



# Ramakant Sul

Pune, India

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## Summary

Ramakant is a dynamic Information Technology professional with a passion for Salesforce suite of solutions and the wider CRM-digital technology domain. He brings 6+ years of entire experience dedicated to Salesforce projects, performing analyst, designer, developer and testing roles. He brings a wide range of experience across the SDLC managing analysis, design, development, deployment, integration, documentation and support activities. He has successfully executed projects for well-known global organization and gained valuable product based, insurance, agriculture and Advertising industries. His work majorly with USA, UK based clients.

He brings excellent track record of implementing solutions involving functional complexity, time constraints and innovation. He has worked on several Scrum projects and is at ease in an agile environment. He considers himself a problem solver and Team Player looking for technically exciting environments where emerging technologies can make a positive impact.

## Skills

### Salesforce

Salesforce CRM  
Service cloud  
Sales cloud  
Force.com

### Languages

Apex  
Visualforce  
Lightning components  
SOQL, SOSL  
JavaScript  
CSS  
Process Builder

### Others

REST  
Postman  
Data loader  
Workbench  
Eclipse IDE, Github, ANT  
Source Tree  
Mavensmate

## Certifications



Cert No. 2403147



Cert No: 16852127



Cert No: 10773156



Cert No: 2635402

Salesforce Certified Platform Developer II  
Salesforce Certified Einstein Analytics and Discovery Consultant

## Key projects

### Globant

IND/USA Oct 2019 – Till Date

Senior Salesforce Developer

**Project:** Deloitte CCL

#### Contribution

- Working as a senior Developer in Salesforce Classic to lightning migration project.

### Office Depot

IND/USA May 2019 – Oct 2019

Senior Software Engineer

**Project:** Office Depot

#### Contribution

- Working as Team Lead in a team of 5 Developers.

### Tibco Software

IND/USA October 2017 – May 2019

Technical Analyst

**Project:** Tibco Service Cloud Implementation

**Technology:** Salesforce Service cloud, Apex, VF, Lightning, SLDS, Rest Integration, AWS Power shell CLI

TIBCO fuels digital business by enabling better decisions and faster, smarter actions through the TIBCO Connected Intelligence Cloud. From APIs and systems to devices and people, we interconnect everything, capture data in real time wherever it is, and augment the intelligence of your business through analytical insights. Thousands of customers around the globe rely on us to build compelling experiences, energize operations, and propel innovation.

#### Contribution

- Worked as Senior Developer in team of 8 Developers.
- Implemented Lightning Components, controller, extensions and apex triggers for various functional needs
- Amazon AWS S3 Integration for uploading files and deleting files from the server.
- Analyzing the System, Suggest Enhancements, Refine the enhancements.
- Deployment Using Jenkins
- Quickly understood the existing complex processes and helped in many improvements in short span of time.

### Yellow Pages USA

USA March 2017 – Oct 2017

Salesforce Developer

**Project:** Yellow Pages

**Technology:** Salesforce.com configuration changes, ANT, Data Loader, Lightning, Apex Programming, Visualforce Pages, Apex Classes and Triggers, Source Tree, JIRA, Sales Cloud, Service Cloud, Trigger Framework.

Basically it's support and Enhancement Project. Daily Tasks include Enhancement or Support tasks. In case of Defects we need to replicate the issues in the lower environments and then propose a solution. In Case of Enhancement we get Documents and then work accordingly. Worked on Lead Conversion, Opportunities, Most important piece of generating Quarterly Account Review module when opportunity is closed.

#### Contribution

- Implemented Lightning Components, controller, extensions and apex triggers for various functional needs
- Lead team of 3 people
- Execution and suggestion for the best approaches to business, both technically as well as functionally.
- Requirement gathering, Designing and distributing the work among team.
- Deployment Using Ant Based Tools and Git.

## Darta Savings Life Assurance

UK OCT 2015 – FEB 2017

### Developer

**Project:** Darta Savings Life Assurance

**Technology:** Salesforce Sales cloud, Apex, Visualforce, SOQL, Rest API Integration

Darta Saving Life Assurance Ltd is a 100% owned subsidiary of Allianz SpA of Italy and a part of the worldwide Allianz Group. Darta was founded in 2003 and is an Irish based life assurance company focused on providing innovative saving and investment products to customers in the Italian market as well as specially tailored services to High Net Worth customers.

Currently, Darta doesn't have standard CRM, this is essential for them as they have ambitious plans to grow their business over the next 5 years. These plans include expansion to non-Italian markets/customers, launch of new products and expansion of the sales distribution partner network from 2 to upwards of 10 distributors. The automation of the DARTA Saving business processes to enable rapid business scalability is vital for business expansion

### Contribution

- Basic Account management, Basic case management
- Outlook connector set up, Configuration - Workflows
- Limited integrations and customizations (1 integration – policy data batch file, 3 customizations for SLA calculations), Email-To-Case Functionality, Service Console, Visualforce Pages, Triggers, Apex Classes
- Standard reports/dashboard configuration
- Onetime data migration for Accounts, Policies and Products
- 11 case activity management types – which will be workflows/approval processes in SFDC

## Monsanto

USA JUL 2014 – SEP 2015

### Developer

**Project:** Monsanto

**Technology:** ANT, Apex, Visualforce, SOQL

Monsanto Company is a publicly traded American multinational agrochemical and agricultural biotechnology corporation headquartered in Creve Coeur, Greater St. Louis, Missouri. It is a leading producer of genetically engineered (GE) seed and of the herbicide glyphosate, which it markets under the Roundup brand.

### Contribution

- Data Loader, ANT Migration Tool, Import Wizard, S2S connection.
- Implemented Visualforce pages, controller, extensions and apex triggers for various functional needs
- Created Objects, Test Cases, Reports And dashboards,

## Employment History

Company	Roles played	Project locations	Period
Globant	Senior Salesforce Developer	India	Oct 2019 - Till Date
Compucom	Senior Software Engineer	India	May 2019 - Oct 2019
Jade Global	Technical Analyst	India	Oct 2017 - May 2019
SmarTek21	Software Engineer	India	Mar 2017 - Oct 2017
Accenture	Associate Soft. Eng., Software Engineer	India	Jul 2014 - Mar 2017

## Education

- Bachelor of Technology from COEP ([www.coep.org.in](http://www.coep.org.in)), Pune University (India) in 2014

## Awards & recognitions

- Achieved SmartSpot award for better deliveries and Leading the team in SmarTek21.

## Personal details

- Full Name: Ramakant Sadashiv Sul
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- Passport No. M0038353
- Address: Flat No7, Mantri Market Apartment, Hadapsar, Pune, India.
- Languages Known: English, Hindi, Marathi (Mother tongue).