Kocharlakota Lohith Sarma

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CARRIER OBJECTIVE

To excel in the field of Information Technology by utilizing my skills and abilities in an Esteemed Organization that offers Professional growth while being resourceful, challenging and innovative.

PROFESSIONAL SUMMARY

- Overall 2.6 years of experience in IT .
- Over 6 months of **Lightning** experience in Software Development with **Lightning** component and App.
- Experienced using Salesforce Lightning UI. Created Lightning Apps combining Lightning App Builder and Lightning Component features.
- Upgraded some Apps from **Salesforce Classic** to **Lightning Experience** to develop rich user interface and better interaction of pages. Enabled **Aura Framework**, by adding **Aura Attributes** and **Aura Handlers** for **Events** to focus on Logic and Interactions in Lightning Applications.
- Good knowledge on **Process Builder**.
- Expertice in **APEX Database** and **APEX Triggers**.
- Having good knowledge in **Salesforce Lightning configuration** and customization to have better look and feel of the **Salesforce application**.
- Design and Develop **Apex Classes** and **Lightning Components**, to implement custom business logic for various functionalities.
- Experience in **APEX Programming** by creating **Custom Trigger** and perform **Asynchronous calls** to implement the business logic as per the requirements.
- Efficient in monitering Apex Asynchronous processing using **Future methods**, **Batch Apex**, Controlling processes using **Queueable Apex** and scheduling jobs using **Apex Scheduler**.
- In-depth understanding of CRM business processes like Campaign management, Lead Management, Order Management, Account Management, Case Management and merging management.
- Extensive experience using Salesforce.com by Creating Roles, Profiles, Email Services, Page Layouts, Workflow Alerts and Actions, and Approval Processes.
- Have good working knowledge in querying salesforce.com database using **SOQL & SOSL** queries using Force.com Explorer.
- Expertise in maintaining the Functional areas of Accounts, Contacts, Leads, Campaigns, Opportunities, Activities, Dashboards and Reports.
- Created **Custom Objects** and outlined **lookup** and **master-detail relationships** and **Junction objects** to implement many-to-many relationships on objects and **Roll-up Summary fields** to aggregate data from child records on the parent. Modified data object relationships with the help of **Schema Builder**.

- Excellent understanding of Salesforce.com in terms of **Organization hierarchy**, Users, **Permission sets**, **Object level security**, **Field level security**, **Record level security**.
- Experience in Using the **Sandbox** for testing and migrated the code to the deployment instance after testing..
- A well-organized, goal-oriented, highly-motivated effective team member with excellent analytical, troubleshooting, and problem solving Skills..
- Excellent analytical, Interpersonal and Communication skills, fast learner, hardworking and good team player

TECHNICAL SKILLS AND ABILITIES

Salesforce	: Salesforce CRM, Lightning Application, Apex Custom Controllers, Apex Classes, Apex Triggers. Asynchronous Operations, Visualforce Pages/Components, Apex Web Services, SOQL, SOSL, Workflow and Approvals, Reports and Dashboards.
Languages	: Apex, SQL, SOQL, SOSL.
Lightning	: Lightning Components, and Salesforce Lightning Design System Server-side
	Controllers
Web Technologies	: HTML, XML, CSS, Java Script, JSON.
Additional skills	: C Programming, C++, AutoCAD, ANSYS.

EDUCATIONAL BACKGROUND

• Completed **B.Tech** from **Gitam University**, Hyderabad in 2017.

PROFESSIONAL EXPERIENCE

- Working as Salesforce Developer at **Tata Consultancy Services,Hyderabad** from Apr 2019 to Till Date
- Worked as Salesforce Developer at VSOFT TECHNOLOGIES PRIVATE LIMITED, Hyderabad from Dec 2017 to Mar 2019.

Project #2:

Client	:Talent Rover
Environment	:Salesforce.com,Apex,Visualforce,Triggers,Data Loader,Eclips IDE Plugins.
Role	:Salesforce Developer
Duration	:Apr 2019 to Till Date

Description:

Talent Rover is product base company. It is a Sales and requirement product in AppExchange.My responsibility includes the various enhancement in product along with design and solution for new clients. Maintaining product quality, configuration and customizing the product as per client requirement

Responsibilities:

- Developed Apex classes and Apex triggers based on the business requirements.
- Contributed in implementation of Build of the new UI using customization VF Page, Lightning Component, Java Script.

- Created many Lightning Components and server-side controllers to meet the business requirements. Experienced in migrating the standard and custom objects in standard experience to lightning experience.
- Worked on Assignment rules for assigning the Leads.
- Created multiple record types based on the category of clients.
- Used Data loader to make bulk upload of client data.
- ♦ Used **SOQL** for data manipulation needs of the application using platform database objects.
- Participate in design meetings and contribute to technical approach.
- Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com (SFDC) and using other Platform based technologies like Visual Force, Force.com API.
- Designed and deployed the Custom objects, Validation rules, Page layouts, Custom tabs, Components, Visual force Pages to suit to the needs of the application.

Project #1:

Client	:Motorola Solutions Inc.
Environment	:Salesforce.com,Apex,Visualforce,Data Loader,Eclips IDE Plugins.
Role	:Salesforce Associate Developer&Admin.
Duration	:Dec 2017 to Mar 2019
Description:	

Electronic communications pioneer Motorola, Inc. is a leading designer and manufacturer of cellular phones, cordless phones, two-way radios, pagers, cable modems, broadband set-top boxes, and other communications products and systems. This Project was based on migrating all the data from one instance to another instance. The goal of migration is to analyze and access the level of effort required to migrate users and data onto a unified salesforce.com platform. It mainly focused on building a framework for global and regional programs, providing a centralized foundation for acceleration of productivity enhancements and also to drive operational efficiencies.

Responsibilities:

- Developed APEX triggers, classes, Visual Force pages.
- Created and Customized the **Dashboards** and **Reports** with Salesforce CRM.
- Performed data migration into salesforce application using apex data loader through CSVfiles.
- Used SOQL and SOSL statements within Governor Limits for Data Manipulation needs of the application using platform database objects.
- Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com (SFDC).
- Implemented security and sharing rules at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
- Created Workflows and Approval processes and developed validation rules.
- Imported accounts and contacts data through Import Wizard.
- Used Sandbox migrated the code and deploying inbound and outbound change sets instance after testing.