

GIRISH SHARMA

SALESFORCE DEVELOPER

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*SALESFORCE DEVELOPER WITH 4+ YEARS OF WORK EXPERIENCE IN SALESFORCE, HAVING EXTENSIVE TECHNICAL KNOWLEDGE IN DESIGNING, BUILDING, AND IMPLEMENTING CUSTOM APPLICATIONS USING THE PROGRAMMATIC AND CONFIGURATION CAPABILITIES OF SALESFORCE PLATFORM AND DATA MODELING TO DEVELOP COMPLEX BUSINESS LOGIC AND INTERFACES.

* PROFICIENT IN WRITING / DEVELOPING APEX CLASSES, TRIGGERS, LIGHTNING COMPONENTS.

*HANDS- ON KNOWLEDGE OF SALES CLOUD, SERVICE CLOUD, SALESFORCE NON-PROFIT SUCCESS PACK (NPSP).

*HANDS-ON KNOWLEDGE OF DEVELOPING MANAGED PACKAGES AND SALESFORCE APPS.

* PROFICIENT IN DATA SECURITY ON SALESFORCE PLATFORM AND INJECTION VULNERABILITY PREVENTION

* COMFORTABLE IN SALESFORCE DX DEVELOPMENT AND DEPLOYMENT METHODOLOGY.

EMPLOYEMENT HISTORY:



GENPACT (CURRENT)

POSTITON: SOFTWARE ENGINEER – II (SALESFORCE)

START DATE: 10 APRIL 2019



WIPRO

POSITION: ASSOCIATE CONSULTANT(SALESFORCE)

DURATION : 25 JULY 2016 TO 8 APRIL 2019

EDUCATION:

HIGH SCHOOL: BLCPS SOLAN (CBSE) CGPA: 9.2 Passing Year: 2010	SECONDARY SCHOOL: BLCPS SOLAN(CBSE) %AGE: 90.6% Passing Year: 2012	ENGINEERING (B.Tech -IT): HIMACHAL PRADESH UNIVERSITY, SHIMLA %AGE: 76.3% Passing Year: 2016
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CERTIFICATIONS:


1) SALESFORCE CERTIFIED ADMIN	2) SALEASFORCE CERTIFIED APPBUILDER
3) SALESFORCE CERTIFIED PLATFORM DEVELOPER I	4) SALESFORCE CERTIFIED PLATFORM DEVELOPER II
5) FLOSUM CERTIFIED PROFESSIONAL	6) COPADO ADMIN CERTIFIED


TECHNICAL SKILLS:

QUERY LANGUAGES	SOQL , SOSL.
CLOUDS	NPSP (Education Cloud) , SALES , SERVICE,COMMUNITY
SALESFORCE CONFIGURATION	Workflow rules , Assignment rules ,Validation rules , Email-to-case , Triggers , Apex classes , Approval Process ,Process Builders ,Batch Classes , Data Modelling , Salesforce EDA model , TDTM, Lightning Components , Data Loader ,VisualForce, Data Sharing, Data Leak Prevention , Salesforce DX

SLAESFORCE CUSTOMISATION	Apex , Lightning aura components , visualforce , Batch Apex.
TOOLS	AZURE/VSTS, JIRA , ServiceNow
IDE/DEVELOPMENT ENVIRONMENTS	VISUAL STUDIO CODE, DEVELOPER CONSOLE,ECLIPSE


HANDS-ON EXPERIENCE:


	GENPACT CORA AR (Domain: Finance and Accounting – Account Recieveables) <u>Managed Package Product</u>
<p>Cora AR Flow transforms Account Receivables by enhancing collaboration, streamlining order-to-cash operations, and improving cash flow. It is a salesforce managed package used by dozens of clients to improve their accounting books.</p> <p>Major learning from project / roles - responsibilities:</p> <ul style="list-style-type: none"> • Worked as a Senior developer and lead a team of 5 junior developers. • Worked on managed package and its complete life cycle from development, deployment, packaging to subsequent patch releases • Worked on performance improvement for large sets of data that the product handles • Developed highly customizable lightning components where the complete look and feel / data visible on lightning components and its functions can be completely customized from custom setting and custom metadata at implementation level • Worked on Injection Vulnerability Prevention for the product • Designing Schema and logic flow for new functionalities in the product. 	

	Kone: AR Implementation (Domain: Finance and Accounting) <u>Managed Package implementation</u>
<p>Implemented Genpact Cora for Kone and created custom logic on top of Genpact Cora AR, implemented strategies to reduce cash delays and improved billing cycle.</p> <p>*Worked as a senior salesforce developer and Built a custom lightning tool which is used to define strategies to contact Customers based on several parameters of due invoices and the backend frame work which was highly scalable capable of handling 40 countries simultaneously and can automatically send letter to customer to clear thier dues and to send them monthly statements of thier accounts.</p> <p>*Implemented dispute management for Better and faster resolution of invoice related queries and related notifications</p>	

PHILIPS	PHILIPS HEALTHCARE (DOMAIN: HEALTHCARE / CONSUMER LIFESTYLE). <u>Service Cloud</u>
<p>PHILIPS is a Dutch multinational technology company headquartered in Amsterdam, one of the largest electronics companies in the world, currently focused in the area of healthcare and lighting. Philips used salesforce to provide service to its healthcare and consumer lifestyle product customers.</p> <p>MAJOR LEARNINGS FROM THE PROJECT / ROLES / RESPONSIBILITIES:</p> <ul style="list-style-type: none"> * Worked as an analyst and salesforce admin. * worked extensively on data loader and migrating data from legacy system to salesforce. * Fixed production issues and issues related to integrations. 	

- *Implemented functionalities based on configurations (workflows/assignment rules/validation rules/approval process / email to case).
- * worked extensively on security/data access issues.

	MC GRAW HILL (DOMAIN: HIGHER EDUCATION) <u>Sales Cloud</u>
<p>Mcgraw-hill education is a learning science company and one of the "big three" educational publishers that provides customized educational content, software, and services for postgraduate education. Mcgraw hill wanted to redesign its already existing sales cloud implementation and add new required functionality.</p> <p>MAJOR LEARNINGS FROM THE PROJECT / ROLES / RESPONSIBILITIES:</p> <ul style="list-style-type: none"> *Worked as a salesforce developer and consultant. *Modified already existing apex classes and triggers to remove the non-desired functionality and add the newly required functionality to improve the org health. *Developed lightning components to freshen up the ui and making it cross platform compatible. *Built custom lightning components to replace the existing VF pages. 	

	UNIVERSITY OF MELBOURNE (DOMAIN: HIGHER EDUCATION) <u>NPSP (Salesforce EDA)</u>
<p>Founded in 1853, it is australia's second oldest university and the oldest in victoria. Uom planned to use salesforce to send offers to students, maintain data of current students, run campaigns, implement enquiry management using salesforce higher ed data model.</p> <p>MAJOR LEARNINGS FROM THE PROJECT / ROLES / RESPONSIBILITIES:</p> <ul style="list-style-type: none"> *Worked as a developer to implement the functionalities using salesforce non-profit success pack (npssp) . *Configured the salesforce to use higher education data model to implement desired functionality. *Developed custom functionality using table driven trigger management (tdtm) . *Developed lightning components. * Worked to make the whole salesforce instance tdtm and heda compliant. *Developed tdtm compliant apex classes. * Developed lightning apps for The university and configured service console as per the Customer requirement. 	

PERSONAL INFORMATION:

CURRENT ADDRESS	248-F BLOCK, DELTA 1, GREATER NOIDA
PERMANENT ADDRESS	BHAGWAT KUNJ, ANJI, SOLAN, HIMACHAL PRADESH
MARITAL STATUS	UNMARRIED
D.O.B	17 DEC, 1993

UPDATED ON : 7 OCT, 2020