

**MANI V**

James@globalsofttech.us **Ph: +1(813)359-8727**

**Summary:**

* Worked on Sales Cloud, Service Cloud, Custom Cloud, Knowledge on Marketing Cloud.
* Involved in various stages of [salesforce.com](http://salesforce.com/) implementations like development, enhancements.
* Debugging, and deployment, data migration process.
* Hands on experience in creating custom integrations using REST, SOAP.
* Worked on Triggers, Apex Classes, Batch Apex, Schedule Apex, VF Pages.
* Hands on implementation of Lightning Components, Lightning Web Components.
* **Excellent communication** and**inter- personal skills**, accustomed to work in both large and small team environments. A team player with strong ethic, a positive attitude and ability to make the best use of individual resources.
* Experienced in **Object Oriented Analysis** and **Design** and **Object-Oriented Programming** and Design Patterns under **MVC** (**Model View Controller**) **Architecture**.
* Capable of rapidly learning new technologies and processes, and successfully applying them to projects and operations.
* Hands on writing Test Classes for improving code coverage for Apex Trigger and Apex Classes.
* Worked on Communities and Sites, Translations, Sandbox Refresh Activities.
* Extensive experience in creating SFDC OOTB like profiles, roles, public groups and queues.
* Experience in implementing security and sharing settings rules and Territories implementation.
* Experience in implementing auto business processes through validation rules, workflows, processbuilder, flows, assignment Rule.
* Experience in using Salesforce DX, VS Code, ChangeSet, ANT, and Workbench.
* Worked on Reports and Dashboards, Creating Report Types.
* Knowledge on Salesforce Einstein.
* Hands on data loading using data Loader, Import wizard.
* Worked on Aura and LWC, apex classes, test classes.
* Worked on Batch Apex, Triggers, Process Builder and Workflows.
* worked on Flows, Process builder, workflows, templates.
* Experienced in dealing with data loading and backup.
* Good Understanding in building reports and dashboards.
* Experienced in debugging the existing issues, worked on a change request.

**Technical Skills Salesforce.com :** Workflow and Approvals exchange, Apex data loader,

web services

**IDE :** Eclipse, Force.com

**Programming Languages :**C, C++, Java, Apex.

**Web Technologies :** JavaScript, XML, HTML, CSS, XHTML, Bootstrap.

**Data Base :**SQL server 2008, My SQL, DB2

**Operating systems :** Windows, Linux, Mac OS X.

**Professional Experience:**

**Client: Agero, Boston Feb’19 - Till Date**

**Role*:* Salesforce Developer**

**Responsibilities:**

* Involved in creating and customizing Email template and configuring them to   the email alert within the workflow rule for a standard/custom object.
* Interacted with Various business user groups for gathering the requirements for Salesforce implementation and documented the Business and Software Requirements.
* Implemented Wave Analytics, created datasets, dashboards and apps for Opportunity, Accounts and Cases.
* Familiar with Salesforce latest product launches including Wave Analytic.
* Developed different Visual Force Pages to suit to the needs of the application using different Visual force components.
* Worked on salesforce standard objects (accounts, contacts, leads, opportunities).
* Created Custom objects, formula fields and design validation rules page layouts, workflow rules.
* Performed data migration into Salesforce application using apex data loader through CSVfiles.
* Developed and maintained SFDC analytical reports and dashboards for management review.
* Involved in querying Salesforce tables using SOQL & SOSL queries using Force.com Explorer.
* Created Price books and also migrated the active Products from these Price books.
* Create profiles, roles and configure permissions according to organizational hierarchy requirement.
* Developed applications using Agile methodology.
* Developed Apex classes and Triggers and linked them to manage the workflows.
* Implemented Email-to-Case, Web-to-Case entry and manual case entry for entering customer’s cases in Cases Tab.

**Environment:** Salesforce.com platform, Workflow and Approvals, Reports, Custom Objects, Data Loader, Tabs, Email Services, Apex Language, Visual Force Pages, Components, Controllers and Controller extensions, JavaScript, Eclipse IDE Plug-in, Force.com, CSS.

**Care First, Owing mills, Maryland Aug’17 – Dec’2019**

**Role*:* Salesforce Developer**

**Responsibilities:**

* Experiences in converting SFDC classic solutions into lightning experience.
* Worked on Customization and configuration of the application.
* Worked on Deployment and data loading activities.
* Ability to confidently interact at multiple levels in the organization and lead cross-departmental team projects
* Worked on Batch Apex, schedule apex.
* Worked on Process Builder and Workflows.
* Hands on apex and visual force pages.
* Worked on creating salesforce territories and aligned users to the territories.
* Hands on apex and visual force pages.
* Interact with various business teams, Gather and Analyze the requirements, design the technical solutions based on the requirements, enhancements and provide ongoing support to applications built on Force.com platform.
* Created various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports for different user profiles based on the organization’s need.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Conducted Administrative duties which included working with c-level executives, system administrators, and end users to gather their business requirements, then develop customized solutions to meet their needs.
* Having knowledge on Einstein analytics and IOT.
* Co-ordinate in any typical issues as a team member, fixing production issues.
* Developed Apex Triggers for various functional needs in the application.
* Worked on sharing and security parts.
* Worked on point and click solutions.
* Worked on Territories and Reports and Dashboards.

**Environment:** Salesforce.com platform, Workflow and Approvals, Reports, Custom Objects, Data Loader, Tabs, Email Services, Apex Language, Visual Force Pages, Components, Controllers and Controller extensions, Eclipse IDE Plug-in, Force.com, CSS.

**PIXOPLAY, INDIA May’15 – Jul’2017**

**Role: Salesforce Admin**

**Responsibilities:**

* Motivated with strong analytical, problem-solving and root cause analysis skills
* Ability to work on multitask
* Ability to confidently interact at multiple levels in the organization and lead cross-departmental team projects
* Working knowledge of SQL and experience with statistical analysis and reporting tools
* Ability to develop customizations in Salesforce, including custom objects, workflows, page layouts, etc.
* Developed various Custom Objects, Components, Controllers, Custom Reports, Custom Tabs, Labels, Visual force pages, Validation rules, Approval Processes and Auto-Response rules for automating business logic and Report folders for different users and profiles based on the requirement.
* Created workflow rules and defined related tasks, time-triggered tasks, email alerts and field updates to implement business logic.
* Migrating Components to different environments using ANT Eclipse and Change Sets.
* Experience with Marketing Automation tools
* Create training materials and user documentation, and maintain such documentation as business needs evolve
* Create and maintain reports, dashboards and views that enable effective business decisions
* Implement enhancements and roll out new features. Maintain a clean and efficient user interface

**Environment:** Salesforce.com platform, Workflow and Approvals, Reports, Custom Objects, Data Loader, Tabs, Email Services, Apex Language, Visual Force Pages, Lightning Components, Controllers and Controller extensions, Eclipse IDE Plug-in, Force.com, CSS.

**Education**: Bachelor of Engineering from KL University, Vijayawada, India

Master of Science from Eastern Illinois University, IL, USA.