KATE BOLLARD

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COMMUNICATIONS SPECIALIST

ENTERPRISE-LEVEL SOLUTIONS - CHANGE MANAGEMENT METHODOLOGIES - STRATEGIC CLIENT ENGAGEMENTS

Technically diverse Corporate Communications Specialist delivering 13+ years best-in-class experience to high-growth enterprises. Unifies entrepreneurial drive, intuition, and strategic business-management skills to improve continuity, accelerate innovation, and harmonize system flow. Visionary Contributor and Advisor. Develops organic relationships with key stakeholders while building cultures of greater representation and value. Brings energy and fresh perspective to help drive multi-channel projects and meet deliverables with urgency and action. Recognized for transparency, creativity, authenticity, and outstanding interpersonal and communication strengths of all mediums.

- Focused Expertise:
 - Enterprise Communications Organizational Effectiveness

Performance & Scalability

- Brand Strategy & Campaigns
- Customer & Client Relationships
- Project Management Lifecycle
- C-suite Relationships • Corporate Representative
 - High-Velocity Environments
 - Analytical & Technical Acuity
- Escalations & Troubleshooting Promotions/Public Relations (PR)

- Functional & **Technical Aptitude:**
- Writing, Editing, Content Ideation | Website Launch & Maintenance | Graphic Design | Digital Photography | Social Networking | Event Planning |
 - Windows | MacOS | 0365 (Word, Excel, PowerPoint, OneNote, Visio, Outlook) | SharePoint | SAP Adobe Suite (Acrobat, Photoshop, Illustrator, InDesign) | Typography | WordPress | Magento | G-Suite | Twitter, Facebook, Instagram, LinkedIn | 1stUp by SocialChorus | Shopify | Weebly | ZOOM, MS Teams | WorkFront
- Industries:

• Transportation | Marketing | Information Technology | Products & Services | Freight Rail | Logistics

Value-Add Contributions: Serves as "go-to" POC & resident problem solver across all organizational levels (Executive, Internal/External Clients, Vendors & Multi-Generational Teams)

Operational Excellence, Organization & Delivery: Demonstrates fluency in the creation of core messaging and process improvement strategies that enhance all aspects of marketing, technology, advertising, and brand positioning

- Deploys effective change management while guaranteeing accuracy, uniformity, data integrity, and QA
- Meticulous organization and planning skills Manages multiple workstreams with competing priorities and agendas
- Facilitates interviews, meetings, and workshops to strengthen best-practices and accumulate data for research and content creation

Relationship Development: Utilizes consulting and business acumen to facilitate stakeholder engagements, generate excitement, build trust, maximize productivity, drive adoption, and improve retention

- Requested to participate in design thinking and corporate transformation strategy sessions with leadership and beyond
- Creates a more connected world within the corporate ecosystem to influence unity and production between diverse business groups

Marketing & Communications: Crafts and delivers compelling content and resources across a broad span of platforms/mediums

- Creates out-of-the-box ideas to improve processes and facilitate adaptability for projects, presentations, and events
- Superior aptitude for writing, editing, translating, and simplifying communications for readability, aesthetics, and interpretation
- Converts conceptual ideas into visual languages through digital content, promotional materials, articles, newsletters, presentations, and web/interactive/social media • Develops and maintains rigorous brand standards and copy guidelines
- Develops websites and generation of written and visual (photo, graphic) site content Focuses efforts on increasing app visits, membership, and engagement • Experience managing web developers, department activities, and business partner collaboration

PROFESSIONAL EXPERIENCE

NORFOLK SOUTHERN CORPORATION | Atlanta, GA

Corporate Communications Specialist | 05. 2019 – 12. 2020 Implemented and managed corporate communication, marketing, and engagement strategies for the leading national transportation company with **11 billion** in revenue • Served as a conduit to facilitate content delivery across the stakeholder and corporate spectrum

- Simultaneously managed diverse projects of varying scope/size
 Leveraged sophisticated systems, resources, and tools for effective prioritization/work delivery (tracking, reporting, KPI's)
- Delivered guidance and improvement solutions designed to strengthen transparency and synergy from the front line to C-level
- · Facilitated meetings and information sessions with department heads to educate, advise, and prescribe action items
- Authored written content (articles, speech points, copy, scripts); edited copy; presented creative recommendations on visuals/media - Curated industry articles and distributions of daily corporate newsletter
 - Administrated and populated content in the corporate COVID-19 SharePoint environment
- Core Contributing Project Team Member ~ Implemented FORGE (communications app on Social Chorus platform) Facilitated peer-to-peer training on functionality, usage, and value of the application • Created app content (people stories, industry updates, employee engagement highlights)

07. 2015 - 12. 2020

Organizational Change Management Analyst | 09. 2017 – 05. 2019

Drove corporate directives to improve operational performance and meet business goals • Focused efforts on workflow and production to improve User Acceptance (UA) for system enhancements and projects implemented by IT SAP Center of Excellence (COE)

- Delivered instruction and education on the value of OCM Presented recommendations to improve internal practices
- · Served as department administrator for internal SharePoint site
- Created learning opportunities with leadership specific to in-flight projects and practice areas
- Participated in design thinking sessions for large-scale projects and initiatives
- Influential in the facilitation and implementation of programs, practices, and processes designed to boost employee morale, propel retention, and influence partnerships between organization and community
 - Developed and coordinated department Rewards and Recognition events
 - Corporate Representative ~ Served on SAP RailSIG leadership committee for America's SAP User Group (ASUG)
 - Served as Communications Chair (Atlanta Chapter) ~ Association of Change Management Professionals (ACMP)

Change and Release Manager | 07. 2015 – 09. 2017

Delivered ownership and seamless execution of technical changes and system release service management (planning, change coordination, process refinement, reporting, outage management, user acceptance testing (UAT), operational impact, release, deployment) • Delivered maximum benefit to business and stakeholders, maintaining appropriate controls and guality standards for continuous improvement (CI)

• Developed technical knowledge and expertise:

- SAP Solution Manager Change Request Management (ChaRM) Managed performance of change activities (design, testing, final promotion, production system); streamlined release management process
- HPSM Ticket Management, Landscape Management, Production and Non-Production Outage Notifications
- ChaRM and HPSM
- Facilitated release meetings Partnered with cross-functional teams to prioritize and scope scheduled releases for individual phases
- Managed E2E release process (planning, deployment, production) Created/managed RFCs (review, approval, scheduling, closure)
- Developed release communications; established release plans Employed trend reporting analysis and metrics management
- Produced newsletters for division-wide circulation
- Ran weekly Change Control Board (CCB) meetings to review change requests, content, and determine request validity
- Facilitated AMS training and meetings on ChaRM and HPSM

ROBERTSON MARKETING GROUP | Salem, VA

Client Operations/Project Coordinator

Optimized efficiency of project delivery to improve marketing performance, drive engagement and create positive brand experiences for major client accounts • Managed new site project launches from inception to closure

- Launched and maintained Fortune 500 e-Commerce and reward & recognition sites
- Facilitated departmental and interdepartmental communications and system coordination
- Ran point on numerous client meetings and internal/blended project meetings

PAYROLL MANAGEMENT INC. (PMI) | Roanoke, VA

Marketing Manager

Conceptualized and executed marketing strategies to increase awareness, profitability, and positioning • Collaborated with President and Vice President to define creative direction, review, and analyze performance

- Focused energies on the success and growth of prospective and existing customers (sales, business development, networking)
- Researched target audiences; leveraged data to segment audiences by interests/demographics to develop compelling messaging

~ EARLIER CAREER EXPERIENCE ~

ERIE INSURANCE GROUP Erie, PA - Roanoke, VA IT Release Manager (Contractor)												11. 2009 – 04. 2012				012		
Release Management Administrator & CMS Release Manager (Contractor)															11. 2	007 -	- 01. 2	.009
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Managed nine mainframe and open system releases from E2E • Maintained Release Management SharePoint site • Aided in the development and implementation of new, streamlined ITIL processes/documentation Implemented Claims Management System (CMS) Monthly Releases in collaboration with Production Support and Project teams

ERIE BREWED | Erie, PA | Co-Founder and Marketing Director

Drove grassroots marketing and start-up efforts • Developed/created messaging content for niche audiences (local brewers, distributors, business owners) • Negotiated advertising and promotional partnerships • Built/maintained company webpage

EDUCATION & TRAINING

DENISON UNIVERSITY • BACHELOR OF ARTS ~ Communications (May 2004) PENNSYLVANIA STATE UNIVERSITY • Masters Level Business Administration Courses VIRGINIA WESTERN COMMUNITY COLLEGE • Communication Design Courses

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03. 2013 - 05. 2015

05. 2012 - 02. 2013

11. 2008 - 11. 2010