NITIN R. YADAV

SALESFORCE CERTIFIED ADMINISTRATOR (ADM-201)

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🏠 Ansh Lakshya Hights, Flat No.-301, Mahalunge, Pune, Maharashtra, 411045.

SKILLS

- Salesforce Administration
- Salesforce Consultant
- Salesforce Sales Cloud
- Salesforce Service Cloud
- Salesforce Marketing Cloud
- CPQ
- Salesforce LWC, Triggers
- Apex
- Process Builder & Flow
- Dataloader.io
- JIRA
- Drow.io
- ERP Administration
- ERP Implementation
- OS Ticketing
- HTML
- SQL

PROFESSIONAL EXPERIENCE

- Domain export in Manufacturing, Telecom, and Education.
- Provide technical specifications and help maintain overall documentation for the business.
- Provide day-to-day administration, troubleshooting, and maintenance for the connected Salesforce platform.
- Strong client management skills and ability to work with customers to develop and manage implementation plans on a proactive basis.

WORK EXPERIENCE

Dealermatix Technology Pvt. Ltd. | Senior Functional Consultant
October 2022 – July 2023

- Involved in preparing Process Flows, Business, and Functional Requirement Documents.
- Configured Profiles and Administrative permissions to grant/deny users access to platform features.
- Designed and deployed Custom tabs, validation rules, Email and SMS Template Design and Development Approval Processes for automating business logic.
- Implemented pick lists, filed dependencies, lookups, master-detail relationships, validation, and formula fields to the custom objects.

MGM University | ERP Administrator
December 2012 – September 2022

- Coordinate and Manage the entire procurement process for ERP systems in educational institutions and Implement the ERP Finance Module for the University.
- Manage and deliver large and complex ERP engagements to identify design and implement creative business and technology solutions for MGM University.
- Manage engagement risk, project economics, planning and budgeting, and accounts receivable.
- Perform as counselor and coach for ERP solutions.

EDUCATION

Dr. BAMU University, 2009-2012
Master of Computer Application
(Engineering & Technology)

LANGUAGES

- English
- Hindi
- Marathi

PROJECT DETAILS

OPTIMUS (Dealer Management System)
Role: Senior Functional Consultant
Domain: Manufacturing

- Participation in preparing Business, and Functional Requirement Documents.
- Design the Process Flow design according to the business and functional requirements with the help of the Draw.io tool.
- Configured all requirements into a proper Dealer Management System with the Saleforce.com platform on Sales and Service Cloud.
- Designed and deployed Custom tabs, validation rules, Email and SMS Template Design and Development Approval Processes for automating business logic.
- Implemented pick lists, filed dependencies, lookups, master-detail relationships, validation, and formula fields to the custom objects.

MGMU ERP
Role: ERP Administrator
Domain: Education

- Requirement finalization and Vendor finalization. Preparing and finalizing the SLA document.
- Data migration activity with the help of different CSV templates.
- Implement and Configure all educational ERP package modules stape-by-stape.
- Manage the training sessions for every stakeholder.
- Traboulshoot and support on daily issues.

WorldLine Payment Gateway Integration
Role: ERP Administrator
Domain: Education

- Identify the mapping fields for payment gateway integration.
- Use the PHP integration tool kit for online payment transactions.
- Finalize merchant credentials for the integration.
- Reconciliation report format and data field finalization.
- Traboulshoot and support on daily issues.