SUREKHA METRI

Salesforce CPQ-Lead Software Engineer

EDUCATION

Visvesvaraya Technological University, Belgaum
2004 - 2008
Bachelor of Engineering (Computer Science).

Central Board of secondary Education.
1997 - 2004
Passed with Distinction.

WORK EXPERIENCE

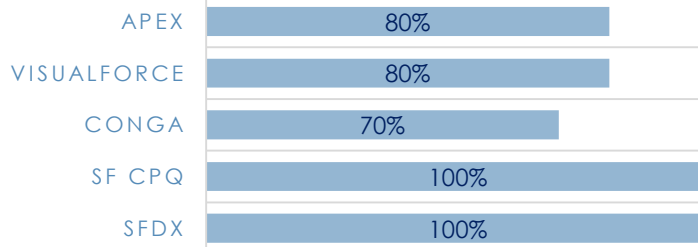**Everi India Pvt. Ltd. [Lead Software Engineer I]**
Aug 2019– Till Date
- Worked on SFDC Sales & Service Clouds.
- Worked on CPQ Quote to cash and Conga implementation.
- Worked on Administrative tasks like creating Profiles, Roles, Users, Email Services, Approvals, Workflows, Dashboards, Tasks Configuration, Analytics Reporting, User Acceptance Testing, End User Training, Delivery and System Testing.
- Worked extensively on CPQ implementation & enhancement projects.
- Worked on Advanced Approvals setup and Customized Contract generation.

SLK Software Services Pvt. Ltd. [ANALYST AND DESIGNER]
Sep 2008– Aug 2019
- Oracle Apps consulting as a configurator technical consultant fulfilling various roles including Developer, Lead and configurator consultant.
- Experience in Multiple End to End implementations, Big Machine CPQ support, configurator Requirements & Design, Advanced pricing, Manufacturing and Technology.
- Experience in Developing, Administration, Configuration, Implementation and Support of Salesforce CRM based on Apex Language and leveraging Force.com Platform.
- Perform Requirement Analysis & provide Task Estimates to Customer Product Owner(s) post review & discussion with Architect & Project Manager.

SKILLS

Skill	Level
APEX	80%
VISUALFORCE	80%
CONGA	70%
SF CPQ	100%
SFDX	100%

PROFILE

Certified **Salesforce CPQ specialist** with 8+ years of experience.
7+ years in Oracle Apps consulting as a configurator technical consultant.
Experience in Multiple End to End implementations of Salesforce CPQ projects for Manufacturing & Supply Chain Division Domain.
Also worked on lightning migration, implementing SSO, profile cleanup, Five9 CTI integration.
Competent in SFDC Administrative tasks like creating Profiles, Roles, Users, Email Services, Approvals, Workflows, Dashboards, Analytics Reporting, User Acceptance Testing, End User Training, Delivery and System Testing.
Experience in salesforce CPQ and Conga: New Products Configuration setup, Advanced Approvals setup and Customized Contract generation.
Worked at Client Location, Las Vegas, USA, during CPQ implementation Project and Conga implementation Project.

CONTACT

PHONE:
7760981244

EMAIL:
Surekha.metri@gmail.com

HOBBIES

Playing TT
Cooking

CLOUD EXPERIENCE

Sales Cloud
Service Cloud
Revenue Cloud

EXPERIENCE

Manufacturing & Supply Chain

METHODOLOGY EXPERIENCE

Waterfall
Agile

PACKAGE EXPERIENCE

Salesforce CPQ (SteelBrick)
Conga packages
Five9 CTI

DEVELOPMENT TOOLS EXPERIENCE

Developer Console
Visual Studio Code
Workbench
Data Loader
Dataloader.io

PROJECT HIGHLIGHTS (LAST 5 PROJECTS)

Project 1: MetersXpress Software product implementation in CPQ.
Roles and Responsibilities:

• Attending Product demo from Product owner.
• Prepare Functional Specification, Technical Specification and Process Flow Charts based on legacy Excel sheets document generator.
• Preparing design document and get it approved by Director.
• Creating Product bundles, Product rules, Price rules, Quote templates and advanced approval rules.
• Updating contract generation process to include new Product Families.

Project 2: Recyclers Machine implementation.
Roles and Responsibilities:

• Attending Product demo from Product owner.
• Understanding the product configuration and how they sell for different currencies.
• Prepare Functional Specification, Technical Specification and Process Flow Charts
• Preparing design document and get it approved by Director.
• Creating all new Product model's configuration is salesforce CPQ.
• Creating Price rules, Quote templates and advanced approval rules for all new set of products.
• Updating contract generation process to include new Product Families

Project 3: Loyalty/Kiosk Products implementation.

• Coordinate with Client Product Owner(s), gather Functional and Non-Functional requirements.
• Products Configuration, product rule, Price rule and Advanced Approvals setup and Customized Contract generation.
• Customized Quote templates for the Kiosks.
• Preparing user guide and Training.

Project 4: Contract generation using CPQ and Conga packages.
Roles and Responsibilities:

• Coordinate with Client Product Owner(s), gather Functional and Non-Functional requirements
• Document the requirements and create User Stories
• Identify and highlight any risks/issues to the concerned stake holders
• Perform Requirement Analysis and provide Task Estimates to Customer Product Owner(s). Review and discussion with Architect and Project Manager.
• Co-ordinating with Conga development team and helping them to understand salesforce CPQ contracting process.
• Install and upgrade Conga packages in different sandboxes/Production.
• Prepare Functional Specification, Technical Specification and Process Flow Charts
• Setup Apps, Objects, Page Layouts, Related Lists, Tabs, Roles, Profiles, Permission Sets
• Review test execution plan and monitor execution progress for Smoke Testing, Functional Testing, System Testing, Regression Testing, Non-Functional Testing and System Integration Testing.
• Provide End User Support during Iterative releases.

Project 5: Merging different Orgs.
• Merging All account records without creating any duplicate records.
• Merging Contact details.
• Migrating all Opportunities, leads and Contacts.