



YOGESH DIVAKAR

Targeting assignments in
Strategy Management | Data Mining | Risk Investigation
With a leading organization of repute

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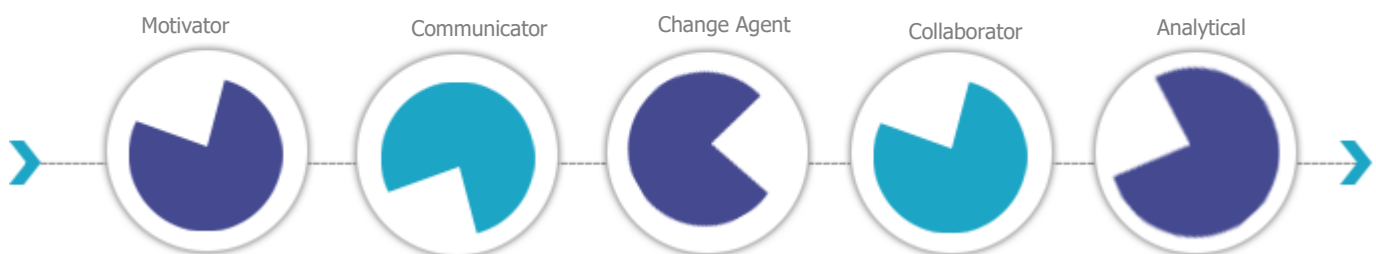
🧠 Profile Summary

- A competent professional with **nearly 7 years** of experience in **Business Analysis, Strategic Consulting, Thought Leadership, Stakeholder Management and Team Management** with key focus on profitability and optimal resource utilization
- Comprehensive knowledge and understanding of the business model in **Ecommerce & IT sector**; leveraged broad subject knowledge in providing analysis on regulatory changes and trends as well as the implications
- A dedicated analyst with capability in **analysing & summarizing large set of data, formulating search strategy and articulating** results for business development projects
- Hands-on experience in consulting practice with proven skills in offering **strategic insights on problem-solving, gap analysis, risk analysis, and cost-benefit analysis**
- Skilled in **collaborating with C-suite level executives** for gathering & mapping business requirements; catering to high stake accounts while supporting the pre-sales initiatives
- An effective communicator with excellent analytical, interpersonal, organizational & mentoring skills

🎓 Academic Details

- Pursuing PGPEXMBIC from IIM, Shillong
- B.Com. from MES College of Commerce, Dharwad in 2011
- International Immersion March 2019 to May 2019 from Fudan University Shanghai & Ocean University Qingdao, China

🧰 Skill Set



👥 Core Competencies

Operations & Strategy Management



Data Mining



Product Launches / Re-Launches



Fraud Investigation & Prevention



Risk Assessment & Mitigation



New Product Development & Launch



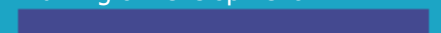
GTM Strategy



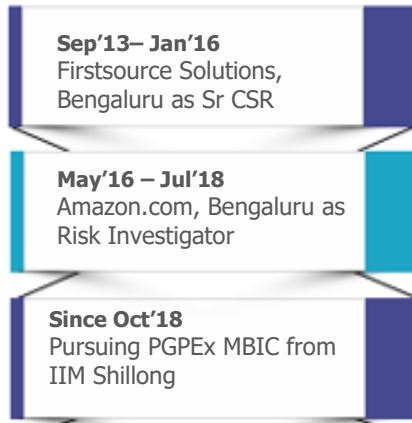
Team Management



Training & Development



Career Timeline



Organizational Experience

May'16-Jul'18 with Amazon.com, Bengaluru as Risk Investigator

Key Result Areas:

- Developed required document, created overall structure of the service and worked on SOP creation
- Managed risk through online fraud mitigation and data mining
- Single-handedly worked on a new service (Simple Messaging Services from AWS) development from India
- Acted as a part of strategic team and imparted training & development to the new joiners

Previous Experience

Sep'13-Jan'16 with Firstsource Solutions, Bengaluru as Sr. CSR

Key Result Areas:

- Investigated risk under product supportability
- Maintained different SLAs of 1 hour, 2 hours and 12 hours

Jun'11-Jul'13 with V Events, Bengaluru as Office Admin

Key Result Areas:

- Supervised activities of staff and created agendas
- Coordinated meetings and its schedule accordingly

Internship

May'19-Jul'19 with China Interntrip, Qingdao as Marketing Manager Intern

Role :

- Developed strategies and tactics to boost the company's reputation and drive qualified traffic
- Deployed successful marketing campaigns such as :GoAbroad, GoOverseas, Social Media and the like

Personal Details

Date of Birth : 14th Jan, 1991
Languages Known : English, Hindi, Kannada & Mandarin (Cleared HSK1)
Address : Namaskar Ambagiri, Gandhinagar, Sirsi-581403, Karnataka