

MOHAMMED ASHFAN PASHA
SALESFORCE ADMINISTRATOR
VALUELABS LTD
HYDERABAD

EMAIL : ariesash334@gmail.com

Mobile : +91 7794037168

CAREER OBJECTIVE:

To be versatile in challenging by finding out the root cause and come across hurdles with my knowledge, skills and hard work.

PROFESSIONAL SKILLS:

- User Administrative - Profiles, Permission sets, User authentication.
- Data Query Language – My SQL, PostgreSQL and SOQL
- Reports - Matrix report, Summary report, Tabular reports and using charts (reporting packages).
- Automation process - Workflow, Process Builder and Approval process.
- Data Migration - Import Wizard and Dataloader.io
- Programming – Apex Programming, Python and SQL
- Data Analysis – Python Libraries - Pandas and Seaborn, Tableau and Advance Excel.
- Project Management Tools - Jira and Slack.
- Others - Office Suite, Advance Excel, Pagerduty.

WORK EXPERIENCE:

1, Company: "ValueLabs LLP- Hyderabad

Designation: Salesforce Executive.

Job Role: Salesforce Administrator

Duration: April 2019 – Present.

Responsibilities: Ownership of the CRM, from general administration (Profiles, Permission sets, Reporting, Dashboard, validation and workflow rules) to dealing with user issues and implementing user training and initiatives to grow engagement and adoption. Defined users and enabled data distribution to right users in an appropriate format. Analyze business needs and sales flow, End to End support for onsite CFO, Working alongside the external CRM developers. Data Manipulation and Graphical representation through Advance Excel and Tableau. Project presentations.

2. Company: "DevGreen Energy Consulting"

Designation: Energy Engineer.

Job Role: Techno – Commercial Business Development

Duration: 6 Months

Responsibilities: Energy Audits, Energy Calculations, finding out data insights, 5S implementation, quality control proofing, AutoCAD, Solid works designs, Sales enhancement through approaching Clients and generating leads. Documentation- Reports, Quotation reports, Invoicing, and Pricing

CERTIFICATIONS:

1. Lean Technocrats certification
2. Pagerduty Foundational Practitioner

EDUCATIONAL QUALIFICATION:

Qualification	University/College	Period	Percentage
B. Tech, Major in Mechanical Engineering	Vidya Jyothi Institute of Technology – Hyderabad	2014 – 2018	70
Intermediate	Narayana Junior College	2012 – 2014	82.2
Schooling / 10th class	Board of Secondary Education	~2012	65

RESEARCH: “Design and Analysis of Air Preheater” Research paper published at IJEMPERD (International Journal of Mechanical and Production Engineering Research and Development) Scopus Index by editor TJPRC.

AWARD: Best paper/journal award certification from TJPRC(IJEMPERD SCOPUS INDEX).

PERSONAL DETAILS:

Languages Known : Urdu, English, Hindi and

Telugu Home Address : Mehdiapatnam, Hyderabad-28

PLACE : Hyderabad

DATE : /0 /2021

[Mohammed Ashfan pasha]