



PRAMOD KIWANDE

(Sr. QA Engineer – Salesforce)

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PERSONAL DETAILS

Contact Number: +91-8412053604

Email Address: pramodkiwande@gmail.com

Current Location: Pune

Marital Status: Married

PROFILE

Senior QA Specialist with 8+ Years of industry expertise as a Salesforce Functional Quality Analyst.

EDUCATION

- Shivaji University, MCA, Kolhapur, 2013
- Goa University, BCA, Goa, 2010
- Goa Board, HSSC, Goa, 2007

TOOLS

- Jira, Zephyr Scale & Bugzilla
- Scaled Agile, Scrum & Kanban
- Copado Automation

PROFILE SUMMARY

- Currently working with PTC Software Pvt. Ltd as Senior QA Specialist in **Salesforce** Applications.
- Responsible for managing the QA tasks (Functional Test cases, Test Execution, Test cases for Automation Testing, Copado Script for Automation Testing, Logging Bug)
- Proficient in unit, integration, **system** testing of Web-based applications including development and implementation of test plan, test scenarios and test summary reports.
- Extensively working on the **SFDC platform** (Billing, Sales Cloud, Communities, and CPQ)
- An effective leader with excellent **communication** and relationship - building skills accustomed to working in both large and small team environments.

WORK

Nov '17
To Present

PTC Software Pvt. Ltd, Pune

Sr. QA Engineer

- Leading Quote to Bill Product line from Quality perspective.
- Helped to deliver quality application (Kepware) by identifying some of the major defects in the early stage which saved ~150 hours of resource time and eventually delivered project within 6 months.
- Projects: Salesforce Billing, CDM, Vuforia Integration, Kepware Merge -1, 2 and One Quoting System – CPQ

May '15
To Aug '17

HARMAN Connected Services, Pune

Product Engineer

- Led a 4 members team for SmartCity project to receiving client appreciation for in-depth reviews of test cases.
- Projects: Virtuoso (Web Application), SmartCity Portal(Web Application)

Jul '13
To Apr '15

Advent Software Pvt. Ltd, Pune

Test Engineer

- Helped to identify the root cause of the intermediate issue of PDSM product which resulted in saving ~100 hours of resource time and smooth functioning of the application.
- Projects: Pittsburgh Dental Sleep Medicine (PDSM)

ACHIEVEMENTS

- Excellence Award | PTC | Sept 20, June 20 – for doing exceptional work in Vuforia and Kepware Projects.
- Recipient of many Applause awards from VP to team member for extra ordinary contribution towards the Salesforce Billing Project, End to End testing and SIT.
- Hall of Fame | HARMAN Connected Services| Feb 2016, for going extra mile and delivering quality result for SmartCity Project.
- Champion Area Director | District 98 | Toastmasters International | 2018 for opening maximum clubs and retaining existing ones.

SOCIAL ACTIVITIES

- Led a team of 25 members as a part of Food & Beverages for a Toastmasters Event in 2019 catering to **750+** attendees.
- Led a team of 20 members in organizing a Toastmasters Conference for Pune region in 2018 catering to 375+ attendees.
- Played various leadership roles like President, Area Director, and Convener in Toastmasters where in each category of role, my contribution has helped the clubs to achieve excellence.
- Have been active volunteer for Doorstep School (DSS), helping migrant children to get admission in nearby schools.

INTERESTS

- Public Speaking
- Cooking
- Reading
- Travelling
- Organizing Events

PROFESSIONAL CERTIFICATIONS

- Certified SAFe® 5 Practitioner | 2021
- Salesforce Billing and Advanced Billing Specialist | 2020
- Salesforce Certified Administrator (**ADM 201**) | 2019
- ISTQB Certified – Certified Tester Foundation Level | 2015
- Competent Communicator (CC) and Advanced Leader Bronze (ALB) | Toastmasters International | 2019

CORE COMPETENCIES

- Core expertise in Functional Testing, SIT and End to End Testing.
- Skilled in different types of testing like Ad-hoc, Smoke, Regression, and Negative Testing.
- Good exposure in **Salesforce** Classic, Lightning and Admin Configuration.
- Working extensively with Salesforce.com objects like Accounts, Contacts, Leads, Opportunities, Licenses, Quote, Order, Contract, Invoice and Reports.
- Have a better understanding of Direct and Channel quote (New, Amendment and Renewal).

WHY AM I THE BEST FIT

- I am passionate about **customer success** and about my testing skills which has helped all my previous organizations to deliver quality products.
- Currently part of multiple projects which speaks volume about my time management skills and interest to work in an organization.
- Very good at **analyzing stories** and delivering expected result every time.
- **Disciplined**, punctual and enthusiastic with excellent attention to detail.
- Known for being an **active member** in scrum, grooming and retrospective meetings.
- Focus is always on defect prevention rather than defect detection
- Driven by Values and Ethics.
- Effective team management skills to drive team to excellence.