

Nitiraj Thorat

Mechanical Engineer | New Sangvi - Pune, Maharashtra | +91 7499210866 | nitirajt@gmail.com

Objective

A Professional with Techno Commercial background having good technical skills, Leadership skills, Interpersonal skills and experience of working with various departments looking for an opportunity where I can contribute greatly to the organizations development and success.

Work Experience

August 2021 – Present

Company: Dynomerk Controls, Pune.

Designation: Marketing Executive

Job Description:

- Preparation of Techno Commercial Offers as per requirements of Customers.
- Representing the Company for Technical & Commercial discussions with Customers.
- To act as a single Point of Contact with all the Customers in West Region.
- To Monitor received Projects, coordinate with Team for timely execution.
- To generate new enquiries from existing Customers.
- To extend customer base.
- Market Research and addition of new Products in Existing Portfolio.
- Collaborations with educational institutes for Training and Project Work.

August 2018 – August 2021

Company: Dynomerk Controls, Pune.

Designation: Assistant Engineer (Projects)

Job Description:

- Project Planning, Tracking and Management.
- Management of Work and Team.
- Coordination with various departments for successful execution of Projects.
- Point of Contact with various suppliers, Vendors for sourcing of components.
- Documentation, Preparation of Manuals, Pre-Dispatch inspection.
- Continuous development in Products & Processes.
- Arrangement of Dispatch to various Project Sites.
- Coordination with & Support to Onsite Engineers for Project Engineers.

Education

S.No	Course	School / College	Board / University	Year of Passing	Marks Obtained
1.	PGDBA (Operations)	Symbiosis Centre for Distance Learning, Pune	-	Pursuing since 2021	-
2.	BE (Mechanical)	Sinhgad Institute's Smt.Kashibai Navale College of Engineering, Vadgaon, Pune-41.	Pune University	2018	69.08%
3.	HSC	Bharat English School and Junior College, Shivajinagar, Pune-5.	Maharashtra Board	2014	76.92%
4.	SSC	Mar Ivanios Convent High School, Pimple Gurav, Pune-61.	Maharashtra Board	2012	86.36%

Achievements & Acknowledgements

- Single handedly handling 8 -10 Customers with improvements in Customer satisfaction levels.
- Generation of New Enquiries & New Customers.
- Addition of different Products and Systems in existing portfolio.
- Single handedly handled multiple Projects with more than satisfactory results.
- Representative of Mechanical Project Team in Project Management Forum.
- Coordinated and Dispatched as much as 150 consignments to various Project Sites.
- Managed to make an Effective system for Project Tracking and Execution, this system is accepted and followed by all Project Engineers.
- Developed Vendors & Suppliers ensuring Good Quality and timely delivery of material.
- Made new manuals for Engine Test Bed – Very well received by Customer and used as a Training material for New Joiners.

Academic Project

Sponsored by: Cummins India Limited, Pune

Title: Design and Implementation of Cooling System for WMW Grinding machine.

Brief Description: The Old Cooling System had two major problems - High Cycle time of operation and Frequent Clogging of Components due to infiltration. We built a new Cooling system and modified some components in the old system to solve these problems.

Internship

Company: Bharat Forge Limited, Pune. (June 2017 – July 2017)

Learnt about the working of the company in the Induction program and did a Project on “Reduction of cycle time in Manufacturing Bevel Gears”

Skills

- Technical Skills
- Taking responsibility & Ownership of Work
- Leadership
- Goal Oriented
- People Skills
- Strong Work Ethic
- Attention to Detail

Personal Details

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- Date of Birth – 26/04/1996