

## Nipun Kalal

22 Sep 1994

Associate Salesforce Consultant

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9887446362

## SUMMARY

**Salesforce Certified Administrator & CPQ Specialist** with 3+ years experience on Salesforce Platform, energetic and curious to learn every possible thing.

## SKILLS

- Salesforce Pardot, Salesforce CPQ, Salesforce Maps, Apex Classes, Apex Triggers, Apex Test Classes, Visualforce Pages, Components, Workflows, Validation rules, Approval process, Process Builder, Analytics, Reports and Dashboards, Lightning Design System, Data Management, Security and Access, Sales and Marketing Applications, Service and Support Applications.
- C, C++, Core Java.
- HTML, CSS, JavaScript.
- Object-Oriented Programming.
- Good troubleshooting and debugging skills.
- Good process solving skills.
- Fluent in documentation with Microsoft Office.

## CERTIFICATIONS

Salesforce Certified Administrator(ADM 201)

Salesforce Pardot Specialist

Salesforce CPQ Specialist

Ranger Rank in Trailhead

## EXPERIENCE

**Bodacious IT HUB Pvt Ltd, Jaipur** - *Salesforce Trainee*

January 2017 - May 2017

- Worked on In-house product development and Trailhead.
- Created Banking Management Project.

**VirtuoWhiz Consulting Pvt Ltd, Jaipur** - *Salesforce Associate Consultant*

June 2017 - PRESENT

## PROJECTS

### **East Coast Resource Management:**

- Created various triggers.
- Created workflows, process builder and flows.
- Developed various custom objects, tabs, validation rules, cross object formulas.
- Worked on AppExchange product 'Formstack'.
- Set-up Community.

### **SQAD:**

- Requirement gathering from client to set up CPQ package and provided solutions.
- Configured and worked on objects like Opportunity, OpportunityProduct, Product, Pricebook, Quote, Price rules, Quote Templates.
- Created process builders, approval process, visualforce page for quote templates, apex classes.
- Testing of all the implementations.

### **GACCA:**

- Migration from VTiger to Salesforce.
- Worked on the org from scratch from configuring Account, Contact, Lead objects to building process builders, validation rules.
- Created triggers, visualforce pages, apex classes.
- Testing of all the implementations.

### **Laurentide:**

- Gathering requirements from client
- Configured sales cloud
- Created lightning components, worked on triggers, apex classes, batch classes, reports and dashboards, approval process.

### **Explorance(Pardot):**

- Created Preference pages and display page based on user language.

- Created automation rules.
- Created forms, landing pages.

### **Sidlee(Pardot):**

- Created Page actions
- Created automation rules.
- Set-up Salesforce Engage.

### **Dymaxium:**

- Requirement gathering and provided solutions.
- Worked on sales cloud.
- Configured and worked on objects like Opportunity, OpportunityProduct, Product, Pricebook.
- Created process builders, visualforce page, apex classes and triggers.
- Testing of all the implementations.

### **Rotalec:**

- Configured Salesforce Maps, created various layers(Marker layers, Shape layers, Data layers)

### **Other Projects:**

- Worked on CPQ projects like Reseau Selection- Bank of hours, Stradigi.ai, Synthesis, SQAD.
- Customized Pardot on Alpine Macro, iBwave, Isaac, Luxme, Voti etc.
- Worked on Salesforce projects like Traxxal, Dymaxium, NTI Boilers, Transpro, Reseau Selection, Compass Ion, etc.
- Created several Reports and Dashboards on various projects.

## **Awards and Achievement**

- Culture Warrior at VirtuoWhiz Pvt. Ltd.
- Got 1<sup>st</sup> rank in Science Exhibition at the division level.
- Stood 2nd in Science Drawing competition at the district level.
- Winner of “Seize the Trails” A Salesforce Trailhead Contest.

## EDUCATION

**Engineering College Of Bikaner, Bikaner- *B.Tech***

Completed B.Tech in Computer Science and Engineering branch from RTU Kota with an aggregate of 61%.