**BELLAMKONDA SAI PRASAD**

**Email: prasadnaydu45@gmail.com**

**Ph: +91630-113-0380**

**PROFILE SUMMARY**

* Overall having 5 Years of experience and in that having relevant 3 years experience Salesforce.com CRM Platform as Developer & Administrator. Experienced in all phases of Software Development Life Cycle (SDLC), quality management systems and project life cycle processes.
* Experienced in all phases of Software Development Life Cycle and Agile methodologies, very much accustomed with Scrum meetings, Grooming session, Sprint Planning session etc
* Experience in implementation & Integration experience on Salesforce.com using **Apex Language** (Classes, Controllers & Triggers), **Apex Scheduler**, **Batch Apex**&Apex Web Service, Visualforce Pages, Custom Tabs, and Dashboards.
* Good Knowledge on **Sales Cloud**, **Service Cloud**, Salesforce CPQ and **Apex Programming** on **Force.com Platform**.
* Strong Knowledge in **Salesforce Customization**, **Workflow Approvals**, **Data Validation**, **Sales**, **Marketing**, **Customer Service** and **Support Administration**.
* Expertise in Data Migration from Traditional Applications to Salesforce using Import Wizard and **Data Loader Utility.**
* Proficient in security and sharing rules at object, field, and record level for different users at different levels of organization.
* Expertise in maintaining the Functional areas of **Data Management,** Forecasting**, Accounts, Contacts, Leads, Campaigns, Opportunities,** Quotes, Activities**, Dashboards and Reports**.
* Extensive experience on working with **custom objects**, **custom fields**, **Picklist**, **page layouts**, **Workflow Alerts** and **Actions**, **Approval Process**, **Validation Rules**, **custom Tabs**, **custom reports**, **report folders**, report extractions to various formats.
* Ability to write complex **SOQL**, **SOSL** queries across multiple objects within the SFDC database.
* Experience in **Data Migration using Import Wizard, Workbench** and other integration tools like **Apex Data Loader.**
* Experience in using **Force.com Web services API** for implementing **web services** in the application for access to data from different users.
* Extensive experience of automating complex business processes using declarative features such as**workflows**, **approval process**, **dynamic approval process**, **sharing rules** and **validation rules**.
* Experience in working with **Agile/Scrum environment, Iterative,** Waterfall **software development methodologies.**
* Ability to meet deadlines and handle pressure in coordinating multiple tasks in a work/project environment. Versatile team player with excellent analytical, presentation and inter-personal skills.
* Strong communication, organizational and interpersonal competencies along with detail oriented and problem-solving skills in the technology arena.
* Experience in check in the components in GIT Repository visual studio code.
* Involved in deployment activities.
* I have been working with Classic components over past 3 years.
* I have knowledge in salesforce CPQ.

**Skills:**

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| --- | --- |
| **Salesforce.com** | Apex, Visualforce, SOQL, SOSL, Apex Triggers, Workflows, Approvals, Email Templates, Formulas, Validation Rules, AppExchange, Salesforce.com, Roles & Profiles |
| **Languages/Methodologies** | Apex, Visualforce, XML, Agile |
| **Technologies** | Salesforce, salesforce Lightening, salesforce CPQ,Web Services, SOAP, WSDL, HTML |
| **Tools and Utilities** | Visual studio code, Data Loader, Force Eclipse IDE |
| **Operating Systems** | Windows XP/ VISTA/7, Red Hat Linux and Unix. |

**PROFESSIONAL EXPERIENCE**

**CAPGEMINI TECHNOLOGY SERVICES INDIA LTD (HYDERABAD)**

Feb 2022 to Aug 2022

**Project :**

**Title : Highmark Health Insurance Project**

**Client :** Highmark.

**Role :** Developer

**Technology :** Salesforce.com, Apex, Visual Force, Data Loader, Force.com

**Description :** Highmark provides 4 types of business processes, those are Heath insurance, health care delivery, diversified business and technology-based business solutions. This application provides the health insurance planes in millions of people in Pennsylvania, West Virginia and Delaware. It is very comprehensive and highly integrated plan designed to help health plans run effectively and efficiently. It has also host the data and manage the infrastructure of all our clients and millions of their members with 24/7/365 support. And throw out the everything, business management is there to support and govern the whole process

**Roles and Responsibilities:**

* Responsible for Loading data into the org using Apex Data Loader.
* Responsible for creating custom fields, Record Types, Workflows, Validation Rules, Formula Fields
* Involved in writing SOQL queries to fetch data of various leads and opportunities from the org.
* Responsible for writing Test Scripts for various scenarios to increase the code coverage of the project.
* Worked on Apex Triggers and Apex Classes for custom logic as per the requirements by following standards of salesforce.
* Involved in few admin activities.
* Worked on Batch Apex and Scheduled Apex to run the classes in future as per the business requirements.

Involved in creating Mail templates for different cases and task escalations.

**TATA CONSULTANCY SERVICES (CHENNAI)**

December 2019 to December 2021

**Role: Salesforce Developer**

**Project**

**Client :** **Thryvinc**

**Role :** Developer

**Technology :** Salesforce.com, Salesforce Lightening, Apex, salesforce CPQ,Visual Force, Data Loader, Force.com

**Description :**

The company was created by the 2013 merger of Super Media and Dex One. In 2014, the company published over 1,700 directories, both yellow and white pages. It is headquartered in Dallas and Texas and operates in 48 states with more than 2,400 employees. Dex Media provides local businesses a host of marketing products to drive customers to client sites and provides two types of products print and digital. It includes the all modules like Marketing cloud, sales cloud, Service cloud and salesforce CPQ.

**Roles and Responsibilities:**

* Involved in writing SOQL queries to fetch data of various leads and opportunities from the org.
* Responsible for writing Test Scripts for various scenarios to increase the code coverage of the project.
* Involved in few admin activities.
* Responsible for Loading data into the org using Apex Data Loader.
* Responsible for creating custom fields, Record Types, Workflows, Validation Rules, Formula Fields
* Worked on Batch Apex and Scheduled Apex to run the classes in future as per the business requirements.
* Involved in creating price rules, involved in implementations related to quote creation, order and order publishing.
* Worked on Apex Triggers and Apex Classes for custom logic as per the requirements by following standards of salesforce.

**COGNIZANT TECHNOLOGY SOLUTIONS PVT LTD**

**(HYDERABAD)**

June 2017 to Dec 2019

**Process Executive**

**Process: SAP OTC Consultant**

**Roles and Responsibilities:**

* Expertise in Enterprise Structure, Master data, Partner Determination techniques, complete OTC cycle (Sales Order Process, Delivery, Billing), Inter-company Sales Processand Third- Party Sales process.
* Have been handled & coordinated with SD Business Leads for ongoing issues and worked on change requests& Incidents.
* Effectively communicated with Business users and Team members.
* Worked on resolving the issues like OTC cycle ,Route determination and Output determination issues.
* Worked on IDOC related issues, Document types and Item Categories.

**ENVIRONMENT**

Salesforce.com, Apex Classes, Triggers, Controllers, Visualforce, Data Loader, Data Migration, Sales cloud, Service Cloud, SOSL, SOQL, Reports, Custom Objects, Custom Tabs, Email Services, Cast Iron, Informatics, Eclipse IDE Plug-in, Windows.

**ACHIEVEMENTS**

* Awarded to Ace of Rookies for the month.
* Appreciated with Spot Light award for the best performance in the team.
* Awarded Champion of the process for last two quarters.
* Got Technical excellence award from Client Manager.
* Got Star of the team award for performing best functionalities in development Management team.

**ACADEMIC DETAILS**

* Master’s Degree (MBA) from SWARNANDHRA COLLEGE OF ENGINEERING & TECHNOLOGY in 2017.
* Bachelor of Commerce (General) from S.K.V.R.R DEGREE COLLEGE in 2015.
* Board of Intermediate from SRI GOWTHAMI JUNIOR COLLEGE in 2012.
* Board of Secondary Education from J. SIKILE ACADEMY in 2010.

**PERSONAL DETAILS**

Date of Birth : 03-01-1993

Languages Known: English & Telugu

Mailing Address : Dr.no 6-11-31, Kummari vari street Main road, Narsapuram, West Godavari District, AndhraPradesh.

Place: Narsapuram Signature

Date: (Sai Prasad)