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Summary

I am a **Salesforce CPQ and Billing Consultant** with admin skills**.** I have been working on the force.com platform for more than 5 years. Full depth knowledge on Salesforce CPQ, Product Rules, Price Rules, Quote Templates, APIs and more. I also have pretty good knowledge in implementing the CPQ best practises and standard out of the box features.

- Gathering requirements and translating into technical stories and Analysis.
- Configuring Bundles, Options, Features, Option Constraints.
- Creating Product Rules and Price Rules
- Ability to work in a team and good team player
- Salesforce CPQ data migration and deployments
- Good understanding of SOQL
- Change management
- Ability to work on all stages of project cycle (development, deployment, testing, and support).

Projects

10/2019 - Present
Individual Salesforce CPQ Contractor @ Northlight Solutions

- Salesforce CPQ (Steelbrick) implementation.
- Developed an ability to upload PDF as Salesforce Quote document using additional document and customizing document
- Created Salesforce CPQ out of box features like Discounting, Price rule, Product rule etc.
- Gathering the requirements and converting them into User Stories.
- Estimating the User Stories and planning the sprints
- Created Validation Rules, Workflow rules, time triggered tasks, email alerts and field updates to implement business logic.
- Configuring bundles, product rules, configuration rules.
- Standardized the Profiles, Record Types, page Layouts and Permissions according to business needs and teams.

01/2018– 09/2019
Salesforce CPQ Consultant @ Telefonica, Telecommunications Company

- Gathering the requirements and converting them into User Stories.
- Estimating the User Stories and planning the sprints
- Managing the deployment strategy after every sprint to different sandboxes.
- Deploying the new changes to the Testing sandboxes and to production accordingly.
- Prepared user manual and technical support manual.

03/2016– 11/2017
Salesforce Consultant @ Jordans

- Migrating their legacy system to Salesforce. Involves dealing all standard object Leads, Opportunity, Account, Contacts, Events, Tasks, and Campaign.
- Implemented the solution from Quote to Cash.
- Improved the test coverage and changed the implementation of its for existing code and new changes.
- Created workflow rules for incidents and activation of features. And defined related tasks, email alerts, and field updates.
- Salesforce administration – Workflow configuration Approval Processes, Layout configuration for different record types, Validation Rules, Custom links and buttons.

03/2015– 02/2016
Tester @ MobileBeacon

- Creating test scripts and test use cases
- Creating bugs and assigning to developers
- Ability to learn new software quickly.
- Creating user documentation, training documents & user acceptance plans.

EDUCATION

2010 – 2013
Bachelor's Degree, India – Osmania University