Hanover, Maryland United States Associates in Software Engineering, GPA: 5.00 | 2015 |

Skills

CRM TOOLS: Salesforce.com SALESFORCE TECHNOLOGIES: Apex Classes, Test Classes, SOQL, SOSL, Visual Force, Lightning pages (Pages, Component & Controllers), ETL, S-Controls, Triggers, Custom Objects, Web services, Validation Rules, Work Flows, Dashboards, Reports, Sandbox development and Testing SALESFORCE API TOOLS: Eclipse, Apex Explorer, Offline Edition, App Exchange, Data Loader LANGUAGES: C, C++, Java, PL/SQL, Apex, Ajax, C# OPERATING SYSTEMS: Windows NT / 2000 / XP Pro / Vista, Windows Server 2000 / 2003 / 2008 , Macintosh, Linux, Unix WEB TECHNOLOGIES: Web Services, XML, HTML, XHTML, CSS Dreamweaver, Java Script, PHP, Servlet, Bootstrap, JQuery, OOD Version Control Tools: CVS, Clear Case, Subversion, VSS Web services: SOAP, Cast Iron, WSDL, XML, JSON, REST Databases : MS SQL Server 7.0, Oracle 10g/9i/8i, MS Access

Projects

* Salesforce as a tool to analyze business data
* Salesforce as a tool to improve sales staff’s performance
* Salesforce as a comprehensive solution to upgrade customer service
* Specialized in systems that collect user, consumer, and subscriber data as a CRM Developer.
* Collaborate with plenty developers, business analysts, software architects and IT professionals to implement Microsoft Dynamics CRM solutions.
* Developed and maintain a platform roadmap.