


Mukul Upadhyay

An enthusiastic and high energy driven professional, targeting for assignments in Sales & Marketing with an organization of high repute offering challenging work profile.

Location Preference: Anywhere in India

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 +91-9910073906



Soft Skills



Personal Details

Date of Birth: 09th June, 1990

Languages Known: English and Hindi

Address: Amrapali Royal , Flat num -1301, Meynaka -2, 13th floor ,Vaibhav khand , Indirapuram Ghaziabad (U.P.)

Interests



IT Skills

C/C++, asp.net, VB

MS Office: Word, Excel & Power Point



Industrial Visits

Mother Dairy, Delhi

Understood the organizational structure

Parle, Kanpur

Understood the production layout

Profile Summary

- Customer Relationship Management and sales pipeline tracking.
- Reporting & Analytics
- B2B Sales, Direct Sales and Channel Sales
- Sound knowledge of handling the Client Product demonstration and delivering product knowledge
- Possess excellent interpersonal, communication and organizational skills



Core Competencies

- Sales
- Product Demonstration
- Lead Management
- Client Acquisition
- Customer Relationship management
- Cold Calling and Meeting with client for sales



Work Experience

- From Apr'21: Vidu.tech (Classplus) Sales Executive (Delhi)
- May'18 -Apr'21: Kelvin Institute as Sales & marketing A. Manager (Delhi)
- April 2017- May'18: ADDA 247, As Asst. manager (Delhi).
- July'14- Sept' 16: KK Groups. As manager (GHANA, West Africa)
- Since Feb '13- July' 2014: Cetpa InfoTech Pvt Ltd. as Marketing Executive



Internship

- Company** : IBM Lucknow
- Duration** : 60 Days



Education

- Pursuing MBA From Symbiosis PGDBA
- B. tech (I.T), Institute of technology Lucknow, GBTU with 70% in 2012
- XII from GNMS, Kanpur, CBSE in 2007.
- X from GNMS, Kanpur, CBSE in 2005.
- Marketing Management from Oxford University
- Award & Achievement
- Won The Inter College TT Championship in Lucknow
- 1st Prize In District Drawing Competition In State Level
- Contributed in School Cultural Fest Almost Every Year

Declaration

I hereby declare that the details furnished above are true and correct to the best of my knowledge and belief