

# Aniruddh Sanjay Paralikar

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## Overview

Experienced individual working as a Technical Project Manager for a CRM Point of Sale product. Has over 10 years of experience and is CSM and PRINCE2 Professional. Have handled end to end techno-functional implementations for CRM, HCM offerings.

## Professional Experience

- Total IT experience: **10 years**
- Currently working as Technical Project Manager in [Zenoti](#), Hyderabad, India
- Previous working experience:
  - Implementation Consultant in [Sumtotalsystems](#), Hyderabad, India
  - Senior Consultant in [Capgemini](#), Mumbai, India
  - Senior Software Engineer in [Aon Hewitt](#), Navi Mumbai, India.

## Core Competencies

- Manage team performance, billability, deliverables
- Work on SaaS (cloud) based products and align with consumer growth by managing digital marketing solution for CRM product for growing US Salons. Convert walkins into online business with marketing and digitization of medical records. Cater to \$100k MRR (QoQ) businesses
- Manage solution design and product implementation for large-scale (2Lac+ users) and midscale enterprise (5k+ users).
- Manage product integration into larger IT landscape
- Manage various teams, stakeholders, vendors with Agile methodologies and SCRUM techniques
- Work with customers for product training, user acceptance testing
- Perform process improvements and product automation with Lean Six Sigma approach.
- Domain knowledge in Learning Management Systems applications like Sumtotal, Docent, Successfactors, Moodle, Taleo Learning, CRM, ERP and Salon and Spa domain.
- Technical skills with MS SQL Server (Includes SQL, Transact-SQL, SSTD (Reporting and integration)), Core Java, VBScript, Windows Batch scripting, XML, Web development, ETL and Reporting

## Academic Details

May 2010	Bachelor of Engineering in Computer from MGM College of Engg. And Technology, Navi Mumbai with aggregate of <b>60.6%</b>
Feb 2005	HSC from U.E.S., Uran with <b>74.50%</b>
March 2003	SSC from U.E.S., Uran with <b>77.73%</b>

## Certifications

- Certified Scrum Master (SCRUM Alliance)
- PRINCE2 Practitioner
- Google Fundamentals of Digital Marketing
- Lean Six Sigma Yellow belt

## Project Details

Organization : Zenoti (Urenok Software Solutions Pvt. Ltd.)  
Title : Technical Project Manager, Services  
Team Size : 15  
Duration : Apr 2018 till present

### Description:

- Ensure a smooth onboarding of customers onto the Zenoti software. Convert business process into system level configurations.
- Conduct training sessions on various modules of the software and hand-hold customers for the first few days after on-boarding until the customer gets conversant with the software.
- Perform data migration activities and validation with customer.
- Product consultation with customer for following best industry practices.

Organization : Sumtotal Systems (a Skillsoft company)  
Title : Implementation consultant, Professional services  
Team Size : 20  
Duration : Oct 2016 till Apr 2018  
Application : Sumtotal Learn and Talent, Skillport  
Technologies : SQL Server, Windows server, IIS, XML, Web Services

### Description:

- Implementation Consultation and Solution Specialist for Sumtotal product in enterprise architecture.
- Provide techno-functional expertise for implementation of net-new setup as well as existing architecture.
- Conduct requirement elicitation with business, business partners and various stakeholders.
- Deliver onsite and virtual training sessions related to implemented solution and overall product functionality.
- Work in liaison with project manager and other consultants to consult and configure the product as per business need.
- Setting expectations, negotiation, issues resolution, and project escalation as necessary)
- Be subject matter expert in various area within SumTotal product line
- Drive business proposals and strategies for product solutions based on business goals, objectives and existing systems infrastructure.
- Identify and recommend product customizations, enhancement or work-arounds to meet client requirements
- Work with internal groups to define, deliver, and assist with post-implementation issues

### Key Achievements:

1. Implementation of 4 large-scale customers 100,000+ employees
2. Implementation of 3 mid-scale customers 10,000+ employees
3. Customization and productization of various business requirements.

Organization : Capgemini  
Title : Group IT HR - MyLearning IT and MyHire  
Team Size : 10  
Duration : Jan 2014 till Oct 2016  
Application : Sumtotal LMS 2015.1.2, Skillsoft 8.0, GDH , Successfactors Recruitment and Onboarding  
Technologies : SQL Server, ZOHO Reporting, Talend Data Integration

### Description:

- Manage team of 3 people
- Perform role of SME (Subject Matter Expertise) for Sumtotal application.
- Stakeholder management, Vendor management and communication handling.

- Handle Change request and yearly projects undergoing as IT Priorities for Sumtotal LMS application. Lead the projects from Requirements and Feasibility phase to Deployment. Perform fit gap analysis and provide optimized solutions to client.
  - Manage client data consistency and ensure daily user functionality works as expectation.
  - Manage technical activities related to integrations at large scale enterprise architecture as per IT landscape
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#### Key Achievements:

1. Optimized reporting process through data normalization reducing 60% process time
  2. Project Management for Skillsoft major release
  3. Developed TMU Automation and saved .3 FTE
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Organization	: AonHewitt (now Alight Solutions)
Title	: Learning Management Systems (e-Learning)
Team Size	: 40
Duration	: Oct 2010 to till Jan 2014
Application	: Sumtotal, Docent, Successfactors, Taleo Learning
Technologies	: Oracle, SQL Server, Windows Server, IIS

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#### Key Responsibilities:

- Understanding requirements and change requests to develop reports in Oracle/SQL Server, SSIS packages, SSRS BIDS reporting.
  - End-to-end Project Implementation which requires new premised infrastructure setup and content hosting solution and upgrade existing projects or infrastructure to new versions of LMS.
  - Participate in all phases of on-going enhancement and change request with proper walkthrough.
  - Working closely with global teams (onshore clients) to capture requirements and integrate them into the Learning Management System.
  - Supporting and maintaining stability of environment. Monitoring successful completion of tasks via logging mechanisms.
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#### Key Achievements:

1. Developed customized content automation script to handle bulk content upload / replace and Saved 2 FTEs.
2. Creating centralized reporting for multiple reports which saved integration and migration task for new report and reduced 30% of deliverable time.
3. Developed customized Data Sync Logger which would be client readable.
4. Integrate Successfactors Performance Module with Sumtotal LMS via web services. To manage user's performance goals with their learning.
5. Resolved data issues, infrastructure issues and performed remediation of penetration audits.

#### Rewards and Recognition

- Zenoti Impact Award for Aug'20
- Spot Award for Sep'18 and Star Award for Q1 Jan'19
- Champion Award (June 11), Impromptu Award (Jan 11), Premiere Team award (Dec 11), Gold Award for Unmatched Team (Mar 13), Soaring Eagles Award (2014), Master Blaster Award (2015)
- Received appreciation from client for creating client readable logger.
- Received appreciation from CEO for migration task of Unix datacenter from Hosted to On-Premise server.
- Received appreciation from Vice President on consistently performing excellent task for a client.
- Received appreciation from Client, India Technology Group Head and Vice President for successful client implementation.

## Personal Details

Date of Birth	13th December, 1987
Marital Status	Married
Passport	H6400294 (Valid)
Languages Known	English, Hindi, Marathi
Hobbies	Listening to Music, Swimming, Playing Chess, Playing Guitar and Piano and Travelling.

(Aniruddh S. Paralikar)