

EXPERIENCE SUMMARY

- 6 years and 4 months of rich and progressive experience in the design, development, implementation, testing, and maintenance of software products and solutions.
- More than 5 years of experience in **SFDC CRM including Configuration, Apex, Lightning Experience, and Visualforce.**
- Worked on **Lightning Experience, Lightning Components, Lightning Page, Lightning App Builder, and SFDC Design** extensively.
- Led a team of four members and liaised with Clients regularly.
- Interacting with stakeholders to understand and gather requirements and making sure about the deadlines and also helping the team to understand the functionalities.
- Expertise in features like Roles, Profiles, Workflow, and Validation Rules.
- Good knowledge in creating Custom Objects, Tabs, Record Type, Page Layouts, Apex Triggers, and Apex Classes.
- Trained Freshers/Juniors in the team on Lightning experience & Lightning components.
- Exposure to Logistics and Retail domain.

PROFESSIONAL SUMMARY

- Worked with Cognizant Technology Solutions as an Associate from April 2016 to October 2018.
- Worked with Infosys, Bangalore as Senior Associate Consultant from May 20, 2013 – December 2013.
- Worked with UST Global, Chennai as Software Developer from June 2011 to April 2013.
- Worked with UST Global as a Software Developer from July 2008 to December 2009

REWARDS AND RECOGNITION

- Awarded '**Assimilator of the Quarter**' during the 3rd Quarter of 2017 at Cognizant Technology Solutions.

TECHNICAL SKILL SET

Language Web Technologies	Lightning Experience, Lightning components, SLDS Design, SFDC Classic, Apex, Visual Force and Java Script HTML
Functional Tools	Workbench, JIRA
Database	SQL-Server 2000, 2005, Informix
Operating Systems	Windows, Unix

Project Name: Account Planning

Company	Cognizant Technology Solutions
Client	Monsanto
Environment /Technology	Lightning Experience, SLDS Design
Duration	Dec 04, 2017 – Oct 20, 2018
Role	Associate

Project Description: Account Planning is defining the way we are assessing our accounts, planning and executing Account Plans, and measuring our efficiency and success in bringing Integrated Solutions to our Customers. With Account Planning we're establishing a performance culture where sales Teams are developing Account Plans, based on analytics, and are



executing against the plan, measuring with KPIs. This involves Sales Management, Forecast Management and Touchpoint Management

Responsibilities:

- Responsible for gathering all the requirements from the client, created estimation for the project, structured the data model, managed the story board and structured the modules
- Created Objects, Relationships, Record Types, Page Layouts, Custom Settings, Workflow Rules, and Approval process.
- Created Lightning components, Lightning Page, Lightning Tab, and Lightning App as per the requirement.
- Created Dynamic lightning components.
- UI of the lightning components are enriched with SLDS design system
- Implemented Chart.js and C3/D3 chart to render various charts as per the client requirement by fixing the Locker Service issues
- Involved in Agile process and actively led the client calls.
- Responsible for the task allocated to me and maintained the status in Jira for the assigned task
- Deployment activities carried out via Copado.

Project Name: Global Frontier – Account and District Planning

Company	Cognizant Technology Solutions
Client	Monsanto
Environment /Technology	Lightning Experience, SLDS Design
Duration	May 01, 2016 – Dec 01, 2017
Role	Associate

Project Description: Customer Journey, Customer Engagement, Account Planning Process, Sales Forecast Process, Touchpoints, Touchpoint Programs, Global Regions etc. put all this together and transform it into Global Sales Portal Capabilities. Account Planning and District Planning is defining the way we are assessing our accounts, planning and executing Account Plans, and measuring our efficiency and success in bringing Integrated Solutions to our Customers. With Account Planning, we're establishing a performance culture where sales Teams are developing Account Plans, based on analytics, and are executing against the plan, measuring with KPIs. This involves Sales Management, Forecast Management and Touchpoint Management

Responsibilities:

- Responsible for gathering the requirements from the client, created estimation for the project, structured the data model, managed the story board and structured the modules
- Created Objects, Relationships, Record Types, Page Layouts, Custom Settings, Workflow Rules and Approval process.
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Project Name: Pfizer Rebate System

Company	Infosys Ltd
Client	Pfizer
Environment /Technology	Rebate System
Duration	6 months
Role	Senior Associate Consultant

Project Description: The purpose of this project is to build a rebate system for the client Pfizer.

Responsibilities:

- Analyzed the requirements which were assigned to me.
- Designed the data model for the new system.
- Created Functional Design document, Low-Level Design, and High-Level Design document
- Created Objects, Relationships, Record Types, Page Layouts, Custom Settings, Workflow Rules and Approval process.
- Created Apex Class and Vf Pages as per the requirement.

Project Name: Sales Motion 14.2

Company	UST Global Pvt Ltd.
Client	DELL
Environment /Technology	SFDC
Duration	7 months
Role	Software Developer

Project Description: The purpose of this project is to introduce the new changes to Salesmotion to enhance the functionality of Salesmotion 13.7. Business needs sales motions to display content specific to products, different regions, and business units to better enable solution selling globally (EMEA, APJ, LATAM). The Salesmotion created by Admin can be mapped to any Opportunity. Per the combination of (Domain, Solution Type, Solution Name) the salesmotion will get mapped to Opportunity. This Salesmotion can be accessed by Sales Rep via Salesmotion Button on the Opportunity which will display the solution selling framework that relevant to the deal. Sales Reps to select specialists assigned to the account and/or region and send an engagement request directly to them. Sales Rep will also assign specialists through CSE and SOC forms and engage them to directly work on it.

Responsibilities:

- Analyzed the requirement which was assigned to me.
- Created new Custom fields, Custom Buttons to support the Sales Admin functionality
- Created new Custom Objects, fields, pagelayout, record types, permission sets, workflows to fulfill the Sales Rep's functionality to assign specialist through CSE and SOC forms.
- Designed, and developed the Apex Class, Apex Trigger to manage the permissions of users with Sales Rep group.
- Designed Apex class and VF pages to configure solutions of CSE Engagement.
- Developed Test Method/Class.

Project Name: Sales Motion 13.7

Company	UST Global Pvt Ltd.
Client	DELL
Environment /Technology	SFDC
Duration	6 months
Role	Software Developer

Project Description: Sales Motion is a long-term business initiative that provides a solution selling framework to support global sales with general use cases, guidance and resources relevant to the deals as well as processes to enable the engagement of specialists. Sales Motion Program implemented the Sales Motions tool, which can be accessed from the Opportunity page to provide right in SFDC sales motions use cases, guidelines and access to resources relevant to the solution opportunity.

Responsibilities:

- Designed, developed and deployed Apex Classes and Controller Classes for various functional needs in the application.
- Worked on user interface creating visual force pages to display the relevant Salesmotion content when the user clicks on Salesmotion button from Opportunity page.
- Made changes in Custom Objects, Custom Fields, Page layouts, Permission sets and other components on a record detail and edit page.
- Created custom links on the side bar to support the users functionality.
- Developed Test Method/Class.

Project Name: Partner Profiling

Company	UST Global Pvt Ltd.
Client	DELL
Environment /Technology	SFDC and Eclipse IDE
Duration	7
Role	Software Developer

Project Description: PartnerDirect launched the Find a Partner tool in 2010 as a benefit for the top Channel Partners. The tool allows end customers to locate Certified Dell Channel Partners by searching by location or Partner name. The main objectives of this project are, Enhanced Search capability thereby improving Partner experience in using the tool, Enabled other types of Partners for creating profile in Partner Finder, Enabled Omniture reporting to get traffic for metric analysis

Responsibilities:

- Designed Customized User Interface (Examples: Allow registered partners for some regions; allow different fields for the search options)
- Ability for PRM Operations Admin only to configure the list of search fields and drop-down values based on each region in SFDC
- All Account fields and dropdown values if any need to be available for configuration by PRM Operations Admin only
- Developed Test Method/Class.
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Project Name: Auto Renewal Process

Company	UST Global Pvt Ltd.
Client	DELL
Environment /Technology	SFDC
Period	5
Role	Software Developer

Project Description: In current system, it has a manual process for partners wishing to extend deal registration on expiring deals. The registration process is automated, and the goal is to provide an automated process for partners, sales teams and operations teams.

As the volume of processing deal registration increases, so does the need to renew these deals when they do not close within the approved timeframe.

Responsibilities:

- Analyzed the existing functionality and modified the existing object
- Worked on Configuration.
- Responsible for creating new fields, list view and custom labels
- Worked on Workflows and Approval Process

Project Name: RARG – Remote Area Revenue Generator

Company	UST Global Pvt Ltd.
Client	DHL
Environment /Technology	Informix 4gl, Unix
Duration	5 months
Role	Software Developer

Project Description: Remote Area Service (RAS) was a business proposal to raise revenue by imposing an extra charge on outbound shipments where destination is remote and on inbound shipments for which the Origin is a remote area. The RAS can be a configurable fixed amount or an amount by weight, configurable per ½ kilo rate. For country using 1-pound increment, the rate needs to be divided by 2 in the setup. The RARG will compare between the two charges and choose which ever is higher. This extra charge is called “**Remote Area Surcharge**”.

Responsibilities:

- Responsible for analysis of the specifications.
- Modified the existing functionality in Inbound and Outbound Process.
- Responsible for testing the Maintenance module, Inbound Process.
- Coded using Informix 4GL and SQL.
- SRS, UTP, DDS and Release note preparation.

Project Name: RARG – International Billing System

Company	UST Global Pvt Ltd.
Client	DHL
Environment /Technology	Informix 4gl, Unix



Period	6 months
Role	Software Developer

Project Description: IBS v7-Enhancements project was the set of Enhancements in the current version of International Billing System (IBS) in DHL. The previous version of International Billing System (IBS) demanded for enhancements and new functionalities to meet the business needs in the EEMA, Asia-Pacific (AP) and IAM regions and countries like Cyprus, Malta and Brussels Wels where it is deployed. This not only addressed efficiency in the billing process but expected to generate a return on investment based on productivity gains from automation of processes, as well as additional revenue realization.

Responsibilities:

- Responsible for analysis of the specifications and existing functionality of IBS.
- Added a Batch Billing Process.
- Coded using Informix 4GL and SQL.
- Responsible for identifying the business-critical issues.
- Testing the BBA.
- SRS, UTP, DDS and UG preparation.

EDUCATION:

Qualification	Period	School / College	Percentage
B.Tech I.T	2003-2007	St.Joseph's college of Engineering and Technology	75%
12 th	2002-2003	Zamindar Hr.Sec School	80.5%
10 th	1999-2000	Sri Jayendra Matriculation Hr.Sec School	71%