 **Tarun**

**Salesforce Developer**

Phone: 717-831-8575

E-mail: tarun.56801@gmail.com

https://www.linkedin.com/in/tarun-m-010002158

**Professional Summary:**

* Over 7+ years of IT experience, 5 years in **Salesforce.com** and 3+ year of salesforce lightning including System analysis, design, development, Testing, deployment of SFDC, **Web based Applications**, Service Cloud, Sales Cloud, **Salesforce Lightning**, Apttus CPQ, Salesforce CPQ.
* Experienced SalesForce developer in Developing Apex Classes, Triggers and Visual force Pages, **Lightning Component bundles**, **Salesforce Lightning Design System** and **Lightning App Builder**.
* Experience in Configuration, Implementation, Administration and Support of **SalesForce CRM/PaaS**.
* Implementing **Security** and **Sharing rules** at object, field, and record level for different users at different levels of organization.
* Created various profiles and configured the permissions based on the organizational Security Requirements.
* Created the Validation Rules, Approval Process and Workflows.
* Designed various **Web Pages** in Visual Force for functional needs within SalesForce.
* Designed and developed **Apex Triggers** for various functional needs in the application.
* Experience working with Force.com IDE, Data Loader, Import Wizard and salesforce.com **Sandbox Environments**
* Experienced in Sandbox Management (Like Refreshing Sandbox, Creating New Sandbox, Migrating code from one sandbox to the other).
* Worked on the design of custom objects, custom fields, role based page layouts, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visual Force Pages, Dashboards and various other components as per the client and application requirements.
* Experienced in Unit Testing and Test Coverage for triggers & classes.
* Experience in HTML, CSS, Java Script.
* Implemented Quote-to-Cash solution using **APTTUS CPQ**. Depth understanding of the **APTTUS CPQ, APTTUS CLM** data model and functionality.
* Modeled complex pricing scenarios like rule-sets based pricing, matrices based pricing, tiered pricing, attribute based pricing, dependent pricing based on other product, % pricing based on other products, multidimensional pricing, etc.
* Designed and Implemented complex catalogue scenarios like bundle creation, bundle in bundle creation for multiple levels, option groups for a bundle, attribute groups for bundle product, auto-inclusion rules for products, constraint rules for products like inclusion, recommendation, exclusion etc.
* Implemented Quote-to-Cash solution using **Salesforce** CPQ. Good understanding of the **Salesforce** CPQ.
* **Migration** using X-Author app between Salesforce Instances.
* Experience in analyzing and to identify gaps in functional/business requirement and effectively communicate that to both Business and Functional analysts on the same. Also, provided post deployment training on platform usage for various levels of users
* Experienced in building complex reports, dashboards and analytic snapshots.
* Experience in web technologies like **SOAP** and **REST**.
* Excellent communication and interpersonal skills, accustomed to work in both large and small team environments. A team player with strong ethic, a positive attitude and worked in Agile environment to make the best use of individual resources.

**Technical Skills :**

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| --- | --- |
| Salesforce API tools  | App Exchange Data Loader, Force.com Explorer, Change Set, Force.com Excel Connector, Force.com IDE, Workbench, SOQL Explorer and Force.com Migration Tool (ANT), Github, Jenkins, Metadata API. |
| Salesforce.com Development | Apex Classes, Apex Triggers, Test Classes, Apex Custom Controllers and Extension, Visual force (Pages, Components & Controllers), Validation Rules, Work Flows, Dashboards, Reports, Custom Objects, Force.com Eclipse IDE Plug-in, Apex Web Services, Apex Explorer, Sandbox Development and testing, Apex Data Loader, SOQL, SOSL, Ajax Tool Kit. |
| SalesforceIntegration Tools | Data Loader, Json, Jenkins, Salesforce connect,Dell Boomi |
| Languages | Shell, C, C++, Java, J2EE, ASP.net, Power shell, Perl, Python, Ruby and PHP. |
| Database | MYSQL, Oracle 9i, Oracle 10g, SQL Server |
| Web | HTML, XML, CSS, SOAP Web Services, REST Web Services and WSDL |
| Platforms | Windows NT/2000/XP Pro/Vista/7, 8,10 |
| Java Technologies | Java, JSP, JavaScript, JSON |
| Scripting Languages | Shell, Ruby, Perl, and Python, Java script. |
| Cloud Computing  | Sales cloud, Service cloud, Marketing cloud, c |

**Certification:**

* Certified salesforce administrator (201)
* Certified salesforce Developer (PD1)

**Education:**

Bachelors of Computer Science from Jawaharlal Nehru Technological University, India

**Professional Experience:**

**ChowNow, playa Vista, CA Jun 20 – Present**

**Role: Salesforce Developer**

**Description:**

ChowNow is an [online food ordering](https://en.wikipedia.org/wiki/Online_food_ordering) [platform](https://en.wikipedia.org/wiki/Computing_platform) that connects customers with local restaurants. ChowNow's online ordering technology enables independent restaurants to take orders via their own branded channels. In addition to operating a consumer-facing platform, ChowNow allows restaurants to individually customize and brand their ordering apps.

**Responsibilities:**

* Responsible for requirements gathering from business users and prepare technical requirement specification document Implemented **Agile Methodologies**.
* Created Objects, Page Layouts, Record Types, Relationships, Validation Rules, Workflows and Approval Process.
* Using Data Loader and Import Wizard for Data Export, Updates and Backup for the organization.
* Working with Administration activities like Users, Profiles, Permission Set Role, OWD settings and Sharing Rules. Designed and Developed **Service Cloud** and **Integration**.
* Created workflows for automated Lead Routing, Lead Escalation, and Alerts &Custom Coaching Plans. .
* Experience building integrations using Enterprise iPaaS platforms such as **Dell Boomi** Implemented Single Sign-On with SAML on force.com.
* According to the business user's requirement, creating Reports and Dashboards.
* Worked with various salesforce.com objects Lead, Account, Contact, Opportunity, Campaign, Cases, Solutions Standard objects & Custom Objects.
* Hands on experience on **Salesforce Lightning** development with complex business logic implementation.
* Created Public Groups, Queues, Permission Sets, Profiles, Users & Security Settings based on role hierarchy. Involved in Data Migration from three Legacy Systems to Salesforce.
* Implemented Salesforce **Service Cloud** & Opportunity Management (Case Management, Entitlement Management, Product & Price Book, High Volume Customer Portal, Partner Portal, Visual Force Sites) for business support and technical support for its channel customers.
* Worked on Apttus Order Management and Apttus Billing / Revenue Recognition.
* Worked with **SOQL, SOSL** queries with **Governor Limitations** to store and download the data from Salesforce.com platform database.
* Worked with the Community to build the Application.
* Developed apex **REST web service** classes for external applications to access Salesforce data from various objects.
* Worked on writing Apex Triggers Apex Classes, Batch Apex and Scheduled Apex.
* Experienced in designing **UI** using **Visual Force** Pages. Wrote Test Scripts for various scenarios.
* Migrating Metadata from one sandbox to another sandbox using Force.com IDE tool.
* Used **Web Services** like **SOAP API** and **Rest API** to integrate with external systems.
* Implemented Email-to-Case, Web-to-Case for automation of the case creation.
* Performed Unit, Integration, Regression and User Acceptance Testing.

**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Service Cloud, Sales Cloud, Data Loader, HTML, Java Script, GitHub, Eclipse IDE, Subversion, Salesforce CPQ.

**BlueBeam Inc, Pasadena, CA Jun 19 – Apr 20**

**Role: Salesforce CPQ Developer**

**Description:**

Bluebeam, Inc. is an American software company founded in 2002 and headquartered in Pasadena, California, United States, with additional offices in Chicago, Illinois; San Diego, California; and Manchester, New Hampshire.The company specializes in designing tools for creating, editing, marking up, collaborating and sharing PDF documents. Their main product is Bluebeam Revu

 **Responsibilities** :

* Experience in Development, Administration, Configuration, Implementation, **Lightning**, and support experience with Salesforce cloud platform.
* Developed various Custom Objects, Tabs, Components and **Lightning** Pages and Controllers
* Hands on experience on **Salesforce Lightning** development with complex business logic implementation.
* Familiar with **Salesforce CPQ** for subscription, billing, invoicing and can take control of sales process from Quote to Cash. Generated Revenue recognition status automatically with **Salesforce CPQ.**
* Involved in End to End testing and also gathering requirements to feedback from business users.
* Used **Dell Boomi Integration** to connect **Salesforce** to **Netsuite** and Netsuite to Salesforce for Connection, Mapping, (a)Synchronous Integration.
* Worked in code migration using **Change** **Sets**, GIT and Eclipse.
* Implemented SFDC based products, including contract management, revenue and rebate management, and other related solutions.
* Developed **APEX** Classes, **Controller** Classes and **APEX** Triggers for various functional needs and implemented the business logic as per the requirements.
* Developed and deployed workflows and approval processes for opportunities and products/ assets management.
* Developed **Unit test** class for **Apex** class and worked for improving **code** **coverage**.
* Used **SOQL** & **SOSL** with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Involved in building of the Customer Portal in the organization.
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files.
* Pricing factors like variance pricing, volume-based pricing, attribute-based pricing has been configured using **Salesforce CRM.**
* Configured Chatter to track emails from Outlook to Salesforce by following a user.
* Worked with AppExchange Dup Catcher to filter and prevent duplicate records in the organization.
* Responsible for weekly and monthly data export, updates, and backup for the organization.
* Experienced with **Salesforce CPQ** (Configure-Price-Quote), for creating Quote proposals
* Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
* Experience building integrations using Enterprise iPaaS platforms such as **Dell Boomi**, **MuleSoft**, **Informatica** or similar.
* Developed Concur **Boomi** **integration**
* Worked with **Salesforce CPQ** Quoting for analysing the pricing of the products using the workflows
* Good with Product configuration, Price Rules, Constraint Rules, Categories, Price list, Quote Creation.
* Worked with various Salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Reports, and Dashboards.

 **Environment**: Saleforce.com, Apex Classes, Controller Classes, Triggers, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Page layouts, Email Services, SOQL, SOSL, Sandbox, Force.com IDE, Salesforce CPQ and Dell Boomi

**Workday Inc, Pleasanton, CA. May 2018 – Jun 2019**

**Role : Salesforce / Apttus CPQ Developer**

**Description:**

Workday, Inc. is an on‑demand financial management and human capital management software vendor. It was founded by David Duffield, founder and former CEO of ERP company PeopleSoft. Workday makes money by selling [subscriptions](https://en.wikipedia.org/wiki/Subscription_business_model) to its services rather than selling the software outright. [Expenses](https://en.wikipedia.org/wiki/Expense) are [booked](https://en.wikipedia.org/wiki/Bookkeeping) up front when it signs on a new customer but the associated [revenue](https://en.wikipedia.org/wiki/Revenue) is [recognized](https://en.wikipedia.org/wiki/Revenue_recognition) over the life of multiyear agreements.

**Responsibilities:**

• Configured Products, Rules, Pricing, Pricing Rules and all other aspects of product set up in **Apttus CPQ**

• Programmed the various automated functionalities using the triggers in the combination if the related classes.
• Interfaced with multiple business team members to gather and documented the requirements
• Configured complex **bundle** structures.

• Discuss with Sales teams on product setup, pricing, guided selling setup, Order management and approvals.

• Implemented related pricing and price breakups to calculate Maintenance on every line item.

• Used **Agile methodology** to organize tasks between the development team with weekly scrums.

•  Worked with admin team to create profiles and implemented Object and field level security to hide critical information on the profile users.
• Developed customizations to implement custom pricing logics, Contracted discounting.
• Created a custom object to capture the asset line items to provide visibility of assets to all the users without **Apttus** **licenses**

• Build Apex classes implementing SOQL statements within **Force.com IDE** to manage interaction with the database.

• Created page processes at several instances and computations in **APEX.**
• Developed validations using Ajax calls with JavaScript and PL/SQL packages.
• Configure SSL for **APEX** over web logic server, HTTP server and others in Test and production environments.
• Supported **APEX** applications and conducted performance tuning for PLSQL.
• Implements Case management using **Web to case**, **Email to Case** and **Phone to case**.

• Maintain user accounts, roles, and profiles in the Salesforce.com application, also clean and current data in the Salesforce.com application. Customize Salesforce.com fields, page layouts, record types, profiles, and roles. Formatting and scrubbing of raw data and uploading into Salesforce.com.

• Works with Release Engineers, development teams and production support leads to understand impacts of branches, code merges and their **Approval process**.

• Leads and co-ordinates the Go-Live activities including the execution of the deployment Plans and checklists before production deployment to the Management, business and all the channels.

• Salesforce Continuous Deployment used **Flosum** tool.

• Used **Data Loader** for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files.

• Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment**: Salesforce.com platform, APTTUS CPQ, Workflow and Approvals, Reports, Custom Objects, Tabs, Email Services, Apex Language, Visual Force Pages, Components and Controller, JavaScript, Eclipse IDE Plug-in, Data Loader.

Array Technologies, **Chandler**, AZ. Oct 2017 – May 2018

Role: Salesforce Lightning Developer

**Description:**

Array Technologies is a leading global technology company providing tracker solutions and services for utility-scale solar energy projects as one of the world’s largest manufacturers of ground-mounting systems. With efficient installation and terrain flexibility coupled with high reliability, durability, and performance, Array delivers a lower levelized cost of energy. The Company’s focus on innovation, combined with its customer-centric approach, has helped achieve some of the industry’s best returns.

**Responsibilities:**

* Interacted with various business team members to gather the requirements and documented the requirements.
* Used to Lightning Components access at the user, profile, and organization level.
* Created multiple **Lightning Components**, added CSS and Design Parameters that makes the Lightning component look and feel better. Leveraged APEX Controller to make a call for external requests to retrieve data from various API's and displayed them on to the component.
* Involved in **Agile methodology**, Scrum that dramatically improved productivity and reduced errors.
* Implemented Apex Triggers with SOQL queries and created workflows like email alerts and field updates.
* Created custom VF pages using HTML, CSS, JavaScript and JSP to leverage the functionality of displaying the information on community portals from different objects and update them on the same page.
* Worked on salesforce1 Mobile Administration
* Enabled **Aura Framework**, by adding **Aura Attributes** and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications
* Worked on data integration, data clearing, data transfer from third party API’s with requested permission sets using APEX data loader.
Performed inbound, outbound integration with websites using REST API, SOAP Web services API (WSDL).
* Used **REST API** callouts / WSDL (SOAP API) for connecting to the services hosted by third party companies to perform an action by connecting to their respective repositories and sending the request on demand.
* Made enhancements to **Apttus CPQ** (Configure Price Quote) tool, shopping cart by adding new fields. Run batches in order provided to project changes by following the instructions provided by Apttus.
* Implemented **CPQ** System to improve user experience in the Quoting process using salesforce.
* Involved in Test configuration Apttus within Sandbox environments to ensure that once users are granted access, all the aspects are fully functional.
* Worked on different Sandboxes for development & testing; Involved in migrating the code to production instance in instalments using **Change Set**.
* Used Organization security, Network-based security and Session security to implement platform security.
* Configured Chatter for the Users in the Organization for collaboration
* Experienced in Unit Testing, for the customisation and developments done during the project.

**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Service Cloud, Data Loader, HTML, Java Script, GitHub, APPTUS, Eclipse IDE, Subversion.

**AT&T Partner Exchange, Plano, TX Nov 2015 – Sep 2017**

**Role: Salesforce Developer**

Program gives Solution Providers the opportunity to offer powerful and reliable AT&T products and services to their clients. Featuring a portfolio of flexible solutions, attractive discounts, quick-deal registrations, marketing funds, tools, and support, the AT&T Partner Exchange opens more opportunities for your business.

**Description:**
Through Order zone, multi suppliers can represent their products so that buyer can get benefits of Order Zone. It contains two modules, Customer Module and Supplier Module. Through Customer Module customer can track the benefits of shopping through Order zone. Through Supplier module, different suppliers can compare different competitor goods to optimize the price of goods of a particular supplier. Order Zone helps to create an integrated supply chain by bringing simplicity to B2B and B2C supply chain management and business procurement.

**Responsibilities:**

• Created various custom objects as per requirement.
• Worked on various standard Objects like Accounts, Cases, Contact, Opportunities, Campaigns, Solutions and custom objects.
• Created Security settings for Roles and Profiles and managed Security Sharing Settings.
• Developed Validation Rules for the Custom Objects and Workflow rules and Approvals for some fields.
• Created User Roles and Profiles, Security controls and shared settings.
• Implemented field level security, Profile and audit trail setup.
• Customized several Formula fields, Workflow Rules, Validation Rules, Triggers, Apex classes.
• Created several Validation Rules, Custom buttons and links on custom and standard objects.
• Deployed SFDC package from one organization to other organization.
• Wrote SOQL statements with in custom controllers.
• Developed APEX class, Controller class and APEX Triggers for various functional needs in the application.
• Created Visual Force Components used repeatedly in Visual Force pages to reduce the case of overabundance whenever needed.
• Integrated external java applications with Salesforce using SOAP and Rest web services.
• Created custom Java Application to Interact with Salesforce using SOAP and Rest web services.
• Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
• Created Visual force and HTML Email templates to be sent to the customers depending on the action they perform after they log into the portal.
• Scheduled Apex Batch jobs for processing large records.
• Extensively implemented Visual Flows for automatic sales and service process in Sales, and Service Cloud.
• Worked on Email-To-Case settings so that the emails can be created as Service Requests automatically and assigned to the associated internal user.
• Involved in Data mapping specifications to create and execute detailed system test plans. The data mapping specifies what data will be extracted from an internal data warehouse, transformed and sent to an external entity.
• Restructured Custom objects, Master detailed relationship between objects to better suites the organization.
• Individually worked on creating and implementing the Web-to-Case functionality to solve and track customer issues.
• Worked on data migration from databases to SFDC using Data Loader.
• Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com Objects. Used it to read, extract, and load data from comma separated values (CSV) files.
• Used Sandbox for testing and migrated the code to the deployment instance after testing.
• Created Custom dashboards displaying real time metrics including forecasts, revenue etc.

**Environment**: Saleforce.com platform, Apex Language, Triggers, Visual force (Pages,
Components and controllers), SOQL, Change Set, Data Loader, Force.com, Eclipse IDE Plug-in, Work Flow-Approval, Custom objects, Custom tabs, Email service, Html, Web-service, Sharing Rules.

**HCL Technologies, Hyderabad, India Oct 2013- Jul 2015 Role: Java Developer**

**Description:**
HCL Technologies is an IT organization headquartered in Hyderabad India, with customers in North America, Europe, Asia and Australia. It offers services in application development and maintenance, infrastructure management services, IP asset or platform solutions, and business process outsourcing to organizations in the financial services, manufacturing, distribution, Insurance & Media sectors.

**Responsibilities:**
• Developed the user interface for registration using HTML, CSS, jQuery and AJAX.
• Responsible for technical planning, scheduling, design, implementation, testing, and post-implementation support.
• Implemented JavaScript for Form Validation, Document Behaviors, look and feel and maintaining consistency.
• Used Spring MVC, Spring Web, JSP, JSON, jQuery, JavaScript, Require JS, Node JS HTTP, CSS and HTML and followed W3C standard for the development of presentation layer.
• Ensured site design integrity and quality control consistency throughout the project's lifecycle.
• Creation of wire frames and web templates from Photoshop documents. Developed interactive and dynamic flash survey tutorial.
• Worked on Twitter Bootstrap for HTML, CSS, and JS for famous User Interface components
• Worked with Object Oriented programming concepts such as inheritance.
• Responsible for checking cross browser compatibility and hence worked on • different browsers like safari, Internet explorer, Firefox and Google chrome.
• Involved in Debugging, Design and Documentation.
• Upload the code and do necessary changes and test the application in server, if needed then fix the bugs and test again.

**Environment:** HTML, CSS, JavaScript, AJAX, JQuery, Apache Adobe Dreamweaver.