

# Waseem Ali Sabeel

Proficient and motivated Salesforce Professional with 6+ years of hands-on experience working on Salesforce.com 18 X Salesforce Certified. Aspiring CTA Holding Valid L1 Specialist US Visa <sup>™</sup> wsabeel@gmail.com

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# Work Experience



Senior Consultant, Deloitte Consulting US- India Pvt Ltd. August 2014 – Present (6+ Years)

### Project Learnings and Accomplishments

- Presently, Solution Designer and Team Lead for a **Field Service Lightning** Implementation for an Energy Industry client. Designed a custom Map solution involving Salesforce Data integrated with ArcGIS Map Layers. (Duration : 6 months)
- Designed and Developed a Health Care Product (Managed Package) with the ability for Patient Acquisition and Management, Insurance management, Provider data management. Responsible for building an outstanding Scheduling Appointment custom flow along with a custom flow engine using LWC, all well-integrated with EMR systems. Self-taught Lightning Web Components and developed intricate LWCs throughout the product. Conducting Peer Reviews, Mentoring and Training a team of 12 developers. Gained Insights on AppExchange app development & packaging and successfully passed the Salesforce Security Review of our Product which got showcased in Dreamforce 2019. (Duration : 1 Year)
- Designed, Developed and Delivered multiple diverse applications on Packaging & Manufacturing, Invoice Order Management, Drug Safety Reporting Scheduling for an LSHC client and carried out the Lightning Transition of 11 Classic applications. Self-taught Lightning Aura Framework and groomed and mentored a team of 10 people. (Duration : 1 Year 6 months)
- Ideated and Built a Lightning Utility Tool (Unmanaged Package) for allowing System Administrators in QA, UAT orgs to Login-As other Test Users to perform testing. This helped in managing all test users via configuration from a single dashboard – assignment of Permission Sets, Public Groups, Queues and grouped by Application. This tool was rewarded First Prize in Deloitte's Lightnathon Event based on its widespread usability as a Nugget and it is being leveraged by multiple projects.
- Built an application for a Life Science client to gather complete information on their suppliers/partners/vendors. Implemented a meeting console to easily manage agenda topics, notes and follow up tasks from meetings, built a custom interface (visualforce page) to load data from CSV files into the application from External vendors and implemented the ability to email out requests for qualitative feedback and view those responses in the application. (Duration : 6 months)
- Started my Salesforce journey by developing a knowledge-base application for the R&D team of a leading Life Sciences and Healthcare company to collaborate on Research Studies, track and redirect requests and manage their financials along with custom built reporting. Built **enhanced Clipboard page** for at-a-glance status of various studies, requests & financials and an Executive Dashboard for the client leadership. Learnt and implemented **a lot of Visualforce with custom stylesheets** backed up with an elaborate schema design. **Handled 9 releases** of enhancements along with Hypercare phases. (Duration : 2 Years 6 months)
- Super passionate for Training and Mentoring opportunities college freshers, cross-training, upskilling and evangelizing people to drive Lightning adoption. Have been conducting monthly Lightning Trainings for Deloitte employees for more than two years now.

#### **Skills and Competences**

- Hands-on customization experience in writing optimal and efficient Apex Classes, Visualforce Pages, Apex Triggers, Lightning Components (LWC and Aura)
- Proficient in configuration tasks using Workflows, Quick Actions, Approval Processes, Process Builder, Flows, Reports & Dashboards
- Security Design & implementation using OWDs, Roles, Profiles, Permission sets, Sharing Rules, Manual & Apex Sharing
- Proficient with Schema, Validation Rules, Page Layouts, FlexiPages, Public Groups, Queues, List Views
- Proficient in performing Salesforce Deployments and using version control systems using tools like- Jenkins-Github, ANT, Flosum, Bitbucket-SourceTree and Change Sets
- Experienced in Lightning Web Components with SLDS styling, Einstein Analytics & Einstein Next Best Actions, JavaScript Remoting in Visualforce
- Trained and experienced in Agile methodologies and DevOps projects
- Focused, passionate & determined individual capable of working in teams
- <u>18x Salesforce Certified</u> System and Application Architect going onward and upward
- Trailhead Fanatic- Earned around **200+ badges and 13 Superbadges** https://trailblazer.me/id/wsabeel

**Industry Experience** – Gained insights working in Life Sciences & Health Care Industry attaining LSHC Level 1 Industry certification. Presently working with an Energy Industry client.

#### **Operating Systems** – Mac OS X, Windows 10

**Tools** – Visual Studio Code, Developer Console, Apex Data Loader v48, Workbench, Flosum, Github, Event Log File Heroku app, Aside.io, Sublime Text Editor with MavensMate, Microsoft Office Suite

# Kertifications

- 1. Salesforce Administrator (Nov 2015)
- 2. Salesforce Sales Cloud Consultant (Jul 2016)
- 3. Salesforce Platform Developer I (Sep 2016)
- 4. Salesforce Platform App Builder (Feb 2018)
- 5. Salesforce Platform Developer II (Feb 2018)
- 6. Salesforce Service Cloud Consultant (Jun 2018)
- 7. Salesforce Sharing and Visibility Designer (Jul 2018)
- 8. Salesforce Data Architecture & Management Designer (Jul 2018)
- 9. Salesforce Application Architect (Jul 2018)
- 10. Salesforce Development Lifecycle and Deployment Designer (Oct 2018)
- 11. Salesforce Integration Architecture Designer (Nov 2018)
- 12. Salesforce Identity and Access Management Designer (Apr 2019)
- 13. Salesforce System Architect (Apr 2019)
- 14. Salesforce Einstein Analytics and Discovery Consultant (Jul 2019)
- 15. Salesforce Community Cloud Consultant (Oct 2019)
- 16. Salesforce Field Service Lightning Consultant (Dec 2019)
- 17. Salesforce Certified Advanced Administrator (Feb 2020)
- 18. Salesforce Certified JavaScript Developer I (Sep 2020)

• B.Tech, Computer Science & Engineering,

# 🞓 Education

CGPA = 8.96

#### Languages

- 1. English (Professional Working Proficiency)
- VIT University, Vellore, Tamil Nadu (2010-2014) 2. Hindi (Native)
  - 3. German (Elementary Proficiency)
- St. Paul's School, Udaipur, Rajasthan (1999-2010) CBSE Class XII High School Science Stream Topper Won Best Orator of the Year (2010)

Interests – Video games, Hollywood Movies, Rock Music fan and keen on solving puzzles.
I enjoy Literary activities and creative games.
I blog Salesforce related content on - https://sfwiseguys.wordpress.com/