**KOTESWARARAO.CH **

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**Career Summary**

* Having 4.4 years of experience in the Salesforce.com CRM and Salesforce **Lightning Platform** both as **Administrator** and **Developer.**
* Worked on **Classic to Lightning migration process.**
* Worked on Configuration, Customization, Implementation and Support of Salesforce CRM based on **Apex language and leveraging Force.com Platform.**
* Proficient Knowledge in **Salesforce Lightning, Lightning programming, Aura framework programming.**
* Experienced using Salesforce Lightning UI.
* Created various **Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.**
* Proficiency in SFDC Administrative tasks like creating **Profiles, Roles, Users, Page Layouts, Approvals, Workflows, Actions, Tasks , Events, Reports, and Dashboards.**
* Good experience working with Salesforce.com **Sandbox**, **Production** environments.
* Have good experience on using third party tools in Sales force for app exchange.
* Worked on **Salesforce Sales and Service cloud.**
* Knowledge on **Community and Marketing Cloud.**
* Worked on **Salesforce Lightning** and **LWC (Lightning Web Component)**.
* Performed **Validation Rules, work flows**, e-mail services and approval processes using customization & Apex.
* Experience working with Salesforce.com **sandbox, production** environments.
* Experience with Web Services **API Implemented Rest based Web Services**.
* Involved in activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.
* Extensive experience in **lead, case management, web-to-lead, Web-to case, Email-to-case.**
* Developed Custom Web Services for handling inbound requests and outbound calls to **external Web Services.**
* Involved in Deployments using **Change sets**, ANT, SFDX, and Gear **Set.**

**Educational Details**

* MBA from AICTE With 69%

**Technical Skills**

**Salesforce Technologies:** Apex Programming language, Visual Force, SOQL

**Web Technologies:** HTML5, Css3, JavaScript, JQuery, Ajax.

**Programming Languages**: Salesforce Apex, Visualforce, and PHP.

**Employer**

* Working as Software Engineer in **SYS ADMIN SOLUTIONS PVT LTD** from June 2018 - present.

**Professional Experience**

**SJM Inc…**

**Role: Salesforce Developer**

**Description:** SJM Inc. is a US based global medical device company headquartered in Little Canada, Minnesota, U.S. The company operations are divided into two divisions: Research & Development, Manufacturing and Supply chain. I have been involved in developing functionality in Salesforce for chronic pain sales team to support candidates and physicians through the trial stages to implant.

**Responsibilities:**

* Developed various Visualforce Pages, Apex Triggers to include extra functionality and wrote Apex Classes and Controller to provide functionality to the visual pages.
* Developed **Lightning Components - both within the Salesforce Lightning Design System** and by writing custom **Lightning Components** in Java Script within the Aura framework.
* Classic to **Lightning Experience migration.**
* Reports and Dashboards creation.
* Creating **Lightning components based on requirements.**
* Created public websites and applications that are directly integrated with your Salesforce.com organization using sites.
* Migrating the pages from classic to lightning.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflows.
* Developed Sales Cloud to improve forecasting, campaign and partner portal.
* Created the email templates to be used in Workflows, Assignment Rules and Auto Response Rules related to Lead Management module in Sales Cloud.
* Deployed applications from sandbox to sandbox/production using ant migration tool, Eclipse and Change Set.
* Worked on Integrating SAP and Salesforce systems using REST API's.

**ANR Clinic**

**Role: Sales force Developer.**

**Description:** Accelerated Neuro-Regulation (ANR) approaches opioid dependence and addiction from a scientifically based medical perspective**.**ANR Salesforce Platform is used to monitor different forms of websites in Salesforce and analyze calls by **Call Rail Package.**

**Responsibilities:**

* Mass uploading, updating and deleting data using **Apex Data Loader**.
* Writing **Apex classes & Triggers** to meet the complex business requirements
* Involved in deployment from **Sandbox to Production** through Change sets.
* Created **Custom Objects, Fields and Page layouts.**
* Worked on the Security model using **Profiles, Roles and Sharing Model** (Organizational-wide defaults & Sharing rules) settings.
* Developed **Apex Classes, Triggers**.
* Designed and developed **Workflow rules / Process Builder**.
* Created **SOQL & SOSL** for data handling using platform database objects.
* Integrated Website **Ninja forms** with Salesforce.
* Worked on HPSM Change management tool to implement code changes.