Aakriti Piple

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PROFESSIONAL SUMMARY

- Experienced Salesforce Lead & Developer with over 8 years of experience in IT Industry. Excellent reputation for resolving problems and improving customer satisfaction.
- Direct Salesforce Developer with an in-depth understanding of Salesforce and its opportunities. Exceptional coding talents with proficiency in various coding languages, including JAVA and C++. Adept at creating cloud-based applications and analyzing company processes.
- Integrated multiple systems across different projects.
- Project development and extensive production support. Designing, translating and generating modular solutions

SKILLS

- Salesforce Sales & CPQ
- Salesforce Lightning
- Salesforce APEX & Triggers, Batch
- REST API & Integration
- Lightning aura components, Flow & PB

- JAVA, JAVASCRIPT
- SOQL, SQL, Oracle
- MS-Excel, Postman, Swagger, JIRA, GIT, Eclipse, visual-code
- Data structure & Algorithm
- Technical Architecture

CERTIFICATIONS

- Salesforce certified Administrator
- Salesforce certified Platform Developer I
- Salesforce CPQ specialist

WORK HISTORY

SALESFORCE TECHNICAL LEAD   07/2020 to CURRENT

Accenture, Adecco | Mumbai, India

- Responsibilities includes design review, development, unit testing and delivery.
- Working in salesforce aura framework and salesforce package development with salesforce DX.
- Increased tool efficiency and removed redundancies.
- Building complex salesforce lightning product for multiple countries.
- Main goal is to make single salesforce org from existing multiple countries org.
- Integrating multiple applications using REST API.
- Created trigger, apex classes, lightning components, and batches.
- Created plans and communicated deadlines to ensure projects were completed on time.
- Proved successful working within tight deadlines and fast-paced

atmosphere.

SALESFORCE TECHNICAL LEAD & INTEGRATION ARCHITECT
04/2019 to 07/2020

SUSE | Mumbai, India

- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Actively listened to customers' requests, confirming full understanding before addressing concerns.
- Redesigned client's whole business process and upgraded their system from Oracle to Salesforce.
- Configured and customized Sales, Service and CPQ in Salesforce lightning for SUSE.
- Worked as End to end architect design for SUSE.
- Design and development multiple integration for SUSE. Integrated 4 systems with SFDC.
- Installed and configured 7 applications in sales & service cloud for SUSE.
- Migrated their lakhs of data from oracle to Salesforce via data loader.
- Traveled to Germany and Dublin for requirement gathering and UAT.

SALESFORCE SENIOR DEVELOPER
08/2018 to 03/2019

Harley Davidson | Mumbai, India

- Single Handled requirement gathering, analysis for HD.
- Design and developed whole sales process from scratch in salesforce.
- Configured and customized Lead management system and integration in Salesforce.
- Created and Configured excellent Partner community in salesforce for cross domain leads.
- Build their Appointment Booking system in Lightning component Salesforce.
- After implementation HD were able to increase sale

SALESFORCE SENIOR SOFTWARE DEVELOPER
01/2017 to 07/2018

Tata Consultancy Service, TCL | Mumbai, India

- Salesforce apex, Rest, VF-pages, xml, configuration.
- Functional requirement gathering, analysis.
- Developing integrations using REST and SOAP.
- Creating triggers and APEX codes.
- Implemented salesforce configuration.
- Creating and configuring profiles for sites.
- Customized org according to record types.
- Created periodic charges using batches and reflected them on their configured app.
- Design visual force pages ,classes according to requirements.
- Increased leads by 40%

SALESFORCE SENIOR SOFTWARE DEVELOPER & ANALYST
08/2016 to 12/2016

Talk Talk

- Salesforce apex, visual force page
- Functional requirement gathering, analysis
- Creating and configuring profiles for sites.
- Customized org according to record types.
- Implemented salesforce configuration.
- Created periodic charges using batches and reflected them on their configured app.
- Created apex classes and triggers
- Design visual force pages, classes according to requirements.

JAVA DEVELOPER
11/2012 to 07/2016

BANCS, RABO Bank | New Delhi, India

- Java, SQL, Oracle, Hadoop (HDFS, MapReduce), Pig, Hive.
- The project entails providing an umbrella services platform to the client for all their customer needs.
- Corporate action, payment manager, trading, liquidity management, model portfolio maintenance is extensively worked on.
- Made batches for periodic functionality & created server protocols to maintain pooling for the client's services
- Providing all-round and integrated financial services through the proprietary BaNCS platforms
- Capacity building and enhancement of client resources in order to keep up with changing compliance requirements

JAVA DEVELOPER
12/2012 to 10/2013

TCS Innovation Labs | New Delhi, India

- Java, Java Script, Google Maps API, HTML.
- Worked with shipping and logistic client for cross functional exposure
- Coordinating with teams in multiple geographies for issue resolution for client in finance domain.
- Designed system to track and locate ships in real time using interfaces by Google Map.
- Unique ID tracking module developed to optimize line management & logistical processing for client.
- Increased approach to location via newly introduced Google map.

EDUCATION

B.Tech | Computer Science *2012*
Rajiv Gandhi Technical University, Bhopal

Senior School | Maths & Science *06/2008*
Kendriya Vidyalaya, Bhopal

10th *2006*

Kendriya VidhyalayaCentral Board Of Secondary, Bhopal

ACHIEVEMENTS

- 2020 Accenture ACE Award in Client & Customer category.
- 2019 TCS Employee of the quarter.
- 2018 TCS Employee of the month.
- Traveled to multiple international locations for requirement gathering.
- Build innovative partner community for Harley Davidson.
- Certified in Linux developer Program.

HOBBIES

Dancing, Travelling ,Painting, Interacting with new people

LANGUAGES

Hindi: Native language

English: B2

Upper intermediate